

RESOLUTION NO. 15-25

**GLOUCESTER COUNTY INSURANCE COMMISSION
APPOINTING EXECUTIVE DIRECTOR, RISK MANAGEMENT CONSULTANT, UNDERWRITING
SERVICES DIRECTOR, THIRD PARTY CLAIMS ADMINISTRATOR, AND MANAGED CARE
PROVIDER, PROCURED VIA REQUEST PROPOSALS FOR FUND YEAR 2025, 2026 AND 2027**

WHEREAS, the Gloucester County Insurance Commission (hereinafter the "Commission") is duly constituted as a joint insurance fund and is subject to certain requirements of the Local Public Contracts Law; and

WHEREAS, there exists a need for the Commission to obtain certain professionals and other extraordinary and unspecifiable services;

WHEREAS, the Commissioners of said Commission resolve to award professional service agreements in accordance with a fair and open process pursuant to N.J.S.A. 19:44A-20.4 et. seq.; and

WHEREAS, the Commission conducted a publicly advertised Request for Proposals (hereinafter "RFP") process, 24-06 through 24-08 and 25-09 for the positions of Executive Director, Risk Management Consultant, Underwriting Services Director, Third Party Claims Administrator, And Managed Care Provider pursuant to New Jersey law and the County of Gloucester Request for Proposals Policy, as adopted by the Commission; and

NOW THEREFORE BE IT RESOLVED, by the Commission that the following appointment be made for the period January 1, 2025 through December 31, 2027.

Inservco Insurance Services, Inc., ("Inservco") has been appointed as **Third-Party Administrator**. Year One fee \$97,920, Year Two fee \$100,860 and Year Three Fee \$102,860.

Hardenbergh Insurance Group has been appointed as **Risk Management Consultant**. Year One fee \$344,541, Year Two fee \$344,541 and Year Three Fee \$344,541.

Hardenbergh Insurance Group has been appointed as **Underwriting Services Director**. Year One fee \$66,868, Year Two fee \$66,868 and Year Three Fee \$66,868.

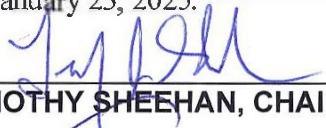
PERMA Risk Management Services has been appointed as **Executive Director**. Year One fee \$172,348.10, Year Two fee \$175,795.06 and Year Three Fee \$179,310.96.

Medlogix has been appointed for **Managed Care Services**. Year One through Year three fee 14% of the PPO network reduction (*as noted on page 32*)

BE IT FURTHER RESOLVED, the Commission is hereby authorized to execute contracts between the Commission and the service provider set forth in this resolution with terms and conditions as required by the Commission.

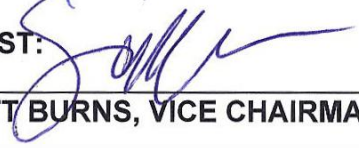
BE IT FURTHER RESOLVED, by the Commissioners of said GCIC that the professionals listed above, acting as a "servicing organization" as defined in the GCIC's Rules and Regulations, shall execute said contract prepared by the GCIC and supply any surety bond along with errors and omissions coverage if required by law or deemed necessary in the sole discretion of the Commission.

ADOPTED by THE GLOUCESTER COUNTY INSURANCE COMMISSION at a properly noticed meeting held on January 23, 2025.



TIMOTHY SHEEHAN, CHAIRMAN

ATTEST:



SCOTT BURNS, VICE CHAIRMAN

**Gloucester County Insurance Commission
2025-2027 Cost Proposal**

For all Gloucester County Insurance Commission Workers' Compensation Claims, Medlogix will provide the following Medical Management Services:

➤ **Preferred Provider Network Access to CHNPPO/Bill Review Services:**

- Hospitals/In-patient Facilities
- Medical providers
- Statewide network for medical equipment services
- Statewide network for radiology services
- Statewide network for EMG services
- Statewide network for Ambulatory Surgery Center services
- Bill Review and Repricing
- Bill Review Desk Audit (Not including Formal Audit services)
- Account Management (including attendance at required meetings)
- Client Reports

14% of the PPO network reduction*

***Individual Fee per Bill capped at \$10,000.**

***Individual Fee per Bill not to exceed payment to provider**

The Preferred Provider Network "network reduction" is defined as the percentage portion of the difference between the providers charge or the fee schedule whichever is less and the allowable amount under the PPO Network agreement.

➤ **Out-of-Network Bill Re-Pricing/Preferred Provider Reductions:**

This Program allows experienced Network Operations personnel to enhance out-of-network provider reductions using utilization data, billing and payment acceptance trends between providers and prior payment acceptance history along with leveraging Billing and Finance Department relationships to achieve significant reductions off billed charges.

14% of the out-of-network provider bill reduction

***Individual Fee per Bill capped at \$10,000**

***Individual Fee per Bill not to exceed payment to provider**

➤ **Workers' Compensation Managed Care Services:**

- 24/7 1-800 First Report of Injury reporting to a live-representative
- On-call nurse availability
- Case triage and care coordination
- Telephonic Nurse Case Management

\$85/hour