

**Additional Information for GCIC TPA RFP**

<b>WC</b>	<b>IND</b>	<b>MED</b>	<b>RO</b>	<b>Total</b>
2021	23	177	59	<b>259</b>
2022	18	206	57	<b>281</b>
2023	8	91	59	<b>158</b>
2024	18	48	35	<b>101</b>
	<b>67</b>	<b>522</b>	<b>210</b>	<b>799</b>

	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>Total All Years</b>
AL	4	12	7	2	<b>25</b>
APD	17	26	18	8	<b>69</b>
GL	54	62	50	32	<b>198</b>
PP	1	2	5	2	<b>10</b>
PR	8	8	1	0	<b>17</b>
UM	0	1	0	0	<b>1</b>
	<b>84</b>	<b>111</b>	<b>81</b>	<b>44</b>	<b>320</b>

Managed Care Pricing Page Attached

Bill Review Savings Reports Attached, 2021, 2022, 2023

Current TPA, Inservco, Contract Amount \$94,158

Nurse Case Management Services, \$85.00 per hour, separate RFP/Contract

**Gloucester County Insurance Commission  
2022-2024 Cost Proposal**

For all Gloucester County Insurance Commission Workers' Compensation Claims, Medlogix will provide the following Medical Management Services:

➤ **Preferred Provider Network Access to CHN PPO/Bill Review Services:**

- Hospitals/In-patient Facilities
- Medical providers
- Statewide network for medical equipment services
- Statewide network for radiology services
- Statewide network for EMG services
- Statewide network for Ambulatory Surgery Center services
- Bill Review and Repricing
- Bill Review Desk Audit (Not including Formal Audit services)
- Account Management (including attendance at required meetings)
- Client Reports

**14% of the PPO network reduction\***

**\*Individual Fee per Bill capped at \$10,000.**

**\*Individual Fee per Bill not to exceed payment to provider**

The Preferred Provider Network "*network reduction*" is defined as the percentage portion of the difference between the providers charge or the fee schedule whichever is less and the allowable amount under the PPO Network agreement.

➤ **Out-of-Network Bill Re-Pricing/Preferred Provider Reductions:**

This Program allows experienced Network Operations personnel to enhance out-of-network provider reductions using utilization data, billing and payment acceptance trends between providers and prior payment acceptance history along with leveraging Billing and Finance Department relationships to achieve significant reductions off billed charges.

**14% of the out-of-network provider bill reduction**

**\*Individual Fee per Bill capped at \$10,000**

**\*Individual Fee per Bill not to exceed payment to provider**

➤ **Workers' Compensation Managed Care Services:**

- 24/7 1-800 First Report of Injury reporting to a live-representative
- On-call nurse availability
- Case triage and care coordination
- Telephonic Nurse Case Management

**\$85/hour**



**Gloucester County Insurance Commission  
Bill Review / PPO Savings  
2021**

Carrier	Month	Total Bills	In-network Bills Penetration Rate	Total Provider Charge	In-network Charges Penetration Rate	Total Allowed	Medlogix Negotiated Reductions	PPO Reductions	Bill Review Reductions	Total Reductions	Total Access Fees	Net Reductions
Inservco	January	10	90%	\$5,576.00	66%	\$3,046.63	\$0.00	\$1,068.78	\$1,460.59	\$2,529.37	\$354.11	\$2,175.26
	February	99	86%	\$223,465.91	97%	\$77,218.02	\$397.75	\$105,702.06	\$40,148.08	\$146,247.89	\$19,427.84	\$126,820.05
	March	40	88%	\$152,846.19	98%	\$70,225.11	\$0.00	\$80,653.00	\$1,968.08	\$82,621.08	\$11,377.01	\$71,244.07
	April	47	83%	\$52,791.37	49%	\$35,888.44	\$135.00	\$11,164.18	\$5,603.75	\$16,902.93	\$2,168.68	\$14,734.25
	May	41	78%	\$55,254.72	84%	\$18,493.35	\$243.54	\$25,656.86	\$10,860.97	\$36,761.37	\$5,146.59	\$31,614.78
	June	33	97%	\$16,820.18	98%	\$7,859.34	\$0.00	\$5,440.70	\$3,520.14	\$8,960.84	\$1,254.32	\$7,706.52
	July	56	71%	\$194,087.88	69%	\$86,850.03	\$20.34	\$46,293.24	\$60,924.27	\$107,237.85	\$11,909.02	\$95,328.83
	August	64	78%	\$160,404.92	94%	\$38,582.37	\$283.35	\$52,365.34	\$69,173.86	\$121,822.55	\$13,869.76	\$107,952.79
	September	65	82%	\$87,676.89	61%	\$38,365.06	\$253.20	\$24,149.66	\$24,908.97	\$49,311.83	\$6,891.42	\$42,420.41
	October	55	89%	\$66,242.81	91%	\$27,845.26	\$154.20	\$32,270.04	\$5,973.31	\$38,397.55	\$5,215.50	\$33,182.05
	November	55	87%	\$141,442.83	98%	\$52,953.07	\$32.40	\$44,812.96	\$43,644.40	\$88,489.76	\$9,651.68	\$78,838.08
	December	80	89%	\$101,354.03	75%	\$69,449.69	\$1,212.90	\$19,888.29	\$10,803.15	\$31,904.34	\$4,336.34	\$27,568.00
<b>YTD Total</b>		<b>645</b>	<b>84%</b>	<b>\$1,257,963.73</b>	<b>85%</b>	<b>\$526,776.37</b>	<b>\$2,732.68</b>	<b>\$449,465.11</b>	<b>\$278,989.57</b>	<b>\$731,187.36</b>	<b>\$91,602.27</b>	<b>\$639,585.09</b>

<b>Monthly Summary</b>	<b>December</b>
Total Savings (before fees):	\$31,904.34
Percent Savings:	31%
<b>NET SAVINGS:</b>	<b>\$27,568.00</b>
Percent NET SAVINGS:	27%

<b>YTD Summary</b>	
Total Savings (before fees):	<b>\$731,187.36</b>
Percent Savings:	<b>58%</b>
<b>NET SAVINGS:</b>	<b>\$639,585.09</b>
Percent NET SAVINGS:	<b>51%</b>



**Gloucester County Insurance Commission  
Bill Review / PPO Reductions  
2022**

Month	Total Bills	In-network Bills Penetration Rate	Total Provider Charge	In-network Charges Penetration Rate	Total Allowed	Medlogix Negotiated Reductions	PPO Reductions	Bill Review Reductions	Total Reductions	Total Access Fees	Net Reductions
January	38	87%	\$87,676.90	87%	\$19,693.42	\$0.00	\$41,552.07	\$26,431.41	\$67,983.48	\$6,819.38	\$61,164.10
February	42	90%	\$150,278.10	58%	\$96,271.25	\$2,740.45	\$16,151.08	\$35,115.32	\$54,006.85	\$7,560.98	\$46,445.87
March	94	91%	\$179,486.03	96%	\$74,472.42	\$83.00	\$56,309.60	\$48,621.01	\$105,013.61	\$13,786.73	\$91,226.88
April	30	87%	\$139,319.56	88%	\$86,794.53	\$2,803.17	\$43,908.53	\$5,813.33	\$52,525.03	\$7,019.77	\$45,505.26
May	147	98%	\$108,501.75	96%	\$38,606.53	\$0.00	\$38,219.62	\$31,675.60	\$69,895.22	\$9,289.15	\$60,606.07
June	105	98%	\$135,551.34	98%	\$77,717.77	\$0.00	\$49,617.14	\$8,216.43	\$57,833.57	\$8,096.81	\$49,736.76
July	54	93%	\$25,927.74	87%	\$10,718.64	\$0.00	\$9,935.55	\$5,273.55	\$15,209.10	\$2,123.37	\$13,085.73
August	73	97%	\$98,665.92	98%	\$50,408.47	\$25.00	\$26,498.75	\$21,733.70	\$48,257.45	\$6,756.09	\$41,501.36
September	54	96%	\$59,007.57	97%	\$33,579.22	\$0.00	\$16,669.19	\$8,759.16	\$25,428.35	\$3,063.55	\$22,364.80
October	79	94%	\$106,677.78	59%	\$59,681.97	\$16635.05	\$19,728.11	\$10,632.65	\$46,995.81	\$6,381.75	\$40,614.06
November	44	93%	\$66,027.95	97%	\$50,391.60	\$0.00	\$13,953.14	\$1,683.21	\$15,636.35	\$2,182.41	\$13,453.94
December	69	99%	\$71,556.71	100%	\$45,093.58	\$0.00	\$21,079.70	\$5,383.43	\$26,463.13	\$3,697.32	\$22,765.81
<b>YTD Total</b>	<b>829</b>	<b>95%</b>	<b>\$1,228,677.35</b>	<b>86%</b>	<b>\$643,429.40</b>	<b>\$22,286.67</b>	<b>\$353,622.48</b>	<b>\$209,338.80</b>	<b>\$585,247.95</b>	<b>\$76,777.31</b>	<b>\$508,470.64</b>

<u>Monthly Summary</u>	<u>November</u>	<u>December</u>
Total Reductions (before fees):	\$15,636.35	\$26,463.13
Percent:	24%	37%
Net Reductions:	\$13,453.94	\$22,765.81
Percent:	20%	32%

<u>YTD Summary</u>	
Total Reductions (before fees):	\$585,247.95
Percent:	48%
Net Reductions:	\$508,470.64
Percent:	41%



**Gloucester County Insurance Commission  
Bill Review / PPO Reductions  
2023**

Month	Total Bills	In-network Bills Penetration Rate	Total Provider Charge	In-network Charges Penetration Rate	Total Allowed	Medlogix Negotiated Reductions	PPO Reductions	Bill Review Reductions	Total Reductions	Total Access Fees	Net Reductions
January	71	93%	\$121,947.21	93%	\$70,500.44	\$2908.00	\$37,418.30	\$11,120.47	\$51,446.77	\$7,202.58	\$44,244.19
February	60	93%	\$47,563.52	89%	\$26,970.73	\$0.00	\$16,453.09	\$4,139.70	\$20,592.79	\$2,545.61	\$18,047.18
March	79	90%	\$360,402.66	74%	\$220,876.38	\$10,509.31	\$86,107.09	\$42,909.88	\$139,526.28	\$14,592.79	\$124,933.49
April	101	97%	\$90,549.31	93%	\$35,968.56	\$1,004.76	\$46,652.23	\$6,923.76	\$54,580.75	\$7,641.31	\$46,939.45
May	49	96%	\$60,196.08	72%	\$39,721.84	\$2344.94	\$13,306.82	\$4,822.48	\$20,474.24	\$2,866.43	\$17,607.81
June	29	100%	\$21,180.83	100%	\$13,914.79	\$0.00	\$6,127.54	\$1,138.50	\$7,266.04	\$1,017.25	\$6,248.79
July	25	88%	\$16,316.81	88%	\$8,335.74	\$0.00	\$6,478.32	\$1,502.75	\$7,981.07	\$1,117.35	\$6,863.72
August	41	98%	\$26,709.95	99%	\$13,678.84	\$0.00	\$9,039.61	\$3,991.50	\$13,031.11	\$1,781.12	\$11,249.99
September	36	94%	\$29,976.36	91%	\$14,824.72	\$0.00	\$12,478.16	\$2,673.48	\$15,151.64	\$2,121.23	\$13,030.41
October	54	94%	\$47,590.03	93%	\$23,431.74	\$0.00	\$20,353.29	\$3,805.00	\$24,158.29	\$3,382.18	\$20,776.11
November	54	89%	\$70,924.79	97%	\$50,524.74	\$82.65	\$17,330.82	\$2,986.58	\$20,400.05	\$2,769.50	\$17,630.55
December	39	92%	\$22,399.22	80%	\$12,061.78	\$0.00	\$8,069.42	\$2,268.02	\$10,337.44	\$1,447.24	\$8,890.20
<b>YTD Total</b>	<b>638</b>	<b>94%</b>	<b>\$915,756.77</b>	<b>84%</b>	<b>\$530,810.30</b>	<b>\$16,849.66</b>	<b>\$279,814.69</b>	<b>\$88,282.12</b>	<b>\$384,946.47</b>	<b>\$48,484.58</b>	<b>\$336,461.89</b>

<b>Monthly Summary</b>	<b>December</b>
Total Reductions (before fees):	\$10,337.44
Percent:	46%
Net Reductions:	\$8,890.20
Percent:	40%

<b>YTD Summary</b>	
Total Reductions (before fees):	<b>\$384,946.47</b>
Percent:	<b>42%</b>
Net Reductions:	<b>\$336,461.89</b>
Percent:	<b>37%</b>