### GLOUCESTER COUNTY INSURANCE COMMISSION AGENDA AND REPORTS THURSDAY, FEBRUARY 23, 2023 12:30 PM

### MEETING BEING HELD TELEPHONICALLY

To attend the meeting via teleconference Dial 1-312-626-6799 and enter Meeting ID: 739 426 4615

OR

Join Zoom Meeting via Computer Link https://permainc.zoom.us/j/7394264615

### OPEN PUBLIC MEETINGS ACT - STATEMENT OF COMPLIANCE

The Gloucester County Insurance Commission will conduct its February 23, 2023 meeting electronically, in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-6 et seq. Notice of this meeting was given by

- (1) Sending sufficient notice herewith to the South Jersey Times and Courier Post,
- (2) Filing advance written notice of this meeting with the Commissioners of the Gloucester County Insurance Commission,
- (3) Posting this notice on the public bulletin board of the County Clerk

During a remote meeting, participants, including members of the public, may be muted by the host, however there will be an opportunity for them to participate and speak during the public portion of the meeting where participants will be unmuted at their request.

## GLOUCESTER COUNTY INSURANCE COMMISSION AGENDA

### OPEN PUBLIC MEETING: February 23, 2023 12:30 PM

|   | ROLL CALL OF COMMISSION                           |   | I'- T       |
|---|---|---|-------------|
| _ | APPROVAL OF MINUTES:                              | January 26, 2023 Open Minutes   |             |
|   | CORRESPONDENCE: None                              |   |             |
|   |   |   |             |
|   | EXECUTIVE DIRECTOR/AD Executive Director's Report | MINISTRATOR - PERMA   | Pages 3-17  |
|   | EMPLOYEE BENEFITS – Conf. Monthly Reports         | ner Strong & Buckelew   | .Appendix V |
|   | Resolution 26-23 February Be                      | n <b>no</b><br>ll List – <i>Motion</i><br>enefit Bill List – <i>Motion</i>                              | Page 20     |
|   |   | Insurance Services, Inc. g Disclosure of Liability Claims Check Register - <i>Motio</i> 1/23 to 1/31/23 |             |
|   | MANAGED CARE- Medlogix, Medlogix Monthly Summary  | Jen Goldstein<br>Report   | Page 26     |
|   | , I   | J.A. Montgomery Consulting  | 0           |
|   | Hardenbergh Insurance Group                       | UNDERWRITING SERVICES DIRECTOR  | Pages 36-37 |
|   | ATTORNEY – Chance & McC<br>Monthly Report         | ann, Esq.   | Verbal      |
|   | OLD BUSINESS<br>NEW BUSINESS<br>PUBLIC COMMENT    |   |             |

| u | Resolution <u>28-23</u> Executive Session for purpose as permitted by the Open Public Meetings Act, more specifically to discuss PARS related to pending or anticipated litigation as identified in the list of claims prepared by third-party claim administrator Inservco Insurance Services, Inc., and Qual-Lynx and attached to this agenda |
|---|---|
|   | <ul> <li>□ Motion for Executive Session</li> <li>□ Approval of PARS/SARS (Commission Attorney)</li> </ul>   |

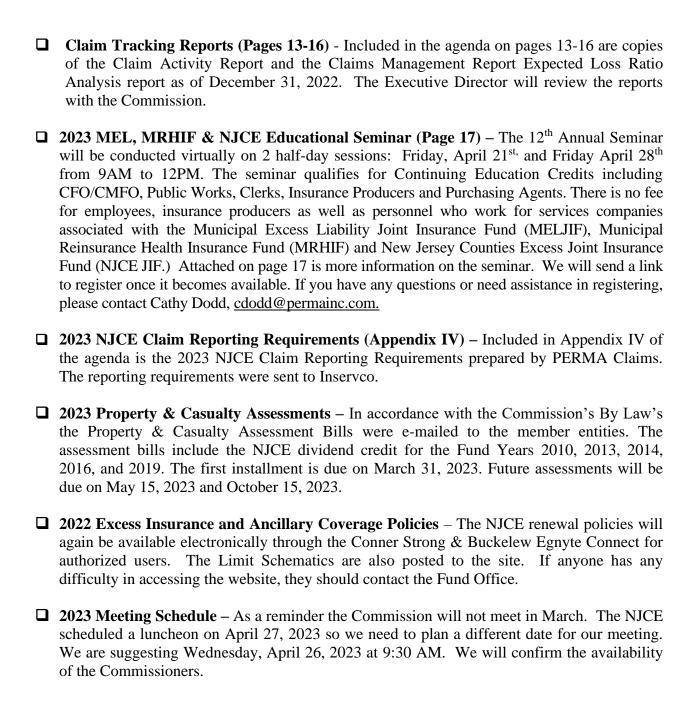
MEETING ADJOURNMENT

NEXT SCHEDULED MEETING: April 26, 2023, 9:30 AM

### GLOUCESTER COUNTY INSURANCE COMMISSION

9 Campus Drive, Suite 216, Parsippany, NJ 07054 *Telephone (201) 881-7632 Fax (201) 881-7633* 

| Da  | te:  | February 23, 2023   |
|-----|--|---|
| Μe  | emo to:  | Commissioners of the Gloucester County Insurance Commission   |
| Fro | om:  | PERMA Risk Management Services  |
| Sul | bject:   | Executive Director's Report   |
|     | Executive Director Underwriting Mar and coverage char                                | <b>Ewal Overview (Appendix II)</b> – The NJCE Underwriting Manager and NJCE or presented a 2023 Renewal Overview Webinar on January 31 <sup>st</sup> . The NJCE mager detailed the challenges faced in marketing the program in a hard marketing to be aware of for 2023. Included in Appendix II of the agenda is a copy A recording will be posted to the NJCE website.   |
|     | Appendix III of tretained by the Co  | <b>Management</b> ( <b>Appendix III</b> ) – The Plan of Risk Management is attached in the agenda. The Plan is an overview of the Commission's coverage, risks ommission, reserving philosophy, method of assessing member contributions, uthority, etc. The changes are highlighted in yellow. The changes will be seeting.  |
|     |  | Motion to approve Resolution 24-23, Plan of Risk Management   |
|     |  | cess Joint Insurance Fund (NJCE)— The NJCE held their Reorganization Executive Director will provide a verbal report.   |
|     | certificates of issu   | <b>surance Report (Pages 5-7)</b> – Included in the agenda on pages 5-7 is the nance report from the NJCE which lists those certificates issued in the month e were (11) eleven certificates of insurance issued in January.  |
|     | pages 8-10 is a condition December. As of the report, "Investigation of the report," | and Casualty Financial Fast Track (Pages 8-10) - Included in the agenda on appy of the Property & Casualty Financial Fast Track Report for the month of December 31, 2022 there is a statutory surplus of \$3,592,491. Line 10 of atment in Joint Venture" is the Gloucester County Insurance Commission's y in the NJCE \$2,247,360. The total cash amount is \$4,349,433. |
|     | NJCE Property available.   | & Casualty Financial Fast – The December Financial Fast Track is not  |
|     | pages 11-12 is a   | Benefits Financial Fast Track (Pages 11-12) – Included in the agenda on copy of Health Benefits Financial Fast Track for the month of December. 31, 2022 there is a statutory surplus of \$383,287. The total cash amount is  |



# Gloucester County Insurance Commission Certificate of Insurance Monthly Report

### From 1/1/2023 to 2/1/2023

| Holder (H)/<br>Insured Name (I)   | Holder / Insured Address  | Description of Operations  | Issue<br>Date/<br>Cert ID  | Coverage       |
|---|---|--|--|----------------|
| H - Department of Children &  I - County of Gloucester                            | Families Southern Business<br>Office -<br>215 Crown Point Road<br>West Deptford, NJ 08086 | Company E: Crime; Policy Term: 01/01/2023 - 01/01/2024; Policy #: 031731962; Policy Limits: \$1M Less Member Ded Company F: POL/EPL/SDLL; Policy Term: 01/01/2023 - 01/01/2024; Policy #:EONG2900786A006; Policy Limits: \$15,000,000 RE: 23YTHP Grant The Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies if required by written contract as respect to 23YTHP Grant.  | Date/<br>Cert ID Coverag<br>1/4/2023 GL AU EX<br>WC<br>1/4/2023 GL AU EX<br>WC<br>1/9/2023 GL AU EX<br>WC<br>1/9/2023 GL AU EX<br>WC | GL AU EX<br>WC |
| H - Hale Trailer Brake & Wheel, Inc.  I - Gloucester County Improvement Authority | P. O Box 1400<br>Attn: Suzanne Clark<br>Voorhees, NJ 08043                                | Company E: Auto Physical Damage; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$15,000,000 Company E: Property; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$110,000,000 RE: Trailer #17383 Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies and Loss Payee on the Property Policy if required by written contract as respects to occurrences that involve the trailer(s) Trailer #17383 2004 Markline office trailer Serial #E40122120 Value \$7875.00 30 days notice of cancellation (except 10 days for non-payment of premium) is provided to the First Named Insured. | 1/4/2023<br>#3840191   | GL AU EX<br>WC |
| H - Canon Financial Services  I - Rowan College of South Jersey                   | P.O. Box 3547<br>Bellevue, WA 98009   | Rowan College of South Jersey has a \$5,000 SIR on GL/Professional. Company F: Auto Physical Damage; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$15,000,000 Company F: Property; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$110,000,000 RE: Lease No. 259093-4 Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies and Loss Payee on the Property Policy if required by written contract as respects to Lease No. 259093-4   | 1/9/2023<br>#3843827   | GL AU EX<br>WC |
| H - Cross Keys United Methodist  I - County of Gloucester                         | Church<br>1648 N. Main Street<br>Williamstown, NJ 08094                                   | Evidence of Insurance as respects to Health Department Fitness Classes for the Seniors.  | 1/9/2023<br>#3843829   | GL AU EX<br>WC |
| H - Deptford Free Public Library  I - County of Gloucester                        | 670 Ward Drive<br>Deptford, NJ 08096  | Evidence of Insurance as respects to Health Department Fitness Classes for the Seniors.  | 1/9/2023<br>#3843830   | GL AU EX<br>WC |

# Gloucester County Insurance Commission Certificate of Insurance Monthly Report

### From 1/1/2023 to 2/1/2023

| Holder (H)/<br>Insured Name (I)   | Holder / Insured Address   | Description of Operations   | Issue<br>Date/<br>Cert ID | Coverage       |  |
|---|--|---|---------------------------|----------------|--|
| H - Cumberland County Cultural and I - Rowan College of South Jersey  | Heritage Commission Catherine<br>Raymond Attn: Omarey Williams<br>164 W. Broad Street<br>Bridgeton, NJ 08302 | Rowan College of South Jersey has a \$5,000 SIR on GL/Professional. Company F: Auto Physical Damage; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$15,000,000 Company F: Property; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$110,000,000 Evidence of insurance pertaining to a grant contract.  | 1/9/2023<br>#3843834      | GL AU EX<br>WC |  |
| H - Gloucester Institute of  I - Rowan College of South Jersey  Technology 1360 Tanyard Road Sewell, NJ 08080 |  | Rowan College of South Jersey has a \$5,000 SIR on GL/Professional. Company E: XS Worker Compensation Statutory x \$1,150,000 XS Employers Liability \$5,000,000 x \$1,150,000 Policy Term 01/01/2023 - 01/01/2024 Policy #: SP4064402 COMPANY B: WC & Emp Liab; POLICY TERM: 01/01/2023 - 01/01/2024 POLICY #:NJCE20233-10; POLICY LIMITS: \$850,000 RE: Gymnasium and Field Use Evidence of insurance with respect to use of the GCIT Gymnasium and Fields for Rowan College at Gloucester County Volleyball, Basketball, Soccer, Softball, Baseball practices  | 1/11/2023<br>#3844251     | GL AU EX<br>WC |  |
| H - Bridgeton Public Schools - West  I - Rowan College of South Jersey  | Avenue School<br>51 West Ave N<br>Bridgeton, NJ 08302  | Rowan College of South Jersey has a \$5,000 SIR on GL/Professional. Evidence of Insurance as respects to use of facilities for an event.  | 1/11/2023<br>#3844404     | GL AU EX<br>WC |  |
| H - Gloucester County 4-H  I - County of Gloucester   | 254 County House Rd<br>Clarksboro, NJ 08020  | Company E: Auto Physical Damage; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$15,000,000 Company E: Property; Policy Term: 01/01/2023 - 01/01/2024; Policy #:ERP980616211; Policy Limits: \$110,000,000 Company E: Pollution; Policy Term: 01/01/2022 - 01/01/2026; Policy #:ZRE554295501; Policy Limits: \$10M Each Incident, \$25M Agg/\$25,000 Ded Company F: POL/EPL/SDLL; Policy Term: 01/01/2023 - 01/01/2024; Policy #:EONG2900786A006; Policy Limits: \$15,000,000 RE: Gloucester County 4-H Horse Program having open rides Evidence of insurance with respects to Gloucester County 4-H Horse Program having open rides at the Gloucester County Dream Park 400 US 130 Logan Twp. NJ 08085 during the current calendar year. | 1/24/2023<br>#3854961     | GL AU EX<br>WC |  |

# Gloucester County Insurance Commission Certificate of Insurance Monthly Report

### From 1/1/2023 to 2/1/2023

| Holder (H)/<br>Insured Name (I)                                     | Holder / Insured Address   | Description of Operations  | Issue<br>Date/<br>Cert ID | Coverage       |
|---|--|--|---------------------------|----------------|
| H - Pennsylvania Hospital of the  I - Rowan College of South Jersey | University of Pennsylvania<br>Health System<br>800 Spruce Street<br>Philadelphia, PA 19107 | Rowan College of South Jersey has a \$5,000 SIR on GL/Professional. Company E: XS Worker Compensation Statutory x \$1,150,000 XS Employers Liability \$5,000,000 x \$1,150,000 Policy Term 01/01/2023 - 01/01/2024 Policy #: SP4064402 COMPANY B: WC & Emp Liab; POLICY TERM: 01/01/2023 - 01/01/2024 POLICY #:NJCE20233-10; POLICY LIMITS: \$850,000 RE: Nuclear Medicine Technology Evidence of Insurance. All operations usual to County Governmental Entity as respects to RCSJ staff and students per the Nuclear Medicine Technology clinical site agreement. Holder Continued: Michelle Falance, BS, CNMT Supervisor, Nuclear Medicine and Pet/Ct Pennsylvania Hospital of the University of Pennsylvania Health System | 1/26/2023<br>#3855654     | GL AU EX<br>WC |
| H - New Jersey State Council on the Arts P.O. Box 306               |  | RE: grant The Certificate Holder is an Additional Insured on the above-referenced Commercial General Liability and Excess Liability Policies if required by written contract as respect to a grant.  | 1/31/2023<br>#3863223     | GL AU EX<br>WC |
| Total # of Holders: 11  |  |  |                           |                |

|     |           |                              | GLOUCESTER CO | UNTY INSURANCE COMM   | IISSION        |              |
|-----|-----------|------------------------------|---------------|-----------------------|----------------|--------------|
|     |           |                              | FINANC        | IAL FAST TRACK REPORT |                |              |
|     |           |                              | AS OF         | December 31, 2022     |                |              |
|     |           |                              | ALL           | YEARS COMBINED        | 1              |              |
|     |           |                              | THIS MONTH    | YTD CHANGE            | PRIOR YEAR END | FUND BALANCE |
| 1.  | UNDERW    | /RITING INCOME               | 634,087       | 7,609,064             | 69,931,580     | 77,540,643   |
| 2.  | CLAIM EX  | XPENSES                      |               |                       |                |              |
|     |           | Paid Claims                  | 126,040       | 1,816,768             | 20,493,003     | 22,309,771   |
|     |           | Case Reserves                | (232,669)     | (378,900)             | 2,003,380      | 1,624,480    |
|     |           | IBNR                         | (118,592)     | 427,554               | 1,661,575      | 2,089,129    |
|     |           | Excess Insurance Recoverable | (632)         | (76,300)              | (258,313)      | (334,613)    |
|     |           | Discounted Claim Value       | 5,180         | (7,349)               | (84,424)       | (91,773      |
|     | TOTAL C   | LAIMS                        | (220,673)     | 1,781,773             | 23,815,220     | 25,596,993   |
| 3.  | EXPENSE   | S                            |               |                       |                |              |
|     |           | Excess Premiums              | 342,691       | 4,112,286             | 32,132,848     | 36,245,134   |
|     |           | Administrative               | 78,731        | 1,148,453             | 10,153,930     | 11,302,383   |
| _   | TOTAL EX  | KPENSES                      | 421,421       | 5,260,739             | 42,286,777     | 47,547,516   |
| 4.  | UNDERW    | /RITING PROFIT (1-2-3)       | 433,339       | 566,552               | 3,829,582      | 4,396,134    |
| 5.  | INVESTM   | IENT INCOME                  | 0             | 0                     | 7,237          | 7,237        |
| 6.  |           |                              | 433,339       | 566,552               | 3,836,819      | 4,403,371    |
| 7.  | CEL APP   | ROPRIATION CANCELLATION      | 0             | 0                     | 148,760        | 148,760      |
| 8.  | DIVIDEN   | D INCOME                     | 146,848       | 146,848               | 963,098        | 1,109,946    |
| 9.  | DIVIDEN   | D EXPENSE                    | (146,848)     | (146,848)             | (4,170,098)    | (4,316,946)  |
| 10. | INVESTM   | IENT IN JOINT VENTURE        | 0             | 39,966                | 2,207,394      | 2,247,360    |
| 11. | SURPLUS   | 6 (6+7+8-9)                  | 433,339       | 606,518               | 2,985,973      | 3,592,491    |
| SUR | RPLUS (DE | FICITS) BY FUND YEAR         |               |                       |                |              |
|     | 2010      |                              | 0             | (6,614)               | 64,738         | 58,124       |
|     | 2011      |                              | 0             | (27,256)              | (559)          | (27,815)     |
|     | 2012      |                              | (25)          | (41,092)              | 269,848        | 228,756      |
|     | 2013      |                              | 56,427        | 17,532                | 198,463        | 215,995      |
|     | 2014      |                              | 2,787         | 10,338                | 413,329        | 423,668      |
|     | 2015      |                              | (344)         | 12,479                | (778,306)      | (765,827     |
|     | 2016      |                              | (131)         | 70,902                | 336,805        | 407,707      |
|     | 2017      |                              | 12,238        | 256,640               | 148,885        | 405,525      |
|     | 2018      |                              | 4,658         | 11,336                | 999,387        | 1,010,723    |
|     | 2019      |                              | 35,498        | 43,450                | 670,800        | 714,250      |
|     | 2020      |                              | 37,393        | 170,280               | 658,856        | 829,136      |
|     | 2021      |                              | 162,148       | (173,542)             | 3,727          | (169,816     |
|     | 2022      |                              | 122,690       | 262,065               |                | 262,065      |
| тот | AL SURPL  | US (DEFICITS)                | 433,339       | 606,518               | 2,985,972      | 3,592,490    |
| TOT | AL CASH   |                              |               |                       |                | 4,349,433    |

|   | GLOUCESTER COL | UNTY INSURANCE COMM  | IISSION             |                   |
|---|----------------|----------------------|---------------------|-------------------|
|   |                | AL FAST TRACK REPORT | 11                  |                   |
|   | AS OF          | December 31, 2022    |                     |                   |
|   |                | YEARS COMBINED       |                     |                   |
|   | THIS MONTH     | YTD CHANGE           | PRIOR YEAR END      | FUND BALANCE      |
| IIM ANALYSIS BY FUND YEAR                   |                |                      |                     |                   |
| FUND YEAR 2010                              |                |                      | 4.000.505           | 4 000 500         |
| Paid Claims                                 | 0              | 0                    | 1,823,536           | 1,823,530         |
| Case Reserves                               | 0              | 0                    | (0)                 | ((                |
| IBNR  | 0              | 0                    | 0                   |                   |
| Excess Insurance Recoverable                | 0              | 0                    | 0                   |                   |
| Discounted Claim Value TOTAL FY 2010 CLAIMS | 0              | 0                    | 1 922 526           | 4 932 526         |
|   | U              | 0                    | 1,823,536           | 1,823,53          |
| FUND YEAR 2011                              | 0              |                      | 2.705.074           | 2 705 07          |
| Paid Claims                                 | 0              | 0                    | 2,795,974           | 2,795,97          |
| Case Reserves IBNR                          | 0              | 0                    | (0)                 | ((                |
| Excess Insurance Recoverable                | 0              | 0                    | (0)                 | ((                |
| Discounted Claim Value                      | 0              | 0                    | 0                   | (                 |
| TOTAL FY 2011 CLAIMS                        | 0              | 0                    | 2,795,974           | 2,795,974         |
| FUND YEAR 2012                              | 0              | 0                    | 2,733,374           | 2,133,311         |
| Paid Claims                                 | 0              | 21,961               | 2.058.140           | 2 080 10          |
| Case Reserves                               | 0              | (20,450)             | 2,058,140<br>36,963 | 2,080,10<br>16,51 |
| IBNR  | 0              | (20,430)             | 1,167               | 1,16              |
| Excess Insurance Recoverable                | 0              | 0                    | 1,107               | 1,10              |
| Discounted Claim Value                      | 25             | 367                  | (489)               | (12)              |
| TOTAL FY 2012 CLAIMS                        | 25             | 1,878                | 2,095,780           | 2,097,65          |
| FUND YEAR 2013                              | 25             | 1,070                | 2,033,780           | 2,037,03          |
| Paid Claims                                 | 158            | 2,400                | 1,561,894           | 1,564,29          |
| Case Reserves                               | (57,316)       | (57,558)             | 79,722              | 22,16             |
| IBNR  | (37,310)       | (366,76)             | 1,450               | 1,45              |
| Excess Insurance Recoverable                | 0              | 0                    | 1,430               | 1,43              |
| Discounted Claim Value                      | 732            | 1,474                | (1,730)             | (25               |
| TOTAL FY 2013 CLAIMS                        | (56,427)       | (53,685)             | 1,641,335           | 1,587,65          |
| FUND YEAR 2014                              | (30,427)       | (55,065)             | 1,041,333           | 1,567,05          |
| Paid Claims                                 | 0              | 0                    | 981,609             | 981,60            |
| Case Reserves                               | 0              | 0                    | (0)                 | 981,00            |
| IBNR  | (2,833)        | (2,833)              | 2,833               | ,                 |
| Excess Insurance Recoverable                | 0              | (2,833)              | 2,633               |                   |
| Discounted Claim Value                      | 46             | 71                   | (74)                | (                 |
| TOTAL FY 2014 CLAIMS                        | (2,787)        | (2,762)              | 984,368             | 981,60            |
| FUND YEAR 2015                              | (2,707)        | (2,702)              | 504,500             | 361,00            |
| Paid Claims                                 | 4,175          | 61,975               | 2,958,871           | 3,020,84          |
| Case Reserves                               | (4,175)        | (58,581)             | 205,384             | 146,80            |
| IBNR  | 300            | (38,381)             | 17,253              | 17,25             |
| Excess Insurance Recoverable                | 0              | (500)                | 0                   | (50               |
| Discounted Claim Value                      | 44             | 678                  | (3,186)             | (2,50             |
| TOTAL FY 2015 CLAIMS                        | 344            | 3,572                | 3,178,322           | 3,181,89          |

|                               | EINANC      | IAL FAST TRACK REPORT |                |              |
|-------------------------------|-------------|-----------------------|----------------|--------------|
|                               | AS OF       | December 31, 2022     |                |              |
|                               |             | YEARS COMBINED        |                |              |
|                               | THIS MONTH  | YTD CHANGE            | PRIOR YEAR END | FUND BALANCE |
| NIMA ANIAL VEIE BY FLIND VEAR | THIS WICHTH | TID CHANGE            | PRIOR TEAR END | FUND BALANCE |
| AIM ANALYSIS BY FUND YEAR     |             |                       |                |              |
| FUND YEAR 2016                |             | 0.070                 | 4 747 400      | 4.750.5      |
| Paid Claims                   | 0           | 3,070                 | 1,747,493      | 1,750,5      |
| Case Reserves                 | 0           | 7,662                 | 9,115          | 16,7         |
| IBNR                          | 100         | (13,021)              | 15,600         | 2,5          |
| Excess Insurance Recoverable  | 0           | (50,000)              | 0              | (50,0        |
| Discounted Claim Value        | 31          | 57                    | (365)          | (5           |
| TOTAL FY 2016 CLAIMS          | 131         | (52,232)              | 1,771,843      | 1,719,6      |
| FUND YEAR 2017                |             |                       |                |              |
| Paid Claims                   | 0           | 93,078                | 1,953,734      | 2,046,8      |
| Case Reserves                 | 0           | (123,231)             | 123,231        |              |
| IBNR                          | (12,439)    | (115,292)             | 115,292        |              |
| Excess Insurance Recoverable  | 0           | (3,945)               | 0              | (3,9         |
| Discounted Claim Value        | 201         | 3,841                 | (3,841)        |              |
| TOTAL FY 2017 CLAIMS          | (12,238)    | (145,548)             | 2,188,416      | 2,042,8      |
| FUND YEAR 2018                |             |                       |                |              |
| Paid Claims                   | 263         | 65,298                | 1,318,905      | 1,384,       |
| Case Reserves                 | (263)       | (88,945)              | 120,058        | 31,3         |
| IBNR                          | (4,777)     | (39,185)              | 61,262         | 22,0         |
| Excess Insurance Recoverable  | 0           | 0                     | 0              |              |
| Discounted Claim Value        | 119         | 1,886                 | (2,817)        | (9           |
| TOTAL FY 2018 CLAIMS          | (4,658)     | (60,946)              | 1,497,408      | 1,436,4      |
| FUND YEAR 2019                |             |                       |                |              |
| Paid Claims                   | 2,917       | 205,552               | 1,233,731      | 1,439,       |
| Case Reserves                 | (2,917)     | (204,491)             | 488,894        | 284,         |
| IBNR                          | (36,930)    | (43,457)              | 92,164         | 48,7         |
| Excess Insurance Recoverable  | 0           | 0                     | 0              |              |
| Discounted Claim Value        | 1,432       | 7,034                 | (12,748)       | (5,          |
| TOTAL FY 2019 CLAIMS          | (35,498)    | (35,362)              | 1,802,042      | 1,766,0      |
| FUND YEAR 2020                | , , ,       |                       |                |              |
|                               | 1 412       | 110 270               | 1 225 722      | 1 226        |
| Paid Claims                   | 1,412       | 110,278               | 1,225,732      | 1,336,0      |
| Case Reserves                 | (780)       | (69,813)              | 135,897        | 66,0         |
| IBNR                          | (38,940)    | (261,281)             | 484,002        | 222,         |
| Excess Insurance Recoverable  | (632)       | (21,855)              | (258,313)      | (280,:       |
| Discounted Claim Value        | 1,547       | 10,991                | (17,593)       | (6,0         |
| TOTAL FY 2020 CLAIMS          | (37,393)    | (231,680)             | 1,569,725      | 1,338,0      |
| FUND YEAR 2021                |             |                       |                |              |
| Paid Claims                   | 22,095      | 648,659               | 833,384        | 1,482,0      |
| Case Reserves                 | (194,314)   | (275,157)             | 804,117        | 528,9        |
| IBNR                          | 2,907       | (201,770)             | 870,553        | 668,         |
| Excess Insurance Recoverable  | 0           | 0                     | 0              |              |
| Discounted Claim Value        | 7,165       | 12,373                | (41,581)       | (29,         |
| TOTAL FY 2021 CLAIMS          | (162,148)   | 184,105               | 2,466,473      | 2,650,5      |
| FUND YEAR 2022                |             |                       |                |              |
| Paid Claims                   | 95,021      | 604,497               |                | 604,4        |
| Case Reserves                 | 27,096      | 511,665               |                | 511,0        |
| IBNR                          | (25,980)    | 1,104,393             |                | 1,104,       |
| Excess Insurance Recoverable  | (25,980)    | 1,104,393             |                | 1,104,       |
|                               |             |                       |                | 100          |
| Discounted Claim Value        | (6,161)     | (46,123)              |                | (46,:        |
| TOTAL FY 2022 CLAIMS          | 89,976      | 2,174,432             | 0              | 2,174,       |

#### GLOUCESTER COUNTY INSURANCE COMMISSION HEALTH INSURANCE DIVISION FINANCIAL FAST TRACK REPORT AS OF DECEMBER 31, 2022 ALL YEARS COMBINED THIS YTD PRIOR FUND BALANCE MONTH CHANGE YEAR END 1. UNDERWRITING INCOME 57,775 714,938 85,990,860 86,705,798 2. CLAIM EXPENSES Paid Claims 515.899 76,688,963 29 444 76,173,064 IBNR (1,376)2,817 41,205 44,022 Less Specific Excess Less Aggregate Excess Total Claims 28,068 518,716 76,214,270 76,732,985 3. EXPENSES HMO Premiums Excess Premiums 3,585,466 3,585,466 75,272 6,011,196 Administrative 6.263 5,935,924 Total Expenses 6,263 75,272 9,521,390 9,596,662 4. UNDERWRITING PROFIT (1-2-3) 255,200 376,151 23,444 120,951 5. INVESTMENT INCOME 7,136 7,136 6. STATUTORY PROFIT (4+5) 23,444 262,336 383,287 120,951 9. STATUTORY SURPLUS (6+7-8) 23,444 120,951 262,336 383,287 SURPLUS (DEFICITS), CASH, BY FUND YEAR 2010 SURPLUS 1,882,101 1,882,101 CASH 1,882,099 1,882,099 2011 SURPLUS (1,616,746)(1,616,746) (1,616,745) CASH (1,616,745)2012 SURPLUS (163,367)(163, 367)CASH (163,367)(163,367)2013 SURPLUS 4,593 4,593 CASH 4,592 4,592 2014 SURPLUS 33,331 33,331 33,331 CASH 33,331 2015 SURPLUS 39,378 39,378 CASH 0 39,378 39,378 2016 SURPLUS 31,908 31,908 CASH 31,908 31,908 2017 SURPLUS 44,057 44,057 CASH 44,057 44,057 2018 SURPLUS 5,057 5,057 5,057 5,057 CASH (28,432) (28,432)2019 SURPLUS CASH (28,432)(28,432)

2,166

(44,462)

21,279

141,089

23,444

96,627

41,205

(44,462)

79,745

141,089

120,951

96,627

63,412

63,412

(32,955)

52,712

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262,336

348,001

63,412

63,412

8,250 8,250

79,745

141,089

383,287

444,628

2020 SURPLUS

2021 SURPLUS

2022 SURPLUS

CASH

CASH

CASH

TOTAL SURPLUS

TOTAL CASH

# GLOUCESTER COUNTY INSURANCE COMMISSION HEALTH INSURANCE DIVISION

### FINANCIAL FAST TRACK REPORT

### AS OF DECEMBER 31, 2022

|                                | ALL YEARS COMBINED      |          |                    |                |
|--------------------------------|-------------------------|----------|--------------------|----------------|
|                                | ALL YEARS COMBINED      |          |                    |                |
|                                | THIS                    | YTD      | PRIOR              | FUN            |
|                                | MONTH                   | CHANGE   | YEAR END           | BALANC         |
|                                |                         |          |                    |                |
|                                | AIM ANALYSIS BY FUND YE | AR       |                    |                |
| FUND YEAR 2010                 |                         |          | 00 551 041         | 22 551 0       |
| Paid Claims                    | -                       | -        | 22,551,041         | 22,551,0       |
| Total Claims<br>FUND YEAR 2011 | -                       | -        | 22,551,041         | 22,551,0       |
| Paid Claims                    |                         |          | 24 451 046         | 24 451 0       |
| Total Claims                   | -                       | -        | 34,451,946         | 34,451,9       |
| FUND YEAR 2012                 | -                       | -        | 34,451,946         | 34,451,9       |
| Paid Claims                    |                         |          | 14 703 605         | 14 703 6       |
|                                | -                       | -        | 14,793,695         | 14,793,6       |
| Total Claims<br>FUND YEAR 2013 | -                       | -        | 14,793,695         | 14,793,6       |
| Paid Claims                    |                         |          | 540,221            | 540,2          |
| Total Claims                   | -                       | -        | 540,221            | 540,2          |
| FUND YEAR 2014                 | -                       | -        | 540,221            | 540,2          |
| Paid Claims                    |                         |          | 407.222            | 407.0          |
| Total Claims                   | -                       | -        | 497,232<br>497,232 | 497,2<br>497,2 |
| FUND YEAR 2015                 | -                       | -        | 497,232            | 497,2          |
| Paid Claims                    |                         |          | 477,058            | 477.0          |
| Total Claims                   | -                       | -        | 477,058            | 477,0<br>477,0 |
| FUND YEAR 2016                 | -                       | -        | 4//,056            | 4//,0          |
| Paid Claims                    |                         |          | 451,966            | 451.0          |
| Total Claims                   | -                       | -        | 451,966            | 451,9<br>451,9 |
| FUND YEAR 2017                 |                         |          | 431,700            | 431,5          |
| Paid Claims                    |                         |          | 451,873            | 451,8          |
| Total Claims                   | -                       | -        | 451,873            | 451,8          |
| FUND YEAR 2018                 |                         | -        | 431,073            | 431,0          |
| Paid Claims                    |                         |          | 473,653            | 472.6          |
| Total Claims                   | -                       | -        | 473,653            | 473,6<br>473,6 |
| FUND YEAR 2019                 | -                       |          | 473,033            | 473,0          |
| Paid Claims                    |                         |          | 500,469            | 500,4          |
| Total Claims                   | -                       | -        | 500,469            | 500,4          |
| FUND YEAR 2020                 |                         |          | 200,107            | 500,4          |
| Paid Claims                    |                         |          | 411.650            | 411.6          |
| Total Claims                   | -                       | -        | 411,659<br>411,659 | 411,6<br>411,6 |
| FUND YEAR 2021                 | -                       | -        | 111,007            | 411,0          |
| Paid Claims                    | _                       | _        | 572,252            | 572,2          |
| IBNR                           | (2,166)                 | (41,205) | 41,205             | 312,2          |
| Total Claims                   | (2,166)                 | (41,205) | 613,457            | 572,2          |
| FUND YEAR 2022                 | (2,100)                 | (11,200) | 320,407            | 0,2,2          |
| Paid Claims                    | 29,444                  | 515.899  | _                  | 515,8          |
| IBNR                           | 790                     | 44,022   | -                  | 44,0           |
| Total Claims                   | 30,233                  | 559,921  | 613,457            | 559,9          |
| COMBINED TOTAL CLAIMS          | 28,068                  | 518,716  | 76,214,270         | 76,732,9       |

|  |                                   | -                                 |   | Glou   | cester Co                                      | ınty İnsurai  | nce Commi                              | ssion                             |   |   |   | -   |   |   |
|--|-----------------------------------|-----------------------------------|---|--|--|---|--|-----------------------------------|---|---|---|---|---|---|
|  |                                   |                                   |   | Giod   |  | M ACTIVITY RE   |  | 331011                            |   |   |   |   |   |   |
|  |                                   |                                   |   |  |  | cember 31, 20   |  |                                   |   |   |   |   |   |   |
| COVERAGE LINE-PROPERTY   |                                   |                                   |   |  |  | ,   |  |                                   |   |   |   |   |   |   |
| CLAIM COUNT - OPEN CLAIMS  |                                   |                                   |   |  |  |   |  |                                   |   |   |   |   |   |   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTAL   |
| November-22  |                                   | 0 0                               |   |  | 0  | 0   | 0                                      | 0                                 | 0   | 0   |   | 0 1   | 14  | 15  |
| December-22  |                                   | 0 0                               |   |  | 0  | 0   | 0                                      | 0                                 | 0   | 0   |   | 0 1   | 18  | 19  |
| NET CHGE   | 0                                 | 0                                 | 0   | 0  | 0  | 0   | 0                                      | 0                                 | 0   | 0   | 0   | 0   | 4   | 4   |
| Limited Reserves   | -                                 | -                                 |   |  |  |   |  |                                   |   | Ů   |   | -   | ·   | \$5,268   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTA  |
| November-22  | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$0   | \$0                                    | \$0                               | \$0   | \$0   | \$0   | \$670   | \$44,406  | \$45,076  |
| December-22  | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$0   | \$0                                    | \$0                               | \$0   | \$0   | \$0   | \$670   | \$99,415  | \$100,085   |
| NET CHGE   | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$0   | \$0                                    | \$0                               | \$0   | \$0   | \$0   | \$0   | \$55,009  | \$55,009  |
| Ltd Incurred   | \$83,686                          | \$211,641                         | \$57,908                                    | \$149,379  | \$81,245                                       | \$344,086   | \$382,307                              | \$161,487                         | \$259,878                                   | \$215,305                                     | \$523,345                                       | \$239,824   | \$252,757                                       | \$2,962,849   |
| COVERAGE LINE-GENERAL LIABILITY  | *,                                |                                   | 1. /  |  | , , ,  |   | ****                                   | , , ,                             |   | ,   | *,-   | 1,  |   | . ,   |
| CLAIM COUNT - OPEN CLAIMS  |                                   |                                   |   |  |  |   |  |                                   |   |   |   |   |   |   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTA  |
| November-22  |                                   | 0 0                               |   |  | 0  | 1   | 0                                      | 0                                 | 0   | 2   |   | 2 1   | 11  | 17  |
| December-22  |                                   | 0 0                               |   |  |  | 1   | 0                                      | 0                                 | 0   | 2   |   | 2 1   | 11  | 17  |
| NET CHGE   | 0                                 | 0                                 | 0   | 0  | 0  | 0   | 0                                      | 0                                 | 0   | 0   | 0   | 0   | 0   | 0   |
| Limited Reserves   |                                   |                                   | _   | _  | -  | -   | -                                      | -                                 | -   | -   | -   | -   | -   | \$22,961  |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTAL   |
| November-22  | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$113,882   | \$0                                    | \$0                               | \$0   | \$201,293                                     | \$20,193  | \$5,000   | \$47,198  | \$387,565   |
| December-22  | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$109,707   | \$0                                    | \$0                               | \$0   | \$200,783                                     | \$19,773  | \$5,000   | \$55,068  | \$390,330   |
| NET CHGE   | \$0                               | \$0                               | \$0   | \$0  | \$0  | (\$4,175)   | \$0                                    | \$0                               | \$0   | (\$510)                                       | (\$420)   | \$0   | \$7,870   | \$2,765   |
| Ltd Incurred   | \$377,107                         | \$752,617                         | \$487,154                                   | \$20,525   | \$167,308                                      | \$723,668   | \$31,055                               | \$513,477                         | \$5,918                                     | \$299,697                                     | \$58,076  | \$13,749  | \$58,698  | \$3,509,051   |
| COVERAGE LINE-AUTOLIABILITY  | <b>4</b> ,                        | 4.02,011                          |   | 7-0,0-0  | *****  | 4:,   | 401,000                                | 40.0,                             | 40,010                                      | 4-00,000                                      | ***,***   | 7.0,1.10  | 700,000   | 40,000,000  |
| CLAIM COUNT - OPEN CLAIMS  |                                   |                                   |   |  |  |   |  |                                   |   |   |   |   |   |   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTAL   |
| November-22  |                                   | 0 0                               |   |  | 0  | 2013  | 0                                      | 0                                 | 0   | 0   |   | 0 0   | 4   | 4   |
| December-22  |                                   | 0 0                               |   |  | _  | 0   | 0                                      | 0                                 | 0   | 0   |   | 0 0   | 5   | 5   |
| NET CHGE   | 0                                 | 0                                 | 0   | 0  | 0  | 0   | 0                                      | 0                                 | 0   | 0   | 0   | 0   | 1   | 1   |
| Limited Reserves   | U                                 | 0                                 | 0   | 0  | U  | U   | U                                      | 0                                 | U   | U   | U   | 0   | 1   | \$4,650   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTAL   |
| November-22  | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$0   | \$0                                    | \$0                               | \$0   | \$0   | \$0   | \$0   | \$17.250  | \$17,250  |
| December-22  | \$0                               | \$0                               | \$0   | \$0  | \$0  | \$0   | \$0                                    | \$0                               | \$0   | \$0   | \$0   | \$0   | \$23,250  | \$23,250  |
| NET CHGE   | \$0<br>\$0                        | \$0                               | \$0   | \$0  | \$0  | \$0   | \$0                                    | \$0                               | \$0   | \$0   | \$0<br>\$0                                      | \$0   | \$6,000   | \$6,000   |
| Ltd Incurred   | \$9,579                           | \$126,796                         | \$352,688                                   | \$22,598   | \$3,950  | \$307,246   | \$19,249                               | \$337,497                         | \$28,126                                    | \$122,345                                     | \$3,232   | \$6,594   | \$33,942  | \$1,373,840   |
| COVERAGE LINE-WORKERS COMP.  | ψ3,373                            | ψ120,730                          | ψ332,000                                    | Ψ22,330  | ψ5,550   | ψ307,240  | ψ13, <b>2</b> 43                       | Ψ557,457                          | Ψ20,120                                     | Ψ122,040                                      | Ψ3,232  | Ψ0,554  | ψ00,042   | ψ1,575,040  |
| CLAIM COUNT - OPEN CLAIMS  |                                   |                                   |   |  |  |   |  |                                   |   |   |   |   |   |   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTAL   |
| November-22  |                                   | 0 0                               |   |  | 0  | 3   | 2010                                   | 0                                 | 1   | 4   |   | 9 26  | 61  | 110   |
| December-22  |                                   | 0 0                               |   | 2  | 0  | 3   | 2                                      | 0                                 | 1   | 4   |   | 0 18  | 56  | 97  |
| NET CHGE   | 0                                 | 0                                 | 0   | -1   | 0  | 0   | 0                                      | 0                                 | 0   | 0   | 1   | -8  | -5  | -13   |
| Limited Reserves   |                                   | -                                 |   |  |  |   |  |                                   |   |   | · '   | -   | 0   | \$12.662  |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  | TOTAL   |
| November-22  | \$0                               | \$0                               | \$16,512                                    | \$79,479   | \$0  | \$37,096  | \$16,777                               | \$0                               | \$31,375                                    | \$86,028                                      | \$174,391                                       | \$717,604   | \$375,715                                       | \$1,534,978   |
| December-22  | \$0<br>\$0                        | \$0                               | \$16,512                                    | \$22,163   | \$0  | \$37,096  | \$16,777                               | \$0                               | \$31,113                                    | \$83,620                                      | \$174,171                                       | \$523,290   | \$323,432                                       | \$1,228,175   |
| NET CHGE   | \$0                               | \$0                               | \$0   | (\$57,316)   | \$0  | \$0   | \$0                                    | \$0                               | (\$263)                                     | (\$2,407)                                     | (\$220)   | (\$194,314)   | (\$52,283)                                      | (\$306,803  |
| Ltd Incurred   | \$1,354,163                       | \$1,704,894                       | \$1,198,863                                 | \$1,393,955  | \$729,107                                      | \$1,792,149   | \$1,285,728                            | \$1,030,407                       | \$1,121,394                                 | \$1,088,006                                   | \$535,934                                       | \$1,750,750   | \$771,182                                       | \$15,756,530  |
|  | ψ1,00-1,100                       | ψ1,10-1,004                       | \$1,100,000                                 | \$1,000,000  |  |   |  | \$1,000,407                       | ψ1,121,00 <del>4</del>                      | ψ.,000,000                                    | ψοσο,σο-  | ψ1,700,700  | ψ111,10 <u>2</u>                                | ψ10,700,000   |
|  |                                   |                                   |   |  |  | LL LINES C  |  |                                   |   |   |   |   |   |   |
|  |                                   |                                   |   |  |  | ) II NI - () P F                                      | N CLAIMS                               |                                   |   |   |   |   |   | TOTAL   |
| Van  | 0010                              | 0044                              | 0010  |  |  |   | 2012                                   | 2047                              |   |   |   |   |   |   |
| Year   | 2010                              | 2011                              | 2012  | 2013   | 2014   | 2015  | 2016                                   | 2017                              | 2018  | 2019  | 2020  | 2021  | 2022  |   |
| November-22  | 0                                 | 0                                 | 1   | <b>2013</b> 3  | <b>2014</b><br>0                               | <b>2015</b><br>4                                      | 2                                      | 0                                 | 1   | 6   | 11  | 28  | 90  | 146   |
| November-22<br>December-22   | 0                                 | 0                                 | 1   | 2013<br>3<br>2                                       | 2014<br>0<br>0                                 | 2015<br>4<br>4  | 2 2                                    | 0                                 | 1   | 6   | 11<br>12  | 28<br>20  | 90<br>90  | 146<br>138  |
| November-22<br>December-22<br>NET CHGE   | 0                                 | 0                                 | 1   | <b>2013</b> 3  | <b>2014</b><br>0                               | <b>2015</b><br>4                                      | 2                                      | 0                                 | 1   | 6   | 11  | 28  | 90  | 146<br>138<br>-8  |
| November-22<br>December-22<br>NET CHGE<br>Limited Reserves                     | 0<br>0<br>0                       | 0 0 0                             | 1<br>1<br>0                                 | 2013<br>3<br>2<br>-1                                 | 0<br>0<br>0                                    | 2015<br>4<br>4<br>0                                   | 2 2 0                                  | 0<br>0<br>0                       | 1<br>1<br>0                                 | 6<br>6<br>0                                   | 11<br>12<br>1                                   | 28<br>20<br>-8  | 90<br>90<br>0                                   | 146<br>138<br>-8<br><b>\$12,622</b>                                 |
| November-22 December-22  NET CHGE Limited Reserves Year                        | 0<br>0<br>0                       | 0<br>0<br>0                       | 1<br>1<br>0                                 | 2013<br>3<br>2<br>-1                                 | 2014<br>0<br>0<br>0<br>0                       | 2015<br>4<br>4<br>0<br>2015                           | 2<br>2<br>0                            | 0<br>0<br>0                       | 1<br>1<br>0                                 | 6<br>6<br>0                                   | 11<br>12<br>1                                   | 28<br>20<br>-8<br>2021                                  | 90<br>90<br>0                                   | 146<br>138<br>-8<br><b>\$12,622</b><br>TOTAI                        |
| November-22 December-22 NET CHGE Limited Reserves Year November-22             | 0<br>0<br>0<br>2010<br>\$0        | 0<br>0<br>0<br>2011               | 1<br>1<br>0<br>2012<br>\$16,512             | 2013<br>3<br>2<br>-1<br>2013<br>\$79,479             | 2014<br>0<br>0<br>0<br>0<br>2014<br>\$0        | 2015<br>4<br>4<br>0<br>2015<br>\$150,978              | 2<br>2<br>0<br><b>2016</b><br>\$16,777 | 0<br>0<br>0<br>2017<br>\$0        | 1<br>1<br>0<br>2018<br>\$31,375             | 6<br>6<br>0<br>2019<br>\$287,321              | 11<br>12<br>1<br>2020<br>\$194,584              | 28<br>20<br>-8<br><b>2021</b><br>\$723,274              | 90<br>90<br>0<br>2022<br>\$484,569              | 146<br>138<br>-8<br>\$12,622<br>TOTAL<br>\$1,984,870                |
| November-22 December-22 NET CHGE Limited Reserves Year November-22 December-22 | 0<br>0<br>0<br>2010<br>\$0<br>\$0 | 0<br>0<br>0<br>2011<br>\$0<br>\$0 | 1<br>1<br>0<br>2012<br>\$16,512<br>\$16,512 | 2013<br>3<br>2<br>-1<br>2013<br>\$79,479<br>\$22,163 | 2014<br>0<br>0<br>0<br>0<br>2014<br>\$0<br>\$0 | 2015<br>4<br>4<br>0<br>2015<br>\$150,978<br>\$146,803 | 2<br>2<br>0<br><b>2016</b><br>\$16,777 | 0<br>0<br>0<br>2017<br>\$0<br>\$0 | 1<br>1<br>0<br>2018<br>\$31,375<br>\$31,113 | 6<br>6<br>0<br>2019<br>\$287,321<br>\$284,403 | 11<br>12<br>1<br>2020<br>\$194,584<br>\$193,944 | 28<br>20<br>-8<br><b>2021</b><br>\$723,274<br>\$528,960 | 90<br>90<br>0<br>2022<br>\$484,569<br>\$501,165 | 146<br>138<br>-8<br>\$12,622<br>TOTAL<br>\$1,984,870<br>\$1,741,840 |
| November-22 December-22 NET CHGE Limited Reserves Year November-22             | 0<br>0<br>0<br>2010<br>\$0        | 0<br>0<br>0<br>2011               | 1<br>1<br>0<br>2012<br>\$16,512             | 2013<br>3<br>2<br>-1<br>2013<br>\$79,479             | 2014<br>0<br>0<br>0<br>0<br>2014<br>\$0        | 2015<br>4<br>4<br>0<br>2015<br>\$150,978              | 2<br>2<br>0<br><b>2016</b><br>\$16,777 | 0<br>0<br>0<br>2017<br>\$0        | 1<br>1<br>0<br>2018<br>\$31,375             | 6<br>6<br>0<br>2019<br>\$287,321              | 11<br>12<br>1<br>2020<br>\$194,584              | 28<br>20<br>-8<br><b>2021</b><br>\$723,274              | 90<br>90<br>0<br>2022<br>\$484,569              | 146<br>138<br>-8<br><b>\$12,622</b><br>TOTAL<br>\$1,984,870         |

#### 2019 2020 2021 2022 YEARS Gloucester County Insurance Commission CLAIMS MANAGEMENT REPORT EXPECTED LOSS RATIO ANALYSIS AS OF December 31, 2022 **FUND YEAR 2019 -- LOSSES CAPPED AT RETENTION** 48 47 36 Last Month Last Year 2019 Unlimited MONTH MONTH Unlimited MONTH Budget Limited Actual Limited Actual Limited Actual TARGETED TARGETED TARGETED Incurred Incurred 31-Dec-22 Unlimited Incurred Incurred 30-Nov-22 Incurred Incurred 30-Nov-21 PROPERTY 191,270 215,305 215,305 112.57% 191,270 100.00% 215,305 215,305 112.57% 191,270 100.00% 235,462 235,462 123.10% 191,270 100.00% GEN LIABILITY 552.801 299.697 299,697 54.21% 529.047 95.70% 299.697 299.697 54 21% 527.381 95.40% 298.534 298.534 54.00% 498.333 90.15% AUTO LIABILITY 103,893 122,345 122.345 117.76% 96.179 92.58% 122.345 122.345 117.76% 95.798 92.21% 122,345 122,345 117.76% 90,578 87.18% 1,088,006 WORKER'S COMP 1,300,289 1,088,006 83.67% 1,292,534 99.40% 1,088,006 1,088,006 83.67% 1,291,763 99.34% 1,102,794 1,102,794 84.81% 1,275,543 98.10% TOTAL ALL LINES 2.148.253 1.725.354 1.725.354 80.31% 2.109.030 98.17% 1.725.354 1.725.354 80.31% 2.106.213 98.04% 1,759,135 1,759,135 81.89% 2,055,725 95.69% \$1,440,950 67.08% **NET PAYOUT % FUND YEAR 2020 -- LOSSES CAPPED AT RETENTION** 36 Last Month 35 Last Year 24 Current 2020 Budget Unlimited Limited Actual MONTH Limited Actual MONTH Unlimited Limited Actual MONTH Incurred Incurred 31-Dec-22 TARGETED Unlimited Incurred Incurred 30-Nov-22 TARGETED Incurred Incurred 30-Nov-21 TARGETED PROPERTY 339.909 523.345 523,345 153.97% 339.909 100.00% 523.345 523.345 153.97% 339.909 100.00% 544,625 544.625 160.23% 339.909 100.00% GEN HABILITY 601,000 58,076 58,076 9.66% 541,783 90.15% 58,076 58,076 9.66% 537,759 89.48% 27,322 27,322 4.55% 477,136 79.39% POL/EPL 2.89% 87.18% 3,232 3,232 2.89% 2.89% AUTO LIABILITY 112,001 3,232 3,232 97,647 96,971 86 58% 3,232 3,232 85,615 76.44% 1.319.505 943,963 535,934 40.62% 1.294.394 98.10% 943,192 535,935 40.62% 1.291.859 97.90% 958,035 958.035 72.61% 1.233.874 93.51% WORKER'S COMP 1,528,616 1.120.587 47 23% 2,273,733 95.84% 1.527.845 1.120.588 47.23% 2.266,498 95.54% 1.533.214 1.533.214 64.63% 2.136,533 TOTAL ALL LINES 2,372,415 90.06% **NET PAYOUT %** \$1,054,504 44.45% FUND YEAR 2021 -- LOSSES CAPPED AT RETENTION 24 Last Month 23 Last Year 12 Current 2021 Budget Unlimited Actual MONTH MONTH Unlimited Actual MONTH Limited Limited Actual Limited TARGETED Incurred Incurred 31-Dec-22 TARGETED Unlimited Incurred Incurred 30-Nov-22 TARGETED Incurred Incurred 30-Nov-21 PROPERTY 338,000 239.824 239,824 70.95% 338.000 100.00% 239.824 239,824 70.95% 335.750 99.33% 286,182 286.182 84 67% 321.905 95.24% GEN LIABILITY 551,000 13,749 437,440 430,772 78.18% 331,588 13,749 2.50% 79.39% 13.749 13.749 2.50% 36,749 36,749 6.67% 60.18% POL/FPI AUTO LIABILITY 117,001 6.594 6.594 5.64% 89.437 76.44% 6.594 6.594 5 64% 87.819 75.06% 1.000 1.000 0.85% 59.865 51.17% WORKER'S COMP 1,297,005 1,750,750 1,750,750 134.98% 1,212,834 93.51% 1,922,852 1,922,852 148.25% 1,202,489 92.71% 340,337 1,340,337 103.34% 831,041 64.07% TOTAL ALL LINES 2,303,006 2,010,916 2,010,916 87.32% 2,077,711 90.22% 2,183,018 2,183,018 94.79% 2,056,830 89.31% 1,664,268 1,664,268 72.27% 1,544,399 67.06% **NET PAYOUT %** \$1,481,956 64.35% FUND YEAR 2022 -- LOSSES CAPPED AT RETENTION Current 12 Last Month 11 Last Year 0 2022 Budget Unlimited Limited Actual MONTH Limited Actual MONTH Unlimited Limited Actual MONTH 30-Nov-22 TARGETED Incurred 31-Dec-22 TARGETED Unlimited Incurred Incurred TARGETED Incurred Incurred 30-Nov-21 Incurred PROPERTY 316,000 252,757 252,757 79.99% 300,952 95.24% 168,405 168,405 53.29% 271,760 86.00% N/A N/A N/A GEN LIABILITY 538,000 58,698 58,698 10.91% 323,765 60.18% 47,698 47,698 8.87% 263,620 49.00% N/A N/A N/A POL/EPL 101.999 30.04% AUTO LIABILITY 113,000 33,942 33,942 57,818 51.17% 27,942 27,942 24.73% 50,850 45.00% N/A N/A N/A WORKER'S COMP 1,244,000 771,182 771,182 61.99% 797,078 64.07% 740,552 740,552 59.53% 646,880 52.00% N/A N/A N/A 2,312,999 1,116,578 1,116,578 48.27% 1,479,614 63.97% 984,597 984,597 42.57% 1,233,110 53.31% 0 0 TOTAL ALL LINES N/A N/A N/A **NET PAYOUT %** \$615,414 26.61%

|                   |                    |                       |                     |                     |           | 2015     | 5 2016 2017 2          | 2018 YEA            | ARS                 |           |          |                       |                     |                     |           |                   |
|-------------------|--------------------|-----------------------|---------------------|---------------------|-----------|----------|------------------------|---------------------|---------------------|-----------|----------|-----------------------|---------------------|---------------------|-----------|-------------------|
|                   |                    |                       |                     |                     |           |          | loucester County Insur |                     |                     |           |          |                       |                     |                     |           |                   |
|                   |                    |                       |                     |                     |           |          | CLAIMS MANAGEM         |                     |                     |           |          |                       |                     |                     |           |                   |
|                   |                    |                       |                     |                     |           | Е        | XPECTED LOSS RAT       | TIO ANALYSIS        | 3                   |           |          |                       |                     |                     |           |                   |
|                   |                    |                       |                     |                     |           |          | December 31, 2022      |                     |                     |           |          |                       |                     |                     |           |                   |
|                   |                    |                       |                     |                     |           |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
| FUND YEAR 2015 LO | OSSES CAPPED AT RE |                       |                     |                     |           |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
|                   |                    | Curre                 | ent                 | 96                  |           |          | Last Mor               | nth                 | 95                  |           |          | Last                  | Year                | 84                  |           |                   |
| 2015              | Budget             | Unlimited<br>Incurred | Limited<br>Incurred | Actual<br>31-Dec-22 |           | MONTH    | Unlimited Incurred     | Limited<br>Incurred | Actual<br>30-Nov-22 |           | MONTH    | Unlimited<br>Incurred | Limited<br>Incurred | Actual<br>30-Nov-21 |           | MONTH<br>TARGETED |
| PROPERTY          | 230,000            | 344.086               | 344,086             | 149.60%             | 230,000   | 100.00%  | 344.086                | 344,086             | 149.60%             | 230.000   | 100.00%  | 617,559               | 617,559             | 268.50%             | 230,000   | 100.00%           |
| GEN LIABILITY     | 680.000            | 723.668               | 723,668             | 106.42%             | 656.181   | 96.50%   | 723,668                | 723,668             | 106.42%             | 656,181   | 96.50%   | 723,668               | 723,668             | 106.42%             | 656.181   | 96.50%            |
| AUTO LIABILITY    | 91,000             | 307,746               | 307.246             | 337.63%             | 88.212    | 96.94%   | 307,746                | 307,246             | 337.63%             | 88,212    | 96.94%   | 307,746               | 307.746             | 338.18%             | 88,212    | 96.94%            |
| WORKER'S COMP     | 1,157,000          | 1.792.149             | 1.792.149           | 154.90%             | 1.157.000 | 100.00%  | 1,792,149              | 1.792.149           | 154.90%             | 1,157,000 | 100.00%  | 1.866.630             | ,                   | 161.33%             | 1.157.000 | 100.00%           |
| TOTAL ALL LINES   | 2,158,000          | 3,167,649             | 3,167,149           | 146.76%             | 2.131.393 | 98.77%   | 3,167,649              | 3,167,149           | 146.76%             | 2.131.393 | 98.77%   | -,,                   | 3,515,603           | 162.91%             | 2,131,393 | 98.77%            |
| NET PAYOUT %      | \$3,020,346        | 3,167,649             | 5,167,149           | 140.76%             | 139.96%   | 98.77%   | 3,167,649              | 5,167,149           | 146.76%             | 2,151,595 | 98.77%   | 3,515,603             | 3,515,603           | 162.91%             | 2,151,595 | 98.77%            |
| FUND YEAR 2016 LO | DECES CARRED AT RE | TENTION               |                     |                     |           |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
| FUND TEAR 2010 LO | D33E3 CAPPED AT RE | Curre                 | ant                 | 84                  |           |          | Last Mor               | s+b                 | 83                  |           |          | Lact                  | Year                | 72                  |           |                   |
| 2016              | Budget             | Unlimited             | Limited             | Actual              |           | MONTH    | Last Wol               | Limited             | Actual              |           | MONTH    | Unlimited             | Limited             | Actual              |           | MONTH             |
| 2010              | buuget             | Incurred              | Incurred            | 31-Dec-22           |           | TARGETED | Unlimited Incurred     | Incurred            | 30-Nov-22           |           | TARGETED | Incurred              | Incurred            | 30-Nov-21           |           | TARGETED          |
| PROPERTY          | 197,238            | 382,307               | 382,307             | 193.83%             | 197,238   | 100.00%  | 382.307                | 382,307             | 193.83%             | 197.238   | 100.00%  | 418.088               | 418,088             | 211.97%             | 197,238   | 100.00%           |
| GEN LIABILITY     | 641,774            | 31.055                | 31.055              | 4.84%               | 619,294   | 96.50%   | 31,055                 | 31.055              | 4.84%               | 619.294   | 96.50%   | 31.055                | 31.055              | 4.84%               | 619,294   | 96.50%            |
| AUTO LIABILITY    | 103,684            | 19,249                | 19,249              | 18.57%              | 100,508   | 96.94%   | 19,249                 | 19,249              | 18.57%              | 100,508   | 96.94%   | 19,249                | 19,249              | 18.57%              | 100,508   | 96.94%            |
| WORKER'S COMP     | 1,226,749          | 1,335,728             | 1,285,728           | 104.81%             | 1,226,749 | 100.00%  | 1,335,728              | 1,285,728           | 104.81%             | 1,226,749 | 100.00%  |                       | 1,337,565           | 109.03%             | 1,226,749 | 100.00%           |
| TOTAL ALL LINES   | 2,169,445          | 1,768,340             | 1,718,340           | 79.21%              | 2,143,789 | 98.82%   | 1,768,340              | 1,718,340           | 79.21%              | 2,143,789 | 98.82%   |                       | 1,805,957           | 83.25%              | · ·       |                   |
| NET PAYOUT %      | \$1,701,563        | 1,766,540             | 1,/18,540           | 79.2170             | 78.43%    | 90.02%   | 1,766,340              | 1,718,540           | 79.21%              | 2,145,789 | 90.02%   | 1,605,957             | 1,605,957           | 65.25%              | 2,143,789 | 98.82%            |
|                   | ¥ = ). = = j= = =  |                       |                     |                     |           |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
| FUND YEAR 2017 LO | OSSES CAPPED AT RE | TENTION .             |                     |                     |           |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
|                   |                    | Curre                 | ent                 | 72                  |           |          | Last Mor               | nth                 | 71                  |           |          | Last                  | Year                | 60                  |           |                   |
| 2017              | Budget             | Unlimited             | Limited             | Actual              |           | MONTH    |                        | Limited             | Actual              |           | MONTH    | Unlimited             | Limited             | Actual              |           | MONTH             |
|                   |                    | Incurred              | Incurred            | 31-Dec-22           |           | TARGETED | Unlimited Incurred     | Incurred            | 30-Nov-22           |           | TARGETED | Incurred              | Incurred            | 30-Nov-21           |           | TARGETED          |
| PROPERTY          | 178,000            | 161,487               | 161,487             | 90.72%              | 178,000   | 100.00%  | 161,487                | 161,487             | 90.72%              | 178,000   | 100.00%  | 170,264               | 170,264             | 95.65%              | 178,000   | 100.00%           |
| GEN LIABILITY     | 609,000            | 517,422               | 513,477             | 84.31%              | 587,668   | 96.50%   | 517,422                | 513,477             | 84.31%              | 588,520   | 96.64%   | 542,038               | 542,038             | 89.00%              | 591,320   | 97.10%            |
| AUTO LIABILITY    | 104,000            | 337,497               | 337,497             | 324.52%             | 100,814   | 96.94%   | 337,497                | 337,497             | 324.52%             | 100,961   | 97.08%   | 337,497               | 337,497             | 324.52%             | 100,019   | 96.17%            |
| WORKER'S COMP     | 1,217,000          | 1,030,407             | 1,030,407           | 84.67%              | 1,217,000 | 100.00%  | 1,030,407              | 1,030,407           | 84.67%              | 1,217,000 | 100.00%  | 1,098,332             | 1,098,332           | 90.25%              | 1,215,541 | 99.88%            |
| TOTAL ALL LINES   | 2,108,000          | 2,046,812             | 2,042,868           | 96.91%              | 2,083,482 | 98.84%   | 2,046,812              | 2,042,868           | 96.91%              | 2,084,481 | 98.88%   | 2,148,130             | 2,148,130           | 101.90%             | 2,084,880 | 98.90%            |
| NET PAYOUT %      | \$2,042,868        |                       |                     |                     | 96.91%    |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
| FUND YEAR 2018 LO | OSSES CAPPED AT RE | TENTION               |                     |                     |           |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |
|                   |                    | Curre                 | ent                 | 60                  |           |          | Last Mor               | nth                 | 59                  |           |          | Last                  | Year                | 48                  |           |                   |
| 2018              | Budget             | Unlimited             | Limited             | Actual              |           | MONTH    |                        | Limited             | Actual              |           | MONTH    | Unlimited             | Limited             | Actual              |           | MONTH             |
|                   |                    | Incurred              | Incurred            | 31-Dec-22           |           | TARGETED | Unlimited Incurred     | Incurred            | 30-Nov-22           |           | TARGETED | Incurred              | Incurred            | 30-Nov-21           |           | TARGETED          |
| PROPERTY          | 183,000            | 259,878               | 259,878             | 142.01%             | 183,000   | 100.00%  | 259,878                | 259,878             | 142.01%             | 183,000   | 100.00%  | 259,878               | 259,878             | 142.01%             | 183,000   | 100.00%           |
| GEN LIABILITY     | 576,000            | 5,918                 | 5,918               | 1.03%               | 559,278   | 97.10%   | 5,918                  | 5,918               | 1.03%               | 559,060   | 97.06%   | 5,918                 | 5,918               | 1.03%               | 551,249   | 95.70%            |
| AUTO LIABILITY    | 103,000            | 28,126                | 28,126              | 27.31%              | 99,058    | 96.17%   | 28,126                 | 28,126              | 27.31%              | 98,820    | 95.94%   | 86,288                | 86,288              | 83.78%              | 95,353    | 92.58%            |
| WORKER'S COMP     | 1,232,000          | 1,121,394             | 1,121,394           | 91.02%              | 1,230,523 | 99.88%   | 1,121,394              | 1,121,394           | 91.02%              | 1,230,278 | 99.86%   | 1,086,879             | 1,086,879           | 88.22%              | 1,224,652 | 99.40%            |
| TOTAL ALL LINES   | 2,094,000          | 1,415,316             | 1,415,316           | 67.59%              | 2,071,858 | 98.94%   | 1,415,316              | 1,415,316           | 67.59%              | 2,071,158 | 98.91%   | 1,438,963             | 1,438,963           | 68.72%              | 2,054,254 | 98.10%            |
| NET PAYOUT %      | \$1,384,203        |                       |                     |                     | 66.10%    |          |                        |                     |                     |           |          |                       |                     |                     |           |                   |

#### 2010 2011 2012 2013 2014 YEARS Gloucester County Insurance Commission CLAIMS MANAGEMENT REPORT EXPECTED LOSS RATIO ANALYSIS AS OF December 31, 2022 FUND YEAR 2010 -- LOSSES CAPPED AT RETENTION 156 Last Month 155 Last Year 144 Current MONTH 2010 Budget Unlimited Limited Actua Limited Actual MONTH Unlimited Limited Actual MONTH 31-Dec-22 TARGETED 30-Nov-22 TARGETED TARGETED Incurred Incurred Unlimited Incurred Incurred Incurred Incurred 30-Nov-21 196,392 83,686 196,392 PROPERTY 83,686 42.61% 196,392 100.00% 83 686 83,686 42 61% 196,392 100.00% 103,780 103,780 52.84% 100.00% GEN LIABILITY 813,038 377,107 377,107 46.38% 784,558 96.50% 377,107 377,107 46.38% 784,558 96.50% 377,107 377,107 46.38% 784,558 96.50% AUTO LIABILITY 57 553 9.579 9.579 16 64% 55 790 96 94% 9.579 9.579 16 64% 55.790 96 94% 9.579 9.579 16.64% 55,790 96 94% WORKER'S COMP 1,044,196 1,354,163 1,354,163 129.68% 1,044,196 100.00% 129.68% 1,044,196 100.00% 1,452,476 1,452,476 139.10% 1,044,196 100.00% 1.354.163 1,354,163 1,942,942 1,942.942 TOTAL ALL LINES 2,111,178 1,824,535 1,824,535 86.42% 2,080,936 98 57% 1,824,535 1,824,535 86.42% 2,080,936 98.57% 92.03% 2,080,936 98.57% NET PAYOUT % \$1,824,535 86.42% FUND YEAR 2011 -- LOSSES CAPPED AT RETENTION Current 144 Last Month 143 Last Year 132 Unlimited Limited MONTH Unlimited Limited Actual 2011 Budget Actua Limited Actual MONTH MONTH Incurred Incurred 31-Dec-22 TARGETED Unlimited Incurred Incurred 30-Nov-22 TARGETED Incurred Incurred 30-Nov-21 TARGETED PROPERTY 234,258 211 641 211.641 90.35% 234,258 100.00% 211 641 211,641 90.35% 234,258 100.00% 220 964 220 964 94 32% 234,258 100.00% GEN LIABILITY 969.800 752.617 752.617 77.61% 935.829 96.50% 752.617 752.617 77.61% 935.829 96.50% 765.603 765.603 78.94% 935.829 96.50% AUTO LIABILITY 68,650 126,796 126,796 126,796 184 70% 66.547 184 70% 66 547 96 94% 126,796 96 94% 126,796 126 796 184 70% 66,547 96 94% WORKER'S COMP 1,260,640 1,704,894 1,704,894 135.24% 1,260,640 100.00% 1,704,894 1,704,894 135.24% 1,260,640 100.00% ,730,025 1,730,025 137.23% 1,260,640 100.00% 2,795,948 2,795,948 110.37% 2,497,275 98.58% 2,795,948 2,497,275 98.58% 2,843,388 2,843,388 112.24% 2,497,275 TOTAL ALL LINES 2,533,348 2,795,948 110.37% 98.58% **NET PAYOUT %** \$2,795,948 110.37% FUND YEAR 2012 -- LOSSES CAPPED AT RETENTION Current 132 Last Month 131 Last Year 120 Budget Unlimited Actual MONTH Unlimited MONTH 2012 Limited Limited Actua MONTH Actua Unlimited Incurred Incurred Incurred 31-Dec-22 TARGETED Incurred 30-Nov-22 TARGETED Incurred Incurred 30-Nov-21 TARGETED PROPERTY 239 354 57,908 57 908 24 19% 239 354 100 00% 57 908 57 908 24 19% 239 354 100 00% 64 232 64 232 26.84% 239 354 100 00% GEN LIABILITY 969,800 487,154 487,154 50.23% 935,829 96.50% 487,154 487,154 50.23% 935,829 96.50% 487,154 487.154 50.23% 935,829 96.50% AUTO HABILITY 68 650 352,688 352,688 513.75% 66 547 96.94% 352,688 352 688 513.75% 66 547 96.94% 357 331 357 331 520.51% 66 547 96 94% 1,198,863 1,292,157 1,198,863 1,292,157 100.00% 1,198,863 1,198,863 92.78% 1,292,157 100.00% 1,335,307 1,335,307 103.34% 1,292,157 100.00% WORKER'S COMP 92.78% 87.32% TOTAL ALL LINES 2,569,961 2,096,613 2,096,613 81.58% 2,533,888 98.60% 2,096,613 2,096,613 81.58% 2,533,888 98.60% 2,244,025 2,244,025 2,533,888 98.60% **NET PAYOUT %** \$2,080,101 80.94% **FUND YEAR 2013 -- LOSSES CAPPED AT RETENTION** 120 Current Last Month 119 Last Year 108 2013 Budget Unlimited Limited Actual MONTH Limited Actual MONTH Unlimited Limited Actual MONTH TARGETED 31-Dec-22 TARGETED Unlimited Incurred 30-Nov-22 TARGETED Incurred Incurred Incurred Incurred Incurred 30-Nov-21 PROPERTY 243,372 149,379 149,379 61.38% 243,372 100.00% 149,379 149,379 61.38% 243,372 100.00% 154,379 154,379 63.43% 243,372 100.00% GEN LIABILITY 969,800 20,525 20,525 2.12% 935,829 96.50% 20,525 20,525 2.12% 935,829 96.50% 20,525 20,525 2.12% 935,829 96.50% 22.598 22.598 32.92% 22.598 22.598 32.92% 22.598 32.92% 66.547 AUTO HABILITY 68 650 66 547 96 94% 66 547 96 94% 22 598 96 94% WORKER'S COMP 1,292,157 1,393,955 1,393,955 107.88% 1,292,157 100.00% 1,451,113 1,451,113 112.30% 1,292,157 100.00% 1.449.113 1.449.113 112.15% 1,292,157 100.00% 2,573,979 1,586,457 1,586,457 61.63% 2,537,906 98.60% 1,643,616 1,643,616 63.86% 2,537,906 1,646,616 1,646,616 63.97% 2,537,906 TOTAL ALL LINES 98.60% 98.60% **NET PAYOUT %** \$1,564,294 60.77% FUND YEAR 2014 -- LOSSES CAPPED AT RETENTION 108 107 Current Last Month Last Year 96 2014 Budget Unlimited Limited Actual MONTH Limited Actual MONTH Unlimited Limited Actual MONTH Incurred Incurred 31-Dec-22 TARGETED Unlimited Incurred Incurred 30-Nov-22 TARGETED Incurred Incurred 30-Nov-21 TARGETED PROPERTY 243,372 81,245 81.245 33.38% 243.372 100.00% 81,245 81.245 243.372 81.245 81,245 33.38% 243,372 100.00% 33.38% 100 00% 774,800 747,660 GEN LIABILITY 167.308 167.308 21.59% 747.660 96.50% 167.308 167.308 21.59% 747.660 96.50% 167.308 167.308 21.59% 96.50% AUTO LIABILITY 68.650 3.950 3.950 5.75% 66.547 96.94% 3.950 3.950 5.75% 66.547 96.94% 3.950 3.950 5.75% 66.547 96.94% WORKER'S COMP 1,107,261 729,107 729,107 65.85% 1,107,261 100.00% 729,107 729,107 65.85% 1,107,261 100.00% 745,774 745,774 67.35% 1,107,261 100.00% TOTAL ALL LINES 2,194,083 981,610 981,610 44.74% 2,164,840 98.67% 981,610 981,610 44.74% 2,164,840 998.277 998.277 2.164.840 98.67% **NET PAYOUT %** \$981.610 44.74%



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### 12th Annual MEL, MRHIF & NJCE Educational Seminar

FRIDAY APRIL 21 > 9:00 A.M. – NOON FRIDAY, APRIL 28 > 9:00 A.M. – NOON

Designed specifically for elected officials, commissioners, municipal, county and authority personnel, risk managers and related professionals

The seminar is eligible for the following continuing education credits:

- CFO/CMFO Public Works and Clerks
- Insurance Producers and Purchasing Agents
- Accountants (CPA) and Lawyers (CLE)
- Water Supply and Wastewater Licensed Operators (Total Contact Hours)
- Registered Public Purchasing Official (RPPO)
- Qualified Purchasing Agent (QPA)

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### FRIDAY, APRIL 21

### KEYNOTE

Legislative and Regulatory Impacts on Local Government Budgets

#### CYBER ISSUES

The New Jersey Cyber Risk Management Fund

### **BENEFITS ISSUES**

Controlling Benefits Costs

### FRIDAY, APRIL 28

#### ETHICS

Insurance Transactions Involving Local Government

### INSURANCE ISSUES

Public Officials and Employment Practices Liability Trends

### SAFETY

Risk Control in the Post Covid Era

## THE POWER OF COLLABORATION

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NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND

## GLOUCESTER COUNTY INSURANCE COMMISSION BILLS LIST

Resolution No. 25-23 February 2023

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

**BE IT RESOLVED** that the Gloucester County Insurance Commission's hereby authorizes the Commission Treasurer to issue warrants in payment of the following claims; and

**FURTHER**, that this authorization shall be made a permanent part of the records of the Commission.

| FUND YEAR 2022<br>Check Number | Vendor Name   | Comment                                    | Invoice Amount              |
|--------------------------------|---|--|-----------------------------|
|                                | venuoi Name   | Comment                                    | mvoice Amount               |
| 001617<br>001617               | PERMA RISK MANAGEMENT SERVICES                                | AATRIX 1099 FILINGS                        | 35.00                       |
|                                | I ERWIT RIOR WITH THE EAST SERVICES                           | MINIM 10// I ILINOS                        | 35.00                       |
| 001618<br>001618               | BROWN & CONNERY, LLP  | LEGAL SERVICES- YOUNG 12/22                | 1,237.06                    |
| 001618                         | BROWN & CONNERY, LLP  | LEGAL SERVICES- GORDON 12/22               | 50.00                       |
| 001618                         | BROWN & CONNERY, LLP  | LEGAL SERVICES- MIKA 11/22                 | 3,889.00                    |
| 001618                         | BROWN & CONNERY, LLP  | LEGAL SERVICES MONAGHAN 12/22              | 397.00                      |
| 001618                         | BROWN & CONNERY, LLP  | LEGAL SERVICES- MIKA 12/22                 | 9,088.00                    |
|                                |   |  | 14,661.06                   |
|                                |   | Total Payments 2022                        | 14,696.06                   |
| FUND YEAR 2023                 |   |  |                             |
| Check Number                   | <u>Vendor Name</u>  | Comment                                    | Invoice Amount              |
| 001619                         |   |  |                             |
| 001619                         | INSERVCO INSURANCE SERVICES                                   | CLAIMS ADMINISTRATION FEE 02/23            | 7,846.50                    |
|                                |   |  | 7,846.50                    |
| 001620                         | DEDMA DICK MANAGEMENT CEDVICES                                | DOCTA CE 01/22                             | 0.00                        |
| 001620<br>001620               | PERMA RISK MANAGEMENT SERVICES PERMA RISK MANAGEMENT SERVICES | POSTAGE 01/23 EXECUTIVE DIRECTOR FEE 02/23 | 9.90<br>13,804.66           |
| 001020                         | TERMINIST MANUSCRIENT SERVICES                                | Extrective binder on the value             | 13,814.56                   |
| 001621                         |   |  |                             |
| 001621                         | HARDENBERGH INSURANCE GROUP                                   | UNDERWRITING M GR 02/23                    | 5,463.08                    |
| 001622                         |   |  | 5,463.08                    |
| 001622                         | THE ACTUARIAL ADVANTAGE                                       | ACTUARIAL SERVICES FEE 02/23               | 761.83                      |
|                                |   |  | 761.83                      |
| 001623                         | CHANGE & MCCANN II C  | ATTORNEY FFFG 02 02                        | 2 400 00                    |
| 001623                         | CHANCE & MCCANN, LLC  | ATTORNEY FEES 02/23                        | 3,480.00<br><b>3,480.00</b> |
| 001624                         |   |  | 2,100100                    |
| 001624                         | VIOLA YEAGER  | REIMBURSE MEDICAL 01/23                    | 443.64                      |
| 001625                         |   |  | 443.64                      |
| 001625                         | JUNE ATKINSON   | REIMBURSE MEDICAL 01/23                    | 443.64                      |
|                                |   |  | 443.64                      |
| 001626                         |   |  |                             |
| 001626                         | DUANE SARMIENTO   | REIMBURSE MEDICAL 02/23                    | 2,951.43                    |
| 001627                         |   |  | 2,951.43                    |
| 001627                         | HARDENBERGH INSURANCE GROUP                                   | RMC FEE 02/23                              | 27,982.67                   |
|                                |   |  | 27,982.67                   |
|                                |   | Total Payments FY 2023                     | 63,187.35                   |
|                                |   | BOTH BANATENING ALL BUND STADS             | <b>55</b> 002 44            |
|                                |   | TOTAL PAYMENTS ALL FUND YEARS              | 77,883.41                   |

| Chairperson                 |   |
|-----------------------------|---|
|                             |   |
|                             |   |
| Attest:                     |   |
|                             | Dated:  |
| I hereby certify the availa | ity of sufficient unencumbered funds in the proper accounts to fully pay the above claims |
|                             |   |
|                             |   |
|                             |   |
|                             |   |
|                             | Treasurer   |

## GLOUCESTER COUNTY INSURANCE COMMISSION HEALTH INSURANCE FUND BILLS LIST

Resolution No. 26-23 FEBRUARY 2023

WHEREAS, the Treasurer has certified that funding is available to pay the following bills.

**BE IT RESOLVED** that the Gloucester County Insurance Commission Health Insurance Fund's hereby authorizes the Commission Treasurer to issue warrants in payment of the following claims; and

**FURTHER**, that this authorization shall be made a permanent part of the records of the Commission.

| FUND YEAR 2023<br>Check Number | Vendor Name  | <u>Comment</u>   | Invoice Amount                          |
|--------------------------------|--|--|---|
| W0223<br>W0223<br>W0223        | CONNER STRONG & BUCKELEW<br>CONNER STRONG & BUCKELEW | CSB CONSULTING FEE 02/23<br>PERMA CONSULTING FEE 02/23       | 1,763.33<br>2,820.00<br><b>4,583.33</b> |
|                                |  | TOTAL PAYMENTS ALL FUND YE.                                  | ARS \$4,583.33                          |
| - CI                           |  |  |   |
| Cn                             | airperson  |  |   |
| Atı                            | test:  |  |   |
| Ιh                             | ereby certify the availability of suffic             | Dated:<br>cient unencumbered funds in the proper accounts to | fully pay the above claims.             |
|                                |  |  |   |
|                                |  |  |   |

Treasurer

| SUMMARY OF CASH AND INVESTM             | ENT INSTRUMENTS   |                   |                   |                         |
|---|---|-------------------|-------------------|-------------------------|
| GLOUCESTER COUNTY INSURANCE             | COMMISSION  |                   |                   |                         |
| ALL FUND YEARS COMBINED                 |   |                   |                   |                         |
| CURRENT MONTH                           | December  |                   |                   |                         |
| CURRENT FUND YEAR                       | 2022  |                   |                   |                         |
|   | Description:  ID Number:  Maturity (Yrs)  Purchase Yield:  TOTAL for All  Accts & instruments | GCIC Deposit Acct | GCIC WC<br>Claims | GCIC Liability<br>Claim |
| Opening Cash & Investment Balance       | \$4,556,299.08  | 4512918.13        | 14111.64          | 29269.31                |
| Opening Interest Accrual Balance        | \$0.00  | 0                 | 0                 | (                       |
|   |   |                   |                   |                         |
| 1 Interest Accrued and/or Interest Cost | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 2 Interest Accrued - discounted Instr.s | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 3 (Amortization and/or Interest Cost)   |   | \$0.00            | \$0.00            | \$0.00                  |
| 4 Accretion                             | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 5 Interest Paid - Cash Instr.s          | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 6 Interest Paid - Term Instr.s          | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 7 Realized Gain (Loss)                  | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 8 Net Investment Income                 | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| 9 Deposits - Purchases                  | \$78,417.00   | \$0.00            | \$75,762.00       | \$2,655.00              |
| 10 (Withdrawals - Sales)                | -\$285,283.69   | -\$159,126.03     | -\$110,132.15     | -\$16,025.5             |
| Ending Cash & Investment Balance        | \$4,349,432.39  | \$4,353,792.10    | -\$20,258.51      | \$15,898.80             |
| Ending Interest Accrual Balance         | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| Plus Outstanding Checks                 | \$117,227.84  | \$2,186.95        | \$101,011.63      | \$14,029.20             |
| (Less Deposits in Transit)              | \$0.00  | \$0.00            | \$0.00            | \$0.00                  |
| Balance per Bank                        | \$4,466,660,23  | \$4,355,979.05    | \$80,753.12       | \$29,928.00             |

## GLOUCESTER COUNTY INSURANCE COMMISSION SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED

| Current Fund Year: | 2022       |              |              |              |             |              |            |      |      |              |
|--------------------|------------|--------------|--------------|--------------|-------------|--------------|------------|------|------|--------------|
| Month Ending: 1    | December   |              |              |              |             |              |            |      |      |              |
|                    | Property   | Liability    | Auto         | Worker's Com | NJ CEL      | Admin        | POL/EPL    |      |      | TOTAL        |
| OPEN BALANCE       | 253,796.72 | 3,709,070.57 | (233,911.55) | 765,894.52   | (48,181.95) | (105,115.52) | 214,746.33 | 0.00 | 0.00 | 4,556,299.11 |
| RECEIPTS           |            |              |              |              |             |              |            |      |      |              |
| Assessments        | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 0.00         |
| Refunds            | 5,000.00   | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 5,000.00     |
| Invest Pymnts      | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 0.00         |
| Invest Adj         | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 0.00         |
| Subtotal Invest    | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 0.00         |
| Other Receipts*    | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 0.00         |
| TOTAL              | 5,000.00   | 0.00         | 0.00         | 0.00         | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 5,000.00     |
| EXPENSES           |            |              |              |              |             |              |            |      |      |              |
| Claims Transfers   | 13,978.17  | 8,235.00     | 0.00         | 108,827.74   | 0.00        | 0.00         | 0.00       | 0.00 | 0.00 | 131,040.91   |
| Expenses           | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 78,956.25    | 0.00       | 0.00 | 0.00 | 78,956.25    |
| Other Expenses*    | 0.00       | 0.00         | 0.00         | 0.00         | 0.00        | 1,869.33     | 0.00       | 0.00 | 0.00 | 1,869.33     |
| TOTAL              | 13,978.17  | 8,235.00     | 0.00         | 108,827.74   | 0.00        | 80,825.58    | 0.00       | 0.00 | 0.00 | 211,866.49   |
| END BALANCE        | 244,818.55 | 3,700,835.57 | (233,911.55) | 657,066.78   | (48,181.95) | (185,941.10) | 214,746.33 | 0.00 | 0.00 | 4,349,432.62 |

### **RESOLUTION 27-23**

### GLOUCESTER COUNTY INSURANCE COMMISSION AUTHORIZING DISCLOSURE OF LIABILITY CLAIMS CHECK REGISTER

WHEREAS, the GLOUCESTER COUNTY INSURANCE COMMISSION (hereinafter "GCIC") is duly constituted as an Insurance Commission pursuant to N.J.S.A. 40A:10-6 et seq.; and

**WHEREAS**, the GCIC is subject to the requirements of the Open Public Meetings Act, N.J.S.A. 10:4-6 et seq.; and

WHEREAS, the Open Public Meetings Act requires all meetings of public bodies be open to the public; and

**WHEREAS**, the Open Public Meetings Act further provides a public body may permissibly exclude the public from a portion of a meeting at which the public body discusses items per the Open Public Meetings Act at N.J.S.A. 10:4-12.b.(1) thru (9) recognized as requiring confidentiality, and

**WHEREAS,** it is necessary and appropriate for the GCIC to discuss certain matters in a meeting not open to the public consistent with N.J.S.A. 10:4-12.b.(7); and

**WHEREAS,** the GCIC is a public agency which must comply with the Open Public Records Act (OPRA) N.J.S.A. 47: 1A-1 to -13; and

WHEREAS, the GCIC must comply with OPRA and reported New Jersey Case Law interpreting same; and

**WHEREAS**, the GCIC did hold a closed session from which the public was excluded on February 23, 2023 at which time certain items were discussed as were referenced in a separate resolution authorizing said closed session and it being determined certain liability & property claim payment information can be made public at this time; and

**NOW THEREFORE BE IT RESOLVED** by the Commissioners of said Gloucester County Insurance Commission pursuant to both the Open Public Meetings Act and the Open Public Records Act as follows:

The attached financial transaction logs generated by third party administrator Inservco Insurances Inc. for the periods 1/1/23 to 1/31/23 and related to all non-workers compensation payments are hereby approved for distribution to the listed claimants and for disclosure to the general public

**ADOPTED** by THE GLOUCESTER COUNTY INSURANCE COMMISSION at a properly noticed meeting held on February 23, 2023.

| ADOI ILD.          |              |
|--------------------|--------------|
| TIMOTHY SHEEHAN, O | CHAIRMAN     |
| ATTEST:            |              |
| SCOTT BURNS FSO V  | ICF CHAIRMAN |

A DODTED.

### Gloucester Co Ins Commission - 353

### Financial Transaction Log - Liability Claim Payments

### Monthly / Detail / By Coverage / By Payment Type / By Check Number

01/01/2023 Thru 01/31/2023

| Type Check#          | Claim # | Claimant Name        | From Date | To Date | Payee Name                          | Trans. Date                     | Payment Description |        | Amt. Requested | Amt. Paid |
|----------------------|---------|----------------------|-----------|---------|-------------------------------------|---------------------------------|---------------------|--------|----------------|-----------|
|                      |         |                      |           |         |                                     |                                 | nservco             | Report | Termino        | logy      |
| Reporting Name       |         | <b>Business Name</b> |           |         | <b>Business Description</b>         |                                 |                     |        |                |           |
| Amount/Amt Paid      |         | Amount Paid          |           |         | Amount actually paid or received    |                                 |                     |        |                |           |
| Amount/Amt Requested |         | Amount Requested     |           |         | Amount requested to be paid         |                                 |                     |        |                |           |
| As Of Date/To Date   |         | Report End Date      |           |         | Ending date of transactions on repo | ort; usually month end          |                     |        |                |           |
| Payment Type         |         | Туре                 |           |         | Types of transactionsComputer, I    | Manual, Refund, Recovery, Sto   | p Pay, Void         |        |                |           |
| Report Begin Date    |         | Report Begin Date    |           |         | Beginning date of transactions on r | eport; usually beginning of mor | th or inception     |        |                |           |
| Trans Date           |         | Transaction Date     |           |         | Issue date for computer issued pay  | ments and add date for all othe | er type entries     |        |                |           |



### Gloucester Co Ins Commission - 353

### Financial Transaction Log - Liability Claim Payments

### Monthly / Detail / By Coverage / By Payment Type / By Check Number

### 01/01/2023 Thru 01/31/2023

| Туре  | Check #       | Claim #          |        | Claimant Name             | From Date  | To Date   | Payee Name                    | Trans. Date | Payment Description                   | Amt. Requested | Amt. Paid |
|-------|---------------|------------------|--------|---------------------------|------------|-----------|-------------------------------|-------------|---------------------------------------|----------------|-----------|
| Cove  | rage: Auto Li | ability          |        |                           |            |           |                               |             |                                       |                |           |
| С     | 5884          | 3530003351       | 001    | JGG CONSTRUCTION          | 5/26/2022  | 5/26/2022 | JGG CONSTRUCTION              | 1/27/2023   | FULL & FINAL SETTLEMENT OF ALL CLAIMS | 1,000.00       | 1,000.00  |
| Total | for Coverage  | : Auto Liability |        |                           |            |           |                               | Number of 6 | entries: 1                            | 1,000.00       | 1,000.00  |
| Cove  | rage: Auto Pl | nysical Damage   |        |                           |            |           |                               |             |                                       |                |           |
| С     | 5881          | 3530003435       | 001    | GLOUCESTER COUNTY         | 9/5/2022   | 9/5/2022  | BELLMAWR COLLISION CENTER     | 1/13/2023   | 2017 AMBL BL PLATE #OA2850            | 5,587.66       | 5,587.66  |
| С     | 5882          | 3530003402       | 001    | GLOUCESTER COUN           | 12/9/2022  | 12/9/2022 | 1ST ALERT APPRAISALS          | 1/13/2023   | INVOICE # 7924                        | 600.00         | 600.00    |
| С     | 5883          | 3530003165       | 001    | ROWAN COLLEGE @ GLOUCESTE | F3/25/2022 | 3/25/2022 | ROWAN COLLEGE OF SOUTH JERSEY | 1/13/2023   | DEDUCTIBLE REIMBURSEMENT              | 500.00         | 500.00    |
| ٧     | 28694         | 3530003402       | 001    | GLOUCESTER COUN           | 12/9/2022  | 12/9/2022 | 1ST ALERT APPRAISALS          | 1/3/2023    | VOID: INVOICE# 7924                   | -600.00        | -600.00   |
| V     | 28695         | 3530003435       | 001    | GLOUCESTER COUNTY         | 9/5/2022   | 9/5/2022  | BELLMAWR COLLISION CENTER     | 1/3/2023    | VOID: 2017 AMBL BL PLATE# OA2850      | -5,587.66      | -5,587.66 |
| Total | for Coverage  | : Auto Physica   | l Dam  | nage                      |            |           |                               | Number of e | entries: 5                            | 500.00         | 500.00    |
|       |               |                  |        |                           |            |           |                               |             |                                       |                |           |
| Total | for Gloucest  | er Co Ins Comn   | nissio | on - 353                  |            |           |                               | Number of e | entries: 6                            | 1,500,00       | 1,500.00  |



#### Gloucester County Insurance Commission Bill Review / PPO Reductions 2023

| Mon       | h Total Bil | In-network<br>Bills<br>Penetration<br>Is Rate | Total Provider<br>Charge | In-network<br>Charges<br>Penetration<br>Rate | Total Allowed | Medlogix<br>Negotiated<br>Reductions | PPO<br>Reductions | Bill Review<br>Reductions | Total<br>Reductions | Total<br>Access<br>Fees | Net Reductions |
|-----------|-------------|---|--------------------------|--|---------------|--------------------------------------|-------------------|---------------------------|---------------------|-------------------------|----------------|
| Janu      | ry 71       | 93%   | \$121,947.21             | 93%  | \$70,500.44   | \$2908.00                            | \$37,418.30       | \$11,120.47               | \$51,446.77         | \$7,202.58              | \$44,244.19    |
| YTD Total | 71          | 93%   | \$121,947.21             | 93%  | \$70,500.44   | \$2,908.00                           | \$37,418.30       | \$11,120.47               | \$51,446.77         | \$7,202.58              | \$44,244.19    |

 Monthly Summary
 January

 Total Reductions (before fees):
 \$51,446.77

 Percent:
 42%

 Net Reductions:
 \$44,244.19

 Percent:
 36%

 YTD Summary

 Total Reductions (before fees):
 \$51,446.77

 Percent:
 42%

 Net Reductions:
 \$44,244.19

 Percent:
 36%

### GLOUCESTER COUNTY INSURANCE COMMISSION

TO: Fund Commissioners

FROM: J.A. Montgomery Consulting, Safety Director

**DATE:** February 14, 2023

DATE OF MEETING: February 23, 2023

### **GCIC SERVICE TEAM**

Glenn Prince. Paul Shives. Natalie Dougherty, **Assistant Director** Senior Administrative Coordinator Vice President, Safety Services gprince@jamontgomery.com pshives@jamontgomery.com ndougherty@jamontgomery.com Office: 856-552-4744 Office: 732-736-5213 Office: 856-552-4738 Cell: 609-238-3949 Mailing Address: TRIAD 1828 CENTRE Cooper Street, 18th Floor Camden, NJ 08102 P.O. Box 99106

January - February 2023

Camden, NJ 08101

### **RISK CONTROL ACTIVITIES**

### MEETINGS ATTENDED / TRAINING / LOSS CONTROL VISITS CONDUCTED

- January 26: Attended the GCIC meeting.
- February 8: One session of Bucket Truck training conducted for GCIC.

### UPCOMING MEETINGS / LOSS CONTROL VISITS PLANNED

- February 14: Plan to attend the GCIC Claims Committee meeting.
- February 23: Plan to attend the GCIC meeting.

Safety Director Bulletins and Messages are distributed by e-mail to Executive Directors, Fund Commissioners, Risk Managers and Training Administrators. They can be viewed at <a href="https://njce.org/safety/safety-bulletins/">https://njce.org/safety/safety-bulletins/</a>.

- NJCE Leadership Skills Classes (2 Full Days) Training Schedule- January 12.
- NJCE JIF JAM SD Bulletin: CDL-Drivers Annual Record Checks & Program Review Best Practices January 19.

- NJCE JIF JAM SD Bulletin: Motor Vehicle Record Checks: Non-CDL Drivers Best Practices January 23.
- 2023 MSI-NJCE EXPOS January 26.
- NJCE JIF JAM SD Message: Reminder Post the OSHA 300A Injury Logs February 3.
- NJCE JIF JAM SD Bulletin: Magnetic Manhole Cover and Grate Lifting Devices Best Practices -February 8.
- NJCE JIF Live Safety Training April 2023 Registration is Now Open! February 9.

### NJCE MEDIA LIBRARY

NJCE Media Library includes a vast library of DVDs topics on many aspects of safety, risk control, employment practices, and supervision, and most can be viewed in under 20 minutes. The DVDs can be requested free of charge for NJCE members and held for up to 2 weeks so you can view them at your convenience. A prepaid self-addressed envelope is included to return the DVD. To view the full video catalog please visit NJCE JIF Media Catalog. Email the video library at melvideolibrary@jamontgomery.com or call 856-552-4900.

### No videos utilized.

#### NJCE ONLINE STREAMING VIDEOS SERVICE

The NJCE JIF now has a New Video Streaming Service. This is an "on demand" service and has about 180 titles available for streaming right to your workplace! We encourage leaders to view the videos with members of their team and then discuss how the information in the video can best be used specifically in your operations. There are Two ways to access the streaming on demand videos:

- 1. Go to the NJCE website <a href="https://njce.org/safety-training-videos-registration/">https://njce.org/safety-training-videos-registration/</a>. Complete the Registration Form, click submit. The following screen will provide the URL and password to access the streaming videos.
- 2. The Steaming Video Services is also accessible on the NJCE Learning Management System (LMS). The Streaming Videos are located under Resources in the "Learning on Demand" Workplace College located on the Home Page of the LMS. The learning will be recorded in the Users Transcripts when the videos are accessed.

### NJCE LIVE SAFETY TRAINING

As a reminder, we are offering the majority of the NJCE JIF training catalog on a Virtual platform through Zoom. We are encouraged with all the In-Person training requests we have been receiving from the members; However, the following training programs are the only in-person programs available for request. In-person training is also being held via the MSI/NJCE Expos that will be held throughout the State in 2023: (link to the 2023 schedule of classes being offered and locations: 2023 MSI-NJCE Expo Schedule)

- Excavation, Trenching, and Shoring (4 hours)
- Forklift Train the Trainer (5-6 hours)
- Flagger Workzone Safety (4 hours)
- Confined Space Entry (3 hours)

Virtual classes feature real-time, instructor-led in-person, and virtual classes. Experienced instructors provide an interactive experience for the attendee on a broad spectrum of safety and risk control topics. Most NJCE LIVE virtual offerings have been awarded continuing education credits for municipal designations and certifications.

The live virtual monthly training schedules and registration links are available on the NJCE.org website under the "Safety" tab: NJCE Monthly Training Schedules. Please register early, under-attended classes will be canceled. The February thru April 2023 Live Training schedules and registration links are also attached).

To maintain the integrity of the NJCE classes and our ability to offer CEUs, we must abide by the rules of the State agency that issued the designation. Most importantly among those rules is the attendee of the class must attend the whole session. Attendees who enter the class more than 5 minutes late or leave early will not be awarded CEUs for the class or receive a certificate of completion.

### GCIC 2022 Learning History Attendance (Live and On-Demand)

| GCIC          |     |  |  |  |  |
|---------------|-----|--|--|--|--|
| County Proper | 363 |  |  |  |  |
| GCIA          | 3   |  |  |  |  |
| GCLS          | 17  |  |  |  |  |
| GCUA          | 85  |  |  |  |  |
| RCSJ          | 37  |  |  |  |  |
| Total         | 505 |  |  |  |  |

### NJCE Leadership Academy

J.A. Montgomery Consulting and the NJCE JIF have created the NJCE Leadership Academy for Managers, Administrators, Department Heads, and Supervisors interested in sharpening and expanding communication, conflict resolution, stress management, and team-building skills. The goal is to enhance leadership skills by offering participants varied and in-depth training.

**Open Enrollment Dates:** Open Enrollment for the NJCE Leadership Academy will be available during the following time frames:

- <u>December 1-22, 2022 (Program Start Date: January 1, 2023) Registration Ended</u>
- June 1-22, 2023 (Program Start Date: July 1, 2023)
- December 1-22, 2023 (Program Start Date: January 1, 2024)

The Registration Form will be available to download and complete during these time frames and can be found on the dedicated NJCE Leadership Academy webpage NJCE Leadership Academy.

<u>Please Note: If a class link is not present on the Monthly Training Schedules or a class date/location is not showing on the NJCE LMS the class may not be offered/available yet so please check back.</u>

(Note: The Safety Leadership Self-Assessments and Plaques will be distributed once a year starting in 2023, thank you.)

For more information and details on the Program please visit the NJCE Leadership Academy webpage: <a href="NJCE Leadership Academy">NJCE Leadership Academy</a>.



### LEARNING MANAGEMENT SYSTEM (LMS)

NJCE Learning Management System (LMS) - Certificates of Participation will be available to print 3 weeks after the class has concluded (under the Student Center tab of the home page).

The NJCE LMS provides On-Demand Streaming Videos and Online Classes that can be viewed 24/7 by our members. Topics pertain to many aspects of safety, risk control, employment practices, and supervision and most can be viewed in under 20 minutes.

- These resources are in the NJCE Learning Management System (LMS), in the Learning on College on the bottom right of the LMS homepage. NJCE online classes are on the left side of the College, while on-demand streaming videos are on the right side.
- Online classes and streaming videos can be completed on an individual employee basis, or in a group setting. Individuals completing online courses or videos will have their attendance recorded in their learning histories.

To access the Online Courses and Streaming Videos, click the logon link below for the NJCE Learning Management System (LMS).

(Please Note: If you have never logged onto the NJCE LMS and do not know your username/password, please check with your LMS Training Administrator or you can contact the NJCE LMS Helpdesk by at <a href="mailto:publicrisk@jamontgomery.com">publicrisk@jamontgomery.com</a>; 877 398-3046):

NJCE LMS Logon Link: https://firstnetcampus.com/njce/entities/njce/logon.htm



<u>Please Note:</u> As a reminder the New Jersey Counties Excess (NJCE) JIF is offering the majority of the training catalog on a Live Virtual platform through Zoom. Monthly Training Schedules are on the NJCE.org website: <a href="https://njce.org/safety/safety-webinars/">https://njce.org/safety/safety-webinars/</a>.

In-Person\* training is being held via the MSI-NJCE Expos indicated with an (\*). These Expos are scheduled throughout the state and are for training programs that are not available virtually (2023 MSI-NJCE Expo Schedule).

For more information on training and other safety resources please visit the Safety portion of the NJCE.org website: https://njce.org/safety/

## February thru April 2023 Safety Training Schedule Click on the "Training Topic" to Register and for the Course Description

| DATE    | TRAINING TOPIC  | TIME             |
|---------|---|------------------|
| 2/14/23 | Ethical Decision Making   | 9:00 - 11:30 am  |
| 2/14/23 | Ladder Safety/Walking & Working Surfaces                                    | 1:00 - 3:00 pm   |
| 2/15/23 | Confined Space Entry  | 7:30 - 10:30 am  |
| 2/15/23 | Fire Extinguisher Safety  | 11:00 - 12:00 pm |
| 2/15/23 | <u>Chainsaw Safety</u>  | 1:00 - 2:00 pm   |
| 2/16/23 | Public Employers: What You Need to Know                                     | 8:30 - 10:00 am  |
| 2/16/23 | Fire Department Risk Management   | 9:00 - 11:00 am  |
| 2/16/23 | Fall Protection Awareness   | 1:00 - 3:00 pm   |
| 2/17/23 | <u>Fire Safety</u>  | 8:30 - 9:30 am   |
| 2/17/23 | Introduction to Communication Skills  | 10:00 - 12:00 pm |
| 2/17/23 | Lock Out/Tag Out (Control of Hazardous Energy)                              | 10:00 - 12:00 pm |
| 2/17/23 | Hazard Communication/Globally Harmonized System (GHS)                       | 1:00 - 2:30 pm   |
| 2/21/23 | HazMat Awareness with Hazard Communication/Globally Harmonized System (GHS) | 8:30 - 11:30 am  |
| 2/21/23 | Preparing for the Unspeakable   | 9:00 - 10:30 am  |
| 2/21/23 | Playground Safety Inspections   | 1:00 - 3:00 pm   |
| 2/22/23 | Employee Conduct and Violence Prevention in the Workplace                   | 9:00 - 10:30 am  |
| 2/22/23 | Bloodborne Pathogens  | 11:00 - 12:00 pm |
| 2/22/23 | CDL: Drivers' Safety Regulations  | 1:00 - 3:00 pm   |
| 2/23/23 | Snow Plow/Snow Removal Safety   | 8:30 - 10:30 am  |
| 2/23/23 | Flagger Skills and Safety   | 11:00 - 12:00 pm |
| 2/24/23 | Public Works & Utility: Safety Awareness & Regulatory Training              | 7:30 - 11:00 am  |
| 2/24/23 | Wellness for Government Employees   | 9:00 - 11:30 am  |
| 2/24/23 | Personal Protective Equipment   | 1:00 - 3:00 pm   |
| 2/27/23 | Confined Space Entry  | 8:30 - 11:30 am  |
| 2/27/23 | Hazard Communication/Globally Harmonized System (GHS)                       | 1:00 - 2:30 pm   |
| 2/28/23 | Microlearning Theory and Practice   | 9:00 - 11:00 am  |
| 2/28/23 | Ladder Safety/Walking & Working Surfaces                                    | 1:00 - 3:00 pm   |
|         |   |                  |
| 3/1/23  | Personal Protective Equipment   | 8:30 - 10:30 am  |
| 3/1/23  | Bloodborne Pathogens  | 11:00 - 12:00 pm |
| 3/1/23  | <u>Fire Safety</u>  | 1:00 - 2:00 pm   |

|                |   | 1                |
|----------------|---|------------------|
| 3/2/23         | Hoists, Cranes, and Rigging   | 8:30 - 10:30 am  |
| 3/2/23         | Hazard Communication/Globally Harmonized System (GHS)                             | 1:00 - 2:30 pm   |
| 3/3/23         | CDL: Drivers' Safety Regulations  | 8:30 - 10:30 am  |
| 3/3/23         | <b>Hearing Conservation</b>   | 11:00 - 12:00 pm |
| 3/6/23         | <b>Employee Conduct and Violence Prevention in the Workplace</b>                  | 9:00 - 10:30 am  |
| 3/6/23         | Mower Safety Mower Safety   | 11:00 - 12:00 pm |
| 3/7/23         | Implicit Bias in the Workplace  | 9:00 - 10:30 am  |
| 3/7/23         | Playground Safety Inspections   | 1:00 - 3:00 pm   |
| 3/8/23         | Lock Out/Tag Out (Control of Hazardous Energy)                                    | 8:30 - 10:30 am  |
| 3/8/23         | Work Zone: Temporary Traffic Controls   | 11:00 - 1:00 pm  |
| 3/9/23         | Fire Safety   | 8:00 - 9:00 am   |
| 3/9/23         | Fire Extinguisher Safety  | 9:30 - 10:30 am  |
|                | Law Enforcement: Violence Prevention and Risk Considerations for Law Enforcement  |                  |
| 3/9/23         | Officers when Interacting with Mental Health Consumers                            | 1:00 - 2:30 pm   |
| 3/13/23        | <u>Jetter/Vacuum Safety Awareness</u>   | 8:30 - 10:30 am  |
| 3/14/23        | Ladder Safety/Walking & Working Surfaces  | 8:30 - 10:30 am  |
| 3/14/23        | Preparing for First Amendment Audits  | 9:00 - 11:00 am  |
| 3/14/23        | <u>Chainsaw Safety</u>  | 1:00 - 2:00 pm   |
| 3/15/23        | Public Works & Utility: Safety Awareness & Regulatory Training                    | 8:00 - 11:30 am  |
| 3/15/23        | CDL: Supervisors' Reasonable Suspicion  | 1:00 - 3:00 pm   |
| 3/16/23        | Indoor Air Quality Designated Person Training                                     | 8:30 - 9:30 am   |
| 3/16/23        | Flagger Skills and Safety   | 10:00 - 11:00 am |
| 3/16/23        | Introduction to Understanding Conflict  | 1:00 - 3:00 pm   |
| 3/16/23        | Bloodborne Pathogens  | 1:00 - 2:00 pm   |
| 3/17/23        | CDL: Drivers' Safety Regulations  | 8:30 - 10:30 am  |
| 3/17/23        | Hearing Conservation  | 11:00 - 12:00 pm |
| 3/17/23        | Hazard Communication/Globally Harmonized System (GHS)                             | 1:00 - 2:30 pm   |
| 3/20/23        | Shop and Tool Safety  | 7:30 - 8:30 am   |
| 3/20/23        | Personal Protective Equipment   | 9:00 - 11:00 am  |
| 3/21/23        | Accident Investigation  | 9:00 - 11:00 am  |
| 3/21/23        | Productive Meetings Best Practices  | 1:00 - 2:30 pm   |
| 3/21/23        | Protecting Children from Abuse In New Jersey Local Government Programs            | 2:00 - 4:00 pm   |
| 3/22/23        | MSI-NJCE Expo 2023: Confined Space Entry*   | 8:30 - 11:30 am  |
| 3/22/23        | MSI-NJCE Expo 2023: Excavation, Trenching, and Shoring*                           | 8:30 - 12:30 pm  |
| 3/22/23        | MSI-NJCE Expo 2023: Fast Track to Safety (HazCom, BBP, Fire Safety, LOTO)*        | 8:30 - 12:30 pm  |
| 3/22/23        | MSI-NJCE Expo 2023: Flagger Work Zone Safety*                                     | 8:30 - 12:30 pm  |
| - <del>-</del> | MSI-NJCE Expo 2023: MSI Leadership Academy (Practical Leadership - 21 Irrefutable | •                |
| 3/22/23        | <u>Laws)*</u>   | 8:30 - 11:30 am  |
| 3/23/23        | HazMat Awareness with Hazard Communication/Globally Harmonized System (GHS)       | 8:30 - 11:30 am  |
| 3/23/23        | Fall Protection Awareness   | 1:00 - 3:00 pm   |
| 3/24/23        | Special Event Management  | 8:30 - 10:30 am  |
| 3/24/23        | Fire Extinguisher Safety  | 11:00 - 12:00 pm |
| 3/27/23        | <u>Mower Safety</u>   | 8:30 - 9:30 am   |
| 3/27/23        | <u>Chipper Safety</u>   | 10:00 - 11:00 am |
| 3/27/23        | Bloodborne Pathogens  | 1:00 - 2:00 pm   |
| 3/28/23        | Hazard Communication/Globally Harmonized System (GHS)                             | 7:30 - 9:00 am   |
| 3/28/23        | Ladder Safety/Walking & Working Surfaces  | 9:30 - 11:00 am  |

| 3/28/23            | Employee Conduct and Violence Prevention in the Workplace                              | 1:00 - 2:30 pm                     |
|--------------------|--|------------------------------------|
| 3/29/23            | MSI-NJCE Expo 2023: Confined Space Entry*  | 8:30 - 11:30 am                    |
| 3/29/23            | MSI-NJCE Expo 2023: Excavation, Trenching, and Shoring*                                | 8:30 - 12:30 pm                    |
| 3/29/23            | MSI-NJCE Expo 2023: Fast Track to Safety (HazCom, BBP, Fire Safety, LOTO)*             | 8:30 - 12:30 pm                    |
| 3/29/23            | MSI-NJCE Expo 2023: Flagger Work Zone Safety*  | 8:30 - 12:30 pm                    |
|                    | MSI-NJCE Expo 2023: MSI Leadership Academy (Practical Leadership - 21 Irrefutable      | -                                  |
| 3/29/23            | <u>Laws)*</u>  | 8:30 - 11:30 am                    |
| 3/29/23            | Lock Out/Tag Out (Control of Hazardous Energy)   | 1:00 - 3:00 pm                     |
| 3/30/23            | Confined Space Entry   | 8:30 - 11:30 am                    |
| 3/30/23            | <u>Flagger Skills and Safety</u>   | 1:00 - 2:00 pm                     |
| 3/31/23            | <u>Driving Safety Awareness</u>  | 1:00 - 2:30 pm                     |
|                    |  |                                    |
| 4/3/23             | Personal Protective Equipment  | 8:30 - 10:30 am                    |
| 4/3/23             | Ethics for NJ Local Government Employees   | 9:00 - 11:00 am                    |
| 4/3/23             | Microlearning Theory and Practice  | 1:00 - 3:00 pm                     |
| 4/4/23             | Protecting Children from Abuse In New Jersey Local Government Programs                 | 9:00 - 11:00 am                    |
| 4/4/23             | Work Zone: Temporary Traffic Controls  | 9:00 - 11:00 am                    |
| 4/4/23             | Implicit Bias in the Workplace   | 1:00 - 2:30 pm                     |
| 4/5/23             | Mower Safety   | 7:30 - 8:30 am                     |
| 4/5/23             | CDL: Drivers' Safety Regulations   | 9:00 - 11:00 am                    |
| 4/5/23             | Hearing Conservation   | 1:00 - 2:00 pm                     |
| 4/6/23             | Jetter/Vacuum Safety Awareness   | 8:30 - 10:30 am                    |
| 4/6/23             | Bloodborne Pathogens   | 11:00 - 12:00 pm                   |
| 4/6/23             | Hazard Communication/Globally Harmonized System (GHS)                                  | 1:00 - 2:30 pm                     |
| 4/10/23            | <u>Flagger Skills and Safety</u>   | 7:30 - 8:30 am                     |
| 4/10/23            | Heavy Equipment Safety: General Safety   | 9:00 - 11:00 am                    |
| 4/10/23            | Ladder Safety/Walking & Working Surfaces   | 1:00 - 3:00 pm                     |
| 4/11/23            | Ethical Decision Making  | 9:00 - 11:30 am                    |
| 4/11/23            | Bloodborne Pathogens   | 11:00 - 12:00 pm                   |
| 4/11/23            | Employee Conduct and Violence Prevention in the Workplace                              | 1:00 - 2:30 pm                     |
| 4/12/23            | MSI-NJCE Expo 2023: Confined Space Entry*  | 8:30 - 11:30 am                    |
| 4/12/23            | MSI-NJCE Expo 2023: Excavation, Trenching, and Shoring*                                | 8:30 - 12:30 pm                    |
| 4/12/23            | MSI-NJCE Expo 2023: Fast Track to Safety (HazCom, BBP, Fire Safety, LOTO)*             | 8:30 - 12:30 pm                    |
| 4/12/23            | MSI-NJCE Expo 2023: Flagger Work Zone Safety*  | 8:30 - 12:30 pm                    |
| 4/12/22            | MSI-NJCE Expo 2023: MSI-NJCE Leadership Academy (Practical Leadership - 21 Irrefutable | 0.20 11.20                         |
| 4/12/23            | Laws)*  Hazard Communication (Globally Harmonized System (GHS)                         | 8:30 - 11:30 am<br>8:30 - 10:00 am |
| 4/13/23<br>4/13/23 | Hazard Communication/Globally Harmonized System (GHS) Shop and Tool Safety             | 10:30 - 11:30 am                   |
| 4/13/23            | Fire Safety  | 8:30 - 9:30 am                     |
| 4/14/23            | Fire Safety Fire Extinguisher Safety   | 10:00 - 11:00 am                   |
| 4/14/23            | Fall Protection Awareness  | 1:00 - 3:00 pm                     |
| 4/17/23            | Playground Safety Inspections  | 8:30 - 10:30 am                    |
| 4/17/23            | Lock Out/Tag Out (Control of Hazardous Energy)   | 1:00 - 3:00 pm                     |
| 4/17/23            | Chipper Safety   | 7:30 - 8:30 am                     |
| 7, 10, 23          | Law Enforcement: Violence Prevention and Risk Considerations for Law Enforcement       | 7.30 - 0.30 am                     |
| 4/18/23            | Officers when Interacting with Mental Health Consumers                                 | 9:00 - 10:30 am                    |
| 4/18/23            | Introduction to Management Skills  | 12:30 - 2:30 pm                    |
| 4/19/23            | Driving Safety Awareness   | 8:30 - 10:00 am                    |

| 4/19/23 | Hearing Conservation  | 10:30 - 11:30 am |
|---------|---|------------------|
| 4/19/23 | Back Safety/Material Handling   | 1:00 - 2:00 pm   |
| 4/20/23 | Hazard Communication/Globally Harmonized System (GHS)                       | 8:30 - 10:00 am  |
| 4/20/23 | Bloodborne Pathogens  | 10:30 - 11:30 am |
| 4/20/23 | CDL: Drivers' Safety Regulations  | 1:00 - 3:00 pm   |
| 4/21/23 | HazMat Awareness with Hazard Communication/Globally Harmonized System (GHS) | 8:30 - 11:30 am  |
| 4/24/23 | Mower Safety  | 1:00 - 2:00 pm   |
| 4/24/23 | Dealing with Difficult People   | 1:00 - 3:00 pm   |
| 4/25/23 | Personal Protective Equipment   | 8:30 - 10:30 am  |
| 4/25/23 | Flagger Skills and Safety   | 11:00 - 12:00 pm |
| 4/25/23 | Ladder Safety/Walking & Working Surfaces                                    | 1:00 - 3:00 pm   |
| 4/25/23 | The Power of Collaboration (JIF 101)*                                       | 9:00 - 1:00 pm   |
| 4/26/23 | Employee Conduct and Violence Prevention in the Workplace                   | 9:00 - 10:30 am  |
| 4/26 -  |   | 9:00 - 3:30 pm   |
| 4/27/23 | <u>Leadership Skills for Supervisors Workshop (Two Days)*</u>               | w/lunch brk      |
| 4/27/23 | Public Works & Utility: Safety Awareness & Regulatory Training              | 8:00 - 11:30 am  |
| 4/27/23 | <u>Fire Safety</u>  | 1:00 - 2:00 pm   |
| 4/28/23 | Confined Space Entry  | 8:30 - 11:30 am  |
| 4/28/23 | Fire Extinguisher Safety  | 1:00 - 2:00 pm   |

### **Zoom Safety Training Guidelines:**

To maintain the integrity of the classes and our ability to offer CEUs, we must abide by the rules of the State agency who issued the designation. Chief among those rules is the attendee of the class must attend the whole session. Attendees who enter the class more than <u>5 minutes late or leave early</u> will not be awarded CEUs for the class or receive a certificate of completion.

The Zoom platform is utilized to track the time each attendee logs in and logs out of webinars. Also, we can track participation, to demonstrate to the State agency that the student also participated in polls, quizzes, and question & answer activities during the live, instructor-led webinar. We maintain these records to document our compliance with the State agency.

### **Zoom Training Registration:**

- When registering, please indicate the number of students that will be attending with you if in a group setting for an
  accurate count to avoid cancelations due to low attendance. Once registered you will receive an email with the
  webinar link. Be sure to save the link on your calendar to access on the day of training.
- Please register Early (at least 48 hours before, as Under-attended classes may be cancelled).
- A Zoom account is not needed to attend a class. Attendees can login and view the presentations from a laptop, smartphone, or tablet.
- Zoom periodically updates their software. After registering for a webinar, the confirmation email contains a link at the bottom to Test your system. We strongly recommend testing your system, and updating if needed, at that time.
- Please <u>click here</u> for informative Zoom operation details.
- It is suggested you log in to the webinar about 15 minutes early, so if there is an issue, there is time to address it. We cannot offer credit or CEUs/TCHs to attendees who log in 5 minutes late or leave early.

### **Group Training procedures:**

- Please have one person register for the safety training webinar and also ensure that person will have access to the webinar link to launch on the day of the class.
- Group sign in sheet: Please assign someone to submit the completed sign-in sheet(s) within 24 hours of the webinar.
   NJCE Live Virtual Training Group Sign in Sheet

# J.A.Montgomery

From: Glenn Prince, Public Sector Assistant Director

To: New Jersey Counties Excess Joint Insurance Fund Commissioners

Date: January 26, 2023

Subject: Munich Re., Safety Grant Program

### Commissioners,

The New Jersey Counties Excess Joint Insurance Fund continues to provide Safety Grant funding through the Munich Re., Safety Grant Program. Member Counties may receive reimbursement for the cost of a "non-typical" safety item or service to assist in controlling the frequency and severity of their general liability, auto liability, and law enforcement liability claims. This memo will clarify the grant requirements.

### **Program Overview:**

- The Munich Re Safety Grant Program is a cost-sharing program where counties can receive reimbursement for the cost of a safety item or service
- The total amount of grant funding available to members of the New Jersey Counties Excess Joint Insurance Fund for this policy period is \$50,000.00
- The safety item or service cannot be "typical". For example; training on bloodborne
  pathogens, back injury prevention, and other regulatory issues should already be part of a
  member's overall safety program. Items such as patient lifting boards for EMS, body-worn
  cameras, AED units or police liability training are specialized and are examples of items that
  may qualify
- Safety Grant funding requests for 2023 must be submitted to Glenn Prince <u>apprince@jamontgomery.com</u> no later than August 1, 2023
- All submissions will be forwarded to the NJCE JIF Grant Committee for review. After Grant Committee review, all submissions will be forwarded to Munich Re, for review. If the submission is approved by Munich Re., they will pay the vendor directly
- All approved purchases must be made in fund year 2023

Please feel free to contact me with any questions. Glenn Prince Public Sector Assistant Director JA Montgomery Consulting (856) 552- 4744



Post Office Box 8000  $\cdot$  8000 Sagemore Drive, Suite 8101  $\cdot$  Marlton, New Jersey 08053 856.489.9100  $\cdot$  856.489.9101 Fax  $\cdot$  www.hig.net

TO: Commissioners of the Gloucester County Insurance Commission (GCIC)

CC: Joseph Hrubash, GCIC Executive Director

FROM: Christopher Powell and Public Entity Team, Risk Management Consultant

DATE: 2/23/2023

RE: Risk Management / Underwriting Services Director's Report

#### I. Risk Management Services

#### A. Safety and Accident Review Committee Meeting

The next meeting will be held on Wednesday, March 8<sup>th</sup> at 9:00am at the Gloucester County Improvement Authority. Enclosed is an updated meeting schedule as all meetings are now in-person.

#### B. 2023 NJCE JIF Coverage Amendments

On 1/31/2023, the NJCE JIF Underwriter held a virtual meeting to communicate the 2023 coverage amendments. We will communicate any material changes to the members shortly.

#### C. 2023 NJCE reinsurer Safety Grant

We have received documentation from J.A. Montgomery regarding the requirements for the Munich Re Safety Grant. We will be encouraging members to provide ideas for submission.

#### **II.** Underwriting Services Director

#### A. Ancillary Coverages

The following coverages for members could not be placed through the GCIC/NJCELJIF for its master programs at this time and it has been determined the following bond/policies need to be renewed.

| Member | Coverage         | Carrier | Exp. Date | Expiring<br>Premium | Renewal<br>Premium |  |
|--------|------------------|---------|-----------|---------------------|--------------------|--|
| County | Bond – Scirrotto | CNA     | 4/2/2023  | \$70.00             | \$70.00            |  |

All terms and conditions are per expiring.

**Action Requested:** Motion to authorize the Underwriting Services Director to renew the above policy listed above.

Insuring Bright Future and Building Lasting Relationships since 1954

Main Office 8000 Sagemore Drive, Suite 8101 Marlton, NJ 08053

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# Safety and Accident Committee 2023 Meeting Schedule All meetings will be held at 9:00 AM At the Below Locations

March 8, 2023 – Gloucester County Improvement Authority Location: 109 Budd Blvd, Woodbury, NJ 08086

June 7, 2023 – Rowan College of South Jersey Location: 1400 Tanyard Road, Sewell, NJ 08080 Facility Staff Lounge in the Eugene McCaffery College Center

September 6, 2023 – Gloucester County Utilities Authority Location: 2 Paradise Road, West Deptford, NJ 08066

December 6, 2023 – Gloucester County Location: 2 S. Broad Street, Woodbury, NJ 08096 2<sup>nd</sup> Floor Conference Room

#### **RESOLUTION 28-23**

### GLOUCESTER COUNTY INSURANCE COMMISSION AUTHORIZING A CLOSED SESSION TO DISCUSS PAYMENT AUTHORIZATION REQUESTS (PARS) & SETTLEMENT (SARS) RELATED TO PENDING OR ANTICIPATED LITIGATION

WHEREAS, the GLOUCESTER COUNTY INSURANCE COMMISSION (hereinafter "GCIC") is duly constituted as an Insurance Commission pursuant to N.J.S.A. 40A:10-6 et seq.; and

WHEREAS, the GCIC is subject to the requirements of the Open Public Meetings Act, N.J.S.A. 10:4-6 et seq.; and

WHEREAS, the Open Public Meetings Act requires all meetings of public bodies be open to the public; and

**WHEREAS,** the Open Public Meetings Act further provides a public body may permissibly exclude the public from a portion of a meeting at which the public body discusses items per the Open Public Meetings Act at N.J.S.A. 10:4-12.b.(1) thru (9) recognized as requiring confidentiality; and

**WHEREAS**, it is necessary and appropriate for the GCIC to discuss certain matters in a meeting not open to the public consistent with N.J.S.A. 10:4-12.b.(7); and

**NOW THEREFORE BE IT RESOLVED** by the Commissioners of said Gloucester County Insurance Commission pursuant to the Open Public Meetings Act as follows:

The GCIC shall hold a closed session from which the public shall be excluded on *February 23*, 2023. The general nature of the items to be discussed at said closed session shall include the following: the appropriateness of payment of statutorily required workers' compensation benefits, settlement authority if any or continuing defense of pending or anticipated litigation, discussion of litigation strategy, position the GCIC will take in said litigation, strengths and weaknesses of GCIC's position in said litigation.

The specific litigation is identified by the claim number assigned by Inservco and or Qual-Lynx in its capacity as the third-party claims administrator, name of the claimant, date of loss, workers' compensation petition number and/or court assigned docket number which is set forth in the attached list which list is also appended to the GCIC monthly meeting agenda for *February 23*, 2023 which agenda has been timely posted per the Open Public Meetings Act.

The minutes of said closed session shall be made available for disclosure to the public consistent with N.J.S.A. 10:4-13 when the items which are the subject of the closed session discussions are resolved and the reasons for confidentiality as to both the GCIC and the claimant no longer exist.

**ADOPTED** by THE GLOUCESTER COUNTY INSURANCE COMMISSION at a properly noticed meeting held on February 23, 2023.

| ADOPTED:                  |  |
|---------------------------|--|
| TIMOTHY SHEEHAN, CHAIRMAN |  |
| ATTEST:                   |  |
|                           |  |

### GCIC PARS/SARS - Worker Compensation CLOSED SESSION 2-23-23

| Claim #    | <u>Claimant</u>  | Type of Claim         | PAR/SAR |
|------------|------------------|-----------------------|---------|
| 3530003412 | Jacqueline Wyatt | Workers' Compensation | PAR     |
| 3530003368 | Dorothy Walters  | Workers' Compensation | PAR     |
| 3530002748 | Tim Vedder       | Workers' Compensation | SAR     |
| 3530002849 | Tim Vedder       | Workers' Compensation | SAR     |
| 3530002757 | Kevin Sweeney    | Workers' Compensation | SAR     |

### APPENDIX I

### GLOUCESTER COUNTY INSURANCE COMMISSION OPEN MINUTES

### MEETING – Thursday, January 26, 2023 ZOOM VIRTUAL MEETING 1:00 PM

Meeting called to order by Tim Sheehan, Chairman. Open Public Meetings notice read into record.

### **ROLL CALL OF COMMISSIONERS:**

Timothy Sheehan, Chairman
Scott Burns, Esq., Vice Chairman
Karen Christina
George Hayes (Alternate)
Present
Absent

#### **FUND PROFESSIONALS PRESENT:**

Executive Director PERMA Risk Management Services

Joseph Hrubash

Claims Service Insurance Services, Inc.

Richard Crooks, Yvonne Frey, Sureatha

Hobbs, Amy Zeiders

Qual-Lynx

Medlogix

Jennifer Goldstein

**PERMA** 

**Jennifer Davis** 

Underwriting Services Director/RMC Hardenbergh Insurance Group

Christina Violetti, Dominique McDuffie

Attorney Marmero Law, LLC

Kevin McCann, Esq.

Treasurer Tracey Giordano

Safety Director J.A. Montgomery Risk Consulting

**Glenn Prince** 

#### ALSO PRESENT:

Carolyn Oldt, Gloucester County Library Commission Prudence Higbee, Esq., Capehart Scatchard Susan Panto, Conner Strong & Buckelew Bradford Stokes, PERMA Risk Management Services Cathy Dodd, PERMA Risk Management Services Brandon Tracy, PERMA Risk Management Services

**APPROVAL OF MINUTES**: Open and Closed Minutes of December 14, 2022 and Open Minutes of December 22,2022.

MOTION TO APPROVE THE OPEN AND CLOSED MINUTES OF DECEMBER 14, 2022 AND OPEN MINUTES OF DECEMBER 22, 2022

Motion: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous

Chairman Sheehan advised this was the Commission's 2023 Reorganization Meeting.

Executive Director asked Mr. McCann to make a statement regarding the Oath of Office. Mr. McCann administered the Oath of Office and said the secretary will e-mail the cards out for signature and then they will be returned to him for his signature.

#### **CORRESPONDENCE: NONE**

**SAFETY & ACCIDENT REVIEW COMMITTEE REPORT:** Chairman Sheehan reported the Safety and Accident Review Committee has not met since our last meeting. The next meeting is scheduled for March.

**CLAIMS COMMITTEE:** Chairman Sheehan advised the Claims Committee met on January 10<sup>th</sup> to discuss several PARS and SARS, which we will discuss further in closed session.

**EXECUTIVE DIRECTOR REPORT**: Executive Director advised his report was included in the agenda and there were several action items.

**REORGANIZATION RESOLUTIONS:** Executive Director said the GCIC is required to reorganize at the January Executive Committee meeting as per the Commission's Rules & Regulations. Listed below are the necessary Reorganization Resolutions, which were included in the agenda. With the Chair's permission, Executive Director reviewed the Resolutions noting a corrected resolution, Resolution 4-23, was sent to the Commissioners and asked to approve as a consent agenda.

Resolution 1-23 Certifying the Appointment of Chairperson and Vice Chairman

Resolution 2-23 Appoint Agent for Service of Process and Custodian of Records For the year 2023

Resolution 3-23 Designating Official Newspapers for the Commission

Resolution 4-23 Designating Authorized Depositories for Fund Assets and Establishing Cash Management Plan.

Resolution 5-23 Designating Commission Treasurer

Resolution 6-23 Designating Authorized Signatures for Commission Bank Accounts

Resolution 7-23 Indemnifying Gloucester County Insurance Fund Commission Official/Employees

Resolution 8-23 Appointing A Commissioner to the New Jersey Counties Excess Joint

Insurance Fund for the Fund Year 2023

Resolution 9-23 Authorizing Commission Treasurer to Process Contracted Payments and Expenses

Resolution 10-23 Fixing Public Meeting Dates for Year 2023

### MOTION TO APPROVE REORGANIZATION RESOLUTIONS NUMBER 1-23 THROUGH 10-23 INCLUDING AMENDED 4-23 RESOLUTION

Motion: **Commissioner Burns** Second: Commissioner Christina

Unanimous Vote:

MEETING DATES FOR 2023: Included in the agenda was the proposed meeting schedule for 2023. Executive Director said as we have done in the past there were no meetings scheduled for March, May, July, August, and November. However, the Commissioners can decide with enough advanced notice to schedule additional meetings or cancel any meeting. The NJCE is hosting a luncheon on April 27, 2023, which would have been the day of our April meeting. We will need to agree on an alternative date, and we will suggest some dates at the February meeting. Chairman Sheehan stated Ms. Dodd can send additional April meeting dates for the Commissioners to decide. The Meeting Dates were approved with the Reorganization Resolutions.

2023 PROPERTY AND CASUALTY BUDGET: At the December 14, 2022, meeting the 2023 Property and Casualty Budget was introduced. In accordance with the regulations the budget was advertised in the Commission's official newspapers. The Public Hearing for the budget will be held at this meeting. A copy of the introduced 2023 Property and Casualty Budget and the amended Budget in the amount of \$8,203,164 appeared in the agenda. Based on the NJCEJIF excess renewal marketing results, the GCIC share of the NJCEJIF premium was increased to \$3,333,129 and the GCIC share of the Ancillary Coverages was decreased to \$1,256,636 resulting in no-bottom line change from introduction. Also included in the agenda were copies of the assessments by member entity. The assessments are due on 3/15/23, (40%), 5/15/23 (30%) and 10/15/23 (30%).

Included in the agenda was Resolution 11-23 Authorizing and Adopting the Property & Casualty Budget for the Gloucester County Insurance Commission.

### MOTION TO OPEN THE PUBLIC HEARING ON THE 2023 PROPERTY & CASUALTY BUDGET

Motion: Commissioner Burns Commissioner Christina Second:

Vote: Unanimous

### DISCUSSION OF BUDGET AND ASSESSMENTS: NONE MOTION TO CLOSE THE PUBLIC HEARING

Motion: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous MOTION TO APPROVE RESOLUTION 11-23 AUTHORIZING AND ADOPTING THE PROPERTY & CASUALTY BUDGET FOR THE GLOUCESTER COUNTY INSURANCE COMMISSION AS PRESENTED FOR THE COMMISSION YEAR 2023 & CERTIFY THE 2023 ASSESSMENTS

Motion: Commissioner Burns
Second: Commissioner Christina

Vote: Unanimous

**NJCE 2022 DIVIDEND:** The NJCE Finance Committee recommended the JIF authorize an \$850,000 dividend from various years. The Fund Commissioners accepted the recommendation and adopted a resolution on January 12 authorizing the release of a dividend in the amount of \$850,000 from various fund years, subject to State approval. The Insurance Commission's share of the dividend is \$146,848. Included in the agenda was a breakdown by member entity.

### MOTION TO ACCEPT THE NJCE DIVIDEND IN THE AMOUNT OF \$146,848

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote: 3 Ayes - 0 Nays

**2023 HEALTH BENEFITS BUDGET:** At the December 14, 2022, meeting the 2023 Health Benefits Budget was also introduced. In accordance with regulations, the budget was advertised in the Commission's official newspapers. The Public Hearing for the budget was held at this meeting. A copy of the 2023 Health Benefits Budget appeared in the agenda. Executive Director said the budget amount for 2023 is \$702,304 and had not changed since introduction. The budget reflects the self-insured dental program only. Included in the agenda was Resolution 12-23 Authorizing and Adopting the Self Insurance Dental Program.

### MOTION TO OPEN THE PUBLIC HEARING ON THE 2023 HEALTH BENEFIT BUDGET

Motion: Commissioner Burns
Second: Commissioner Christina

Vote: Unanimous

### DISCUSSION OF BUDGET AND ASSESSMENTS MOTION TO CLOSE THE PUBLIC HEARING

Motion: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous

MOTION TO APPROVE RESOLUTION 12-23 AUTHORIZING AND ADOPTING THE SELF INSURANCE DENTAL PROGRAM FOR THE GLOUCESTER COUNTY INSURANCE COMMISSION AS PRESENTED FOR THE COMMISSION YEAR 2023

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote: 3 Ayes – 0 Nays

**2023 PROFESSIONAL SERVICES RESOLUTIONS:** At the December 22<sup>nd</sup> Commission meeting the Commissioners discussed the responses to the RFP's and made their recommendations. Executive Director said Included in the agenda were the resolutions appointing the below Professional Vendors for a period of January 1, 2023 to December 31, 2023. With the Chair's permission, Executive Director reviewed the Resolutions and asked to approve as a consent agenda.

Resolution 13-23 Appointing Auditor – Bowman & Company, LLP

Resolution 14-23 Appointing Actuary – Actuarial Advantage, Inc

Resolution 15-23 Appointing Defense Attorney

Madden & Madden, P.A., Parker McCay, P.A., Capehart Scatchard, Brown & Connery, LLP & John A. Alice

Resolution 16-23 Appointing Nurse Case Manager – Susan Schaefer, RN CCM

Resolution 17-23 Appointing Alternate Nurse Case Manager – Medlogix, LLC

Resolution 18-23 Appointing Commission Attorney – Chance & McCann, LLC

### MOTION TO APPROVE RESOLUTION NUMBERS 13-23 THROUGH 18-23 FOR A PERIOD OF JANUARY 1, 2023 TO DECEMBER 31, 2023

Motion: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous

**BENEFITS CONSULTING SERVICES:** Executive Director said at the December 22<sup>nd</sup> Commission Meeting the Commissioners appointed Conner Strong & Buckelew for Benefits Consulting Services for the period of January 1, 2023 to December 31, 2025. Included in the agenda was Resolution 19-23.

# MOTION TO APPROVE RESOLUTION 19-23 APPOINTING BENEFITS CONSULTING SERVICES TO CONNER STRONG & BUCKELEW FOR FUND YEARS, 2023, 2024 AND 2025

Motion: Commissioner Burns
Second: Commissioner Christina

Vote: Unanimous

**CAIR MOTOR VEHICLE REPORTS:** We have received the renewal invoice from the New Jersey Motor Vehicle Commission for the annual administrative fee of \$150. Executive Director noted as we did in the past the Commission will pay for this expense and will be allocated to the miscellaneous and contingency account. The payment was included on the January Bill List.

MOTION TO APPROVE PAYMENT TO THE NEW JERSEY MOTOR VEHICLE COMMISSION IN THE AMOUNT OF \$150 FOR THE ANNUAL ADMINISTRATIVE FEE FOR ONLINE MOTOR VEHICLE REPORTS

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote: 3 Ayes - 0 Nays

**NJ COUNTIES EXCESS JOINT INSURANCE FUND (NJCE):** The NJCE Finance Committee met on January 10<sup>th</sup> to review and finalize the 2023 NJCE JIF Budget for adoption based on the final marketing results and their 2022 dividend recommendation to the Board of Fund Commissioners. The NJCE met on January 12<sup>th</sup> and based on the

finance committee recommendations adopted the 2023 budget and authorized a 2022 dividend.

A written summary report of the meeting was included in the agenda. The NJCE is scheduled to meet on Thursday, February 23, 2023 at 9:30 am via Zoom to conduct the 2023 Reorganization Meeting. Executive Director highlighted some key items discussed include:

**PROPERTY APPRAISALS:** Considering the issues with property insurers and the need for insurance to value, the NJCE will procure a vendor or vendors to perform property appraisals and collecting Construction, Occupancy, Protection and Exposure Characteristics (COPE) information for the larger county owned properties and establish a threshold. PERMA understands that a couple of our member counties do annual appraisals so we would need to coordinate the scope of the program. The goal is for our membership to determine their own insurable values for their larger locations rather than the insurer and to make sure we capture the necessary COPE information to obtain broader coverage at the best available price.

**CYBER SECURITY EXPERT:** The NJCE will procure Cyber Security Expert Services via Extraordinary Unspecifiable Services contract. NJCE Underwriting Manager expects to have a final proposal from the Chertoff Group for consideration and will provide a status update prior at the next NJCE meeting.

**2023 RENEWAL OVERVIEW WEBINAR**: NJCE Underwriting Manager will be scheduling a webinar in the coming weeks to provide a high-level overview of the changes in the 2023 renewal. Executive Director Please hold the tentative date of January 31, 2023 at 11AM via Zoom for this webinar; an invitation was be distributed.

**NJCE 10<sup>th</sup> YEAR ANNIVERSARY:** 2020 marked the 10<sup>th</sup> anniversary of the Fund's inception, which began with two County members and has grown to ten members and 19 affiliated entities. To commemorate the occasion, a luncheon and NJCE JIF meeting will be held on April 27, 2023 at the Forsgate Country Club in Monroe, NJ. Please save the date and an invitation will be sent to all Fund Commissioners, Professionals, and staff to attend.

Executive Director said the remainder of the items in his report were informational.

**CERTIFICATE OF INSURANCE REPORTS:** Included in the agenda were the certificate of issuance report from the NJCE which lists those certificates issued in the month of December. There were (2) two certificates of insurance issued in December.

GCIC PROPERTY AND CASUALTY FINANCIAL FAST TRACK: Included in the agenda was a copy of the Property & Casualty Financial Fast Track Report for the month of November. As of **November 30, 2022** there is a statutory surplus of \$3,159,152. Line 10 of the report, "Investment in Joint Venture" is the Gloucester County Insurance Commission's share of the equity in the NJCE \$2,247,360. The total cash amount is \$4,556,299.

NJCE PROPERTY & CASUALTY FINANCIAL FAST TRACK: Included in the agenda was a copy of the Financial Fast Track for the month of November. As of November 30, 2022 the Fund has a surplus of \$15,299,523. Line 7 of the report, "Dividend" represents the dividend figure released by the NJCE, \$5,857,551. The cash amount is \$33,218,329.

GCIC HEALTH BENEFITS FINANCIAL FAST TRACK: Included in the agenda was a copy of Health Benefits Financial Fast Track for the month of November. As of **November 30, 2022** there is a statutory surplus of \$359,843. The total cash amount is \$482,848.

**CLAIM TRACKING REPORTS:** Included in the agenda were copies of the Claim Activity Report and the Claims Management Report Expected Loss Ratio Analysis report as of November 30, 2022. The Executive Director will review the reports with the Commission.

Executive Director's Report Made Part of Minutes.

**EMPLOYEE BENEFITS** - Ms. Panto said her report was included in the Appendix III section of the agenda and reviewed the December report with the Commission noting the year-to-date total issues were 237.

**TREASURER REPORT** - Chairman Sheehan reported the agenda included the January Property, Casualty Bills, and benefits list, which were Resolutions 20-23, Resolution 21-23, respectively. Chairman Sheehan requested a motion to approve.

MOTION TO APPROVE RESOLUTION 20-23, RESOLUTION 21-23, RESPECTIVELY. CHAIRMAN SHEEHAN REQUESTED A MOTION TO APPROVE.

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote 3 Ayes - 0 Nays

Chairman Sheehan noted the monthly Treasurer's reports were included in the agenda and asked if anyone had questions on the reports. There were no questions.

**CLAIMS ADMINISTRATOR:** Chairman Sheehan presented Resolution 22-23 Inservco Liability Check Register for the period of 12/1/22 to 12/31/22.

### MOTION TO APPROVE RESOLUTION 22-23 LIABILITY CHECK REGISTER FOR THE PERIOD OF 12/1/22 TO 12/31/22

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote: 3 Ayes - 0 Nays

**MANAGED CARE PROVIDER:** Ms. Goldstein reviewed the Client Bill Review Summary Report for the month of December as noted below and thanked the Commission for reappointment.

|          | Number of | Total Provider |               | Total       | Net         | Percent of  | PPO         |
|----------|-----------|----------------|---------------|-------------|-------------|-------------|-------------|
| Month    | Bills     | Charges        | Total Allowed | Reductions  | Reductions  | Net Savings | Penetration |
| November | 44        | \$66,027.95    | \$50,391.60   | \$15,636.35 | \$13,453.94 | 93%         | 97%         |
| December | 69        | \$71,556.71    | \$45,093.58   | \$26,463.13 | \$22,765.81 | 99%         | 100%        |

#### NJCE SAFETY DIRECTOR:

**REPORT:** Mr. Prince advised the Safety Director's report was included in the agenda and referred to the Risk Control Activities for December through January. Mr. Prince reported all of the training opportunities through March 23<sup>rd</sup> were included in the agenda and uploaded to nice.org. Mr. Prince concluded his report unless anyone had any questions.

Chairman Sheehan and Mr. Henry will follow up with Mr. Prince on the Safety Committee meetings and topics for the year.

### RISK MANAGEMENT/UNDERWRITING SERVICES DIRECTOR: REPORT:

Ms. Violetti referred to a copy of the updated GCIC Litigation Management Plan which was included in the agenda. Ms. Violetti reviewed the amendments made and requested a motion to adopt the updated GCIC Litigation Management Plan.

# MOTION TO ADOPT THE UPDATED GCIC LITIGATION MANAGEEMNT PLAN

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote 3 Ayes - 0 Nays

Ms. Violetti advised the 2023 Claims Charter was amended to replace Al Marmero with Kevin P. McCann and Shanna McCann for the Fund Attorney. Ms. Violetti reported a copy of the revised Charter was included in the agenda and requested a motion to adopt the amended Charter.

### MOTION TO ADOPT THE 2023 CLAIMS CHARTER

Motion: Commissioner Burns Second: Commissioner Christina

Roll Call Vote 3 Ayes – 0 Nays

Ms. Violetti reported the below renewals were in the process and stated the policy was for volunteers and interns. Ms. Violetti requested authority to renew the policies contingent upon the premium not increasing more than 10% and no significant reduction in the terms and conditions. Chairman Sheehan will follow up with Ms. Violetti on the number of Volunteers.

| Member | Coverage           | Carrier                                      | Exp. Date | Expiring Premium |
|--------|--------------------|--|-----------|------------------|
| County | Volunteer Accident | Berkley Life and Health<br>Insurance Company | 3/1/2023  | \$1,209.00       |

MOTION TO AUTHORIZE THE UNDERWRITING SERVICES DIRECTOR TO RENEW THE ABOVE POLICY CONTINGENT UPON THE RENEWAL PREMIUM NOT INCREASING MORE THAN 10% AND NO SIGNIFICANT REDUCTION IN THE TERMS AND CONDITIONS

Motion: Commissioner Burke Second: Commissioner Christina

Roll Call Vote: Unanimous

**ATTORNEY:** Mr. McCann thanked the Commission for the appointment and noted his firm has been on the Defense Panel since inception. Executive Director thanked the Attorney for reviewing some of the 2023 reorganization resolutions.

OLD BUSINESS: NONE NEW BUSINESS: NONE PUBLIC COMMENT:

### MOTION TO OPEN MEETING TO THE PUBLIC

Moved: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous

Hearing no members of the public wishing to speak Chairman Sheehan asked for a motion to close the public comment portion of the meeting.

### MOTION TO CLOSE THE MEETING TO THE PUBLIC

Moved: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous

**CLOSED SESSION**: Chairman Sheehan read and requested a motion to approve Resolution 23-23 authorizing a Closed Session to discuss PARS & SARS relating to pending or anticipated litigation as listed. Chairman Sheehan advised Closed Session would be held using a Zoom breakout room.

### MOTION TO GO INTO CLOSED SESSION

Motion: Commissioner Burns
Second: Commissioner Christina

Universal Part of the Commissioner Christina

Vote: Unanimous

#### MOTION TO RETURN TO OPEN SESSION

Motion: Commissioner Burns Second: Commissioner Christina

Vote: Unanimous

Chairman Sheehan asked Mr. McCann to present the motion approving the PARs & SARs.

MOTION TO AUTHORIZE AN INCREASE IN AUTHORITY FOR CLAIM #3530003285 INCREASED OF \$67,000

MOTION TO AUTHORIZE AN INCREASE IN AUTHORITY FOR CLAIM #3530003393 INCREASED TO \$150,000.00

MOTION TO AUTHORIZE AN INCREASE IN AUTHORITY FOR CLAIM #3530003394 INCREASED TO \$150,000.00

### MOTION TO AUTHORIZE AN INCREASE IN AUTHORITY FOR CLAIM #3530002966 INCREASED TO \$49,63007

Prudence Higbee said Claim #3530002966 is a Settlement Authority

Request.

Moved: Commissioner Burns Second: Commissioner Christina

Roll Call Vote: 3 Ayes – 0 Nays

Chairman Sheehan advised the next meeting would be on February 22, 2023 at 1:00 PM

### **MOTION TO ADJOURN:**

Motion: Commissioner Burke Second: Commissioner Christina

Vote: Unanimous

**MEETING ADJOURNED: 1:43 PM** 

Minutes prepared by: Brandon Tracy, Assisting Secretary

### **APPENDIX II**

2023 NJCE RENEWAL OVERVIEW



NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND



# **Renewal Overview**

January 31, 2023

# Renewal Summary

As presented during our Pre-Renewal Presentation in August, we still encounter a hard market, the most difficult since the 1980s. After years of challenging renewals in nearly every area of coverage, we finally begin to see some settling although it is settling at much higher rates, more restrictive terms and less capacity than we saw just five years ago. While many coverages have started to stabilize heading into our 2023 renewal, the Property market took a violent turn toward the worse.

- Property Despite the ever-increasing natural disasters, including the unexpected wildfires and southern freeze events, Property insurers began to see some positive underwriting results during 2021. In late Q3 of 2021, we saw Ida occur, ultimately developing into the fifth costliest insured loss in US history (\$78.8B). And despite Ida, the insurers remained positive. That was until Hurricane Ian hit just one year later with an insured loss of over \$50B. Within one month of Ian, insurer executives (particularly reinsurers) made announcements of planned drastic decreases in capacity, significantly more restrictive terms, higher retentions and large rate hikes. On average, clean and non-CAT prone areas saw 25% rate increases, while CAT-prone saw anywhere between 50%-150%. This came with more restrictive terms, higher deductibles and programs not being able to fill all their capacity.
- **Liability** Social inflation continues to affect insurers and insureds across the country. Although the known exposures continue from the past few years, the development in claims dollars continues to rise. Even in NJ, we have seen over 50% increase in claims development over the last ten years, including over 75% increase in the average cost per claim during the same period.
- Workers' Compensation No new surprises here. We continue to see COVID-19 to be a long-term concern, while the severe cases saw in the first 12-24 months of the pandemic are not expected at any notable level. The NJCE will continue to see other mounting costs in this coverage line from the increase in presumption and legislative changes shifting more costs to the members.
- Public Officials / Employment Practices The same trends seen in normal liability over past ten years is being seen in POL/EPL now. We are reviewing this recent trend closely to see how much of an impact the pandemic had on these results.
- Cyber Frequency of events may be stabilizing, although the "stable" level is very high, but severity continues to grow. As saw last year, insurers are particularly concerned with widespread events (i.e. Microsoft Zero Day, Last Pass, etc.). Insurers are beginning to find sustainable paths forward with writing this coverage, but insureds <a href="https://have">have</a> to continue with good security. The work we have done with the Cyber Task Force has certainly helped, but efforts need to continue developing.

It is more important than ever to create the right insurance structure and pick the correct insurance partners to ensure stability in coverage and claims handling through this difficult marketplace. While we continually have discussions with the majority of the marketplace, Property needed by far the most attention and marketing this year.

The following pages detail coverage changes to be aware of for 2023. As we pass through yet another renewal in this difficult marketplace, we thank you all for the support. While additional costs are in the budget in the form of loss funding for certain higher retentions, the collective has helped the NJCE achieve less than a 7% rate increase on the excess insurance for this renewal.



### Overall P&C industry outlook



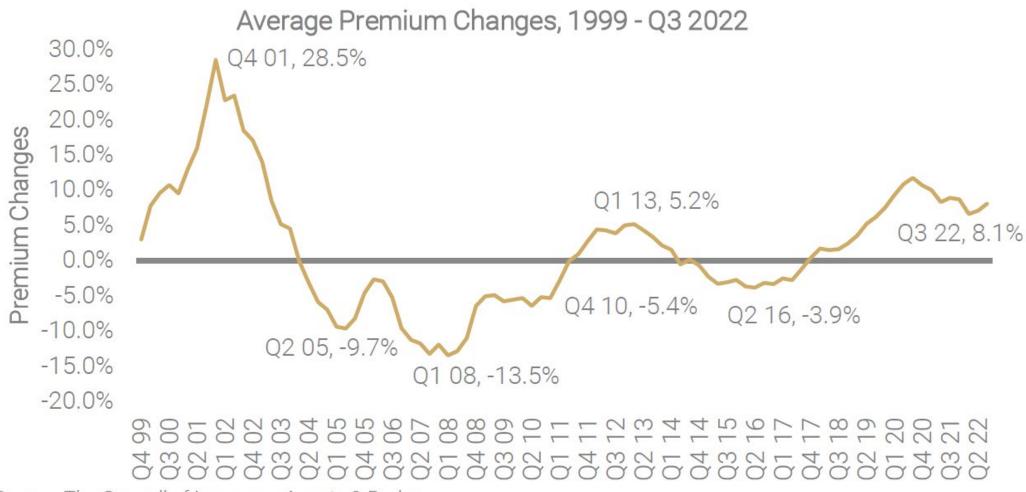
Data compiled June 14, 2022.

A = actual results; P = projected results

Results adjusted to exclude state funds, residual markets and AIU Insurance Co.

Sources: S&P Global Market Intelligence; proprietary estimates

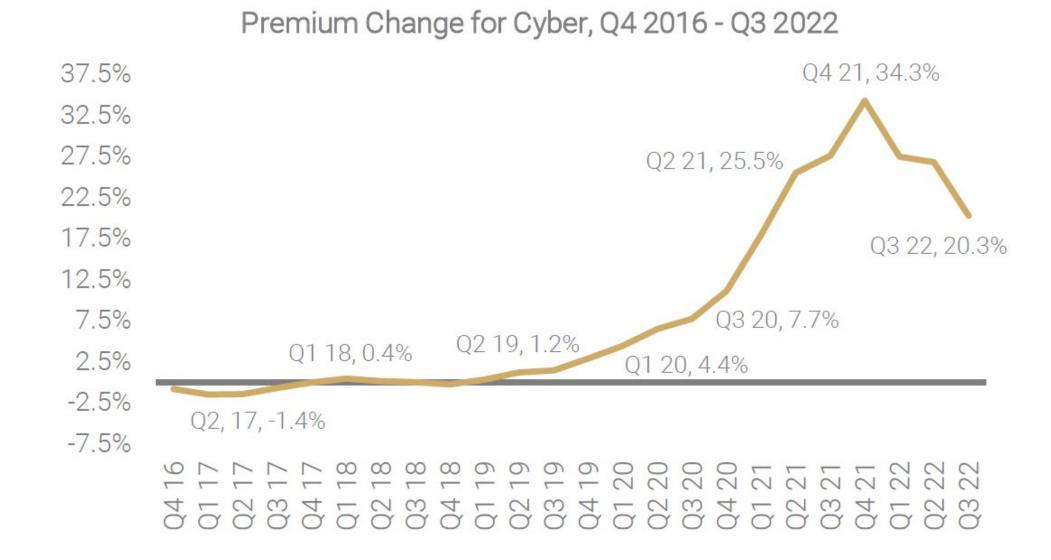
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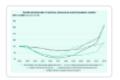
Source: The Council of Insurance Agents & Brokers

Premium Change for Commercial Property, 2013 - Q3 2022



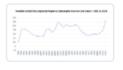


### **Property Focus**



Retrocession rates now 165% higher than 2017 lows: Jefferies 4TH JANUARY 2023

Rates-on-line for non-marine catastrophe retrocessional reinsurance are now up approximately 165% on their 2017 lows, analysts at Jefferies have pointed out using data reported by broking group Howden.



Renewals: Catastrophe retro rates +50%, global property cat +37%, says Howden 3RD JANUARY 2023

Risk-adjusted non-marine catastrophe retrocession excess-ofloss rates-on-line rose by 50% at the January 2023 renewals, while global property catastrophe reinsurance rates rose 37%, according to international broking group Howden.

# Aggregate retro supply shrank further, terms more restrictive at 1/1: Gallagher Re

27TH JANUARY 2023

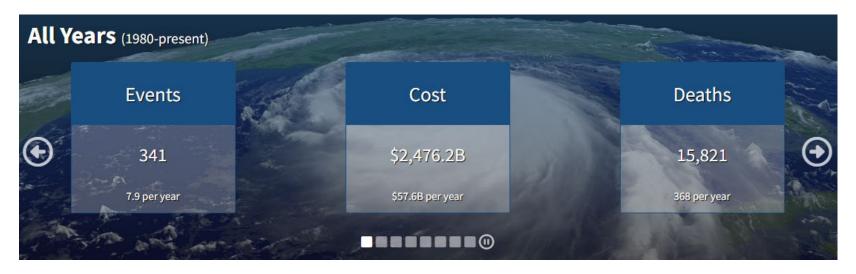
In the global retrocessional reinsurance market, the availability of aggregate covers had been shrinking for some time, but at the January 2023 renewals aggregate retro capacity supply shrank further, while the terms of protection continued to become more restrictive, broker Gallagher Re has said.

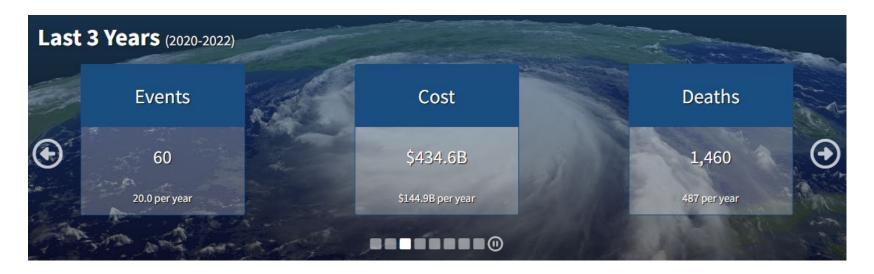
# January Renewals See Hardest Property Catastrophe Reinsurance Rates in Generation

By L.S. Howard | January 4, 2023



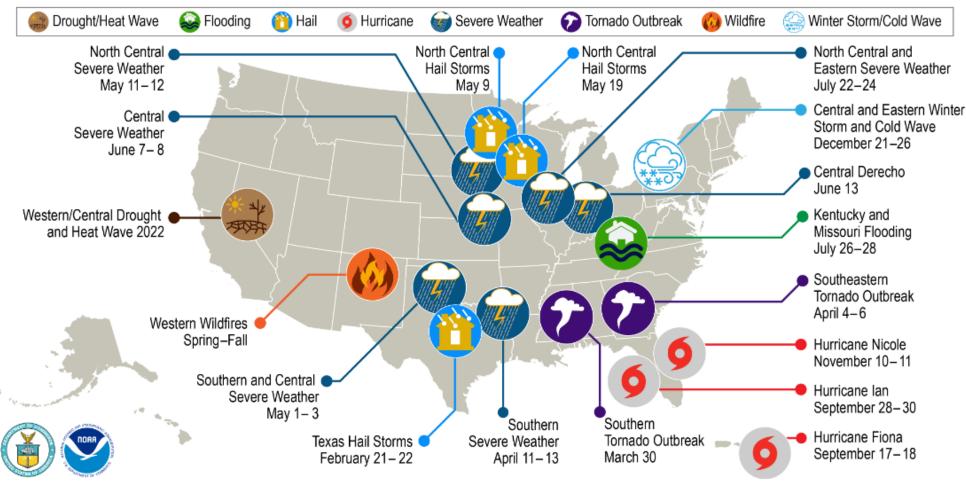
**Property Focus** 



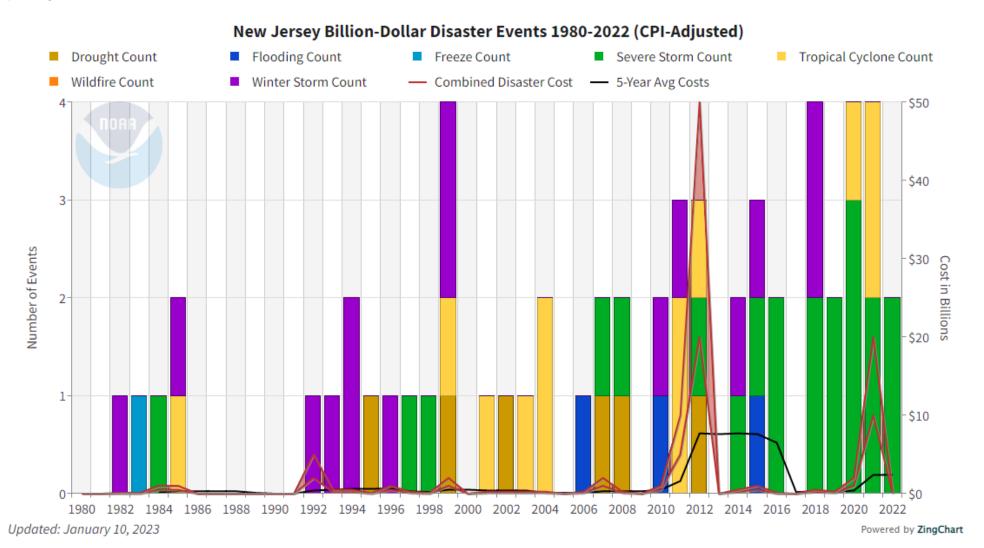


**Property Focus** 

### U.S. 2022 Billion-Dollar Weather and Climate Disasters

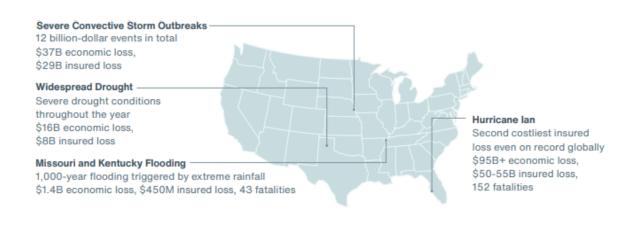


**Property Focus** 



**Property Focus** 

### **United States**





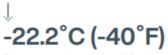
1.39°C (2.5°F)

U.S. summer temperature anomaly; the third-hottest summer (Jun 1-Aug 31) in 128 years



66,255

Number of wildfires across the U.S.; the highest number in 10 years

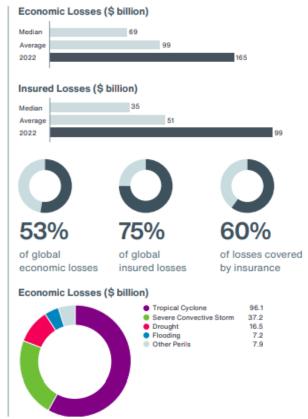


Temperature drop in just 30 minutes, recorded in Cheyenne, WY, on Dec 21



81.2 in (206 cm)

Highest 3-day snowfall accumulation in lake-effect snowstorm reported in Hamburg, NY



### Liability Focus

| Incurred Change Percent |           |           |           |           |           |           |           |           |            |            |            |            |            |
|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|------------|
| Periods                 | 12 Months | 24 Months | 36 Months | 48 Months | 60 Months | 72 Months | 84 Months | 96 Months | 108 Months | 120 Months | 132 Months | 144 Months | 156 Months |
| 1/1/2010 - 12/31/2010   | 84.69%    | 11.46%    | 9.91%     | 3.04%     | -10.62%   | 0.92%     | 1.75%     | -0.90%    | -0.39%     | 0.13%      | 0.05%      | 0.01%      | -0.05%     |
| 1/1/2011 - 12/31/2011   | 48.82%    | 17.90%    | 14.12%    | 7.43%     | 8.20%     | 2.88%     | 0.84%     | -0.41%    | 0.97%      | -0.66%     | -0.07%     | -0.02%     |            |
| 1/1/2012 - 12/31/2012   | 30.24%    | 13.95%    | 20.69%    | 10.16%    | 17.68%    | 1.45%     | 1.15%     | 1.07%     | 2.67%      | 1.10%      | -0.17%     |            |            |
| 1/1/2013 - 12/31/2013   | 30.33%    | 10.69%    | 16.67%    | 14.16%    | 18.29%    | 8.55%     | 7.25%     | -6.35%    | -0.09%     | 0.49%      |            |            |            |
| 1/1/2014 - 12/31/2014   | 18.14%    | 15.59%    | 23.03%    | 23.26%    | 7.74%     | 10.91%    | 1.67%     | -0.01%    | -0.32%     |            |            |            |            |
| 1/1/2015 - 12/31/2015   | 21.05%    | 13.57%    | 22.18%    | 21.55%    | 14.50%    | -2.18%    | 5.63%     | 3.71%     |            |            |            |            |            |
| 1/1/2016 - 12/31/2016   | 21.04%    | 29.81%    | 25.67%    | 10.91%    | 8.95%     | 2.59%     | 1.03%     |           |            |            |            |            |            |
| 1/1/2017 - 12/31/2017   | 26.52%    | 19.83%    | 27.31%    | 13.42%    | 7.81%     | 5.11%     |           |           |            |            |            |            |            |
| 1/1/2018 - 12/31/2018   | 26.06%    | 19.21%    | 31.09%    | 8.73%     | 14.91%    |           |           |           |            |            |            |            |            |
| 1/1/2019 - 12/31/2019   | 24.93%    | 16.86%    | 33.73%    | 24.48%    |           |           |           |           |            |            |            |            |            |
| 1/1/2020 - 12/31/2020   | 55.96%    | 35.57%    | 8.47%     |           |           |           |           |           |            |            |            |            |            |
| 1/1/2021 - 12/31/2021   | 59.35%    | 40.65%    |           |           |           |           |           |           |            |            |            |            |            |
| 1/1/2022 - 12/31/2022   | 100.00%   |           |           |           |           |           |           |           |            |            |            |            |            |

| <b>Claim Count Change Percent</b> |           |           |           |           |           |           |           |           |            |            |            |            |            |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|------------|
| Periods                           | 12 Months | 24 Months | 36 Months | 48 Months | 60 Months | 72 Months | 84 Months | 96 Months | 108 Months | 120 Months | 132 Months | 144 Months | 156 Months |
| 1/1/2010 - 12/31/2010             | 83.92%    | 11.15%    | 3.09%     | 0.93%     | 0.25%     | 0.49%     | 0.04%     | 0.03%     | 0.01%      | 0.01%      | 0.03%      | 0.01%      | 0.03%      |
| 1/1/2011 - 12/31/2011             | 84.66%    | 11.04%    | 1.94%     | 1.10%     | 0.80%     | 0.25%     | 0.13%     | 0.03%     | 0.00%      | 0.01%      | 0.03%      | 0.00%      |            |
| 1/1/2012 - 12/31/2012             | 76.98%    | 18.12%    | 2.46%     | 1.43%     | 0.67%     | 0.17%     | 0.06%     | 0.02%     | 0.06%      | 0.00%      | 0.04%      |            |            |
| 1/1/2013 - 12/31/2013             | 82.45%    | 12.47%    | 2.99%     | 1.12%     | 0.58%     | 0.20%     | 0.04%     | 0.08%     | 0.04%      | 0.02%      |            |            |            |
| 1/1/2014 - 12/31/2014             | 84.90%    | 10.53%    | 2.44%     | 1.31%     | 0.49%     | 0.17%     | 0.10%     | 0.07%     | 0.00%      |            |            |            |            |
| 1/1/2015 - 12/31/2015             | 86.78%    | 9.64%     | 2.21%     | 0.96%     | 0.15%     | 0.08%     | 0.10%     | 0.07%     |            |            |            |            |            |
| 1/1/2016 - 12/31/2016             | 85.00%    | 11.65%    | 2.03%     | 0.75%     | 0.22%     | 0.18%     | 0.16%     |           |            |            |            |            |            |
| 1/1/2017 - 12/31/2017             | 82.87%    | 12.77%    | 3.33%     | 0.59%     | 0.28%     | 0.16%     |           |           |            |            |            |            |            |
| 1/1/2018 - 12/31/2018             | 84.58%    | 12.44%    | 2.14%     | 0.50%     | 0.34%     |           |           |           |            |            |            |            |            |
| 1/1/2019 - 12/31/2019             | 83.17%    | 13.83%    | 2.06%     | 0.94%     |           |           |           |           |            |            |            |            |            |
| 1/1/2020 - 12/31/2020             | 84.38%    | 13.76%    | 1.86%     |           |           |           |           |           |            |            |            |            |            |
| 1/1/2021 - 12/31/2021             | 88.34%    | 11.66%    |           |           |           |           |           |           |            |            |            |            |            |
| 1/1/2022 - 12/31/2022             | 100.00%   |           |           |           |           |           |           |           |            |            |            |            |            |



### Property

#### Marketing

Approached over 35 markets, in US, London and Bermuda

### **Excess Changes**

- Zurich reducing capacity from 90% to 50%, so the open 40% is being filled with layered and quota share participants.
- Deductibles being increased as follows:
  - AOP: \$2m to \$3m
  - Earth Movement: \$2m to \$3m
  - Flood: \$2m to \$3m
    - Maximum Flood Deductible, Per Occurrence: \$5m to \$10m
    - High Hazard: \$2m Building / \$2m Contents / \$2m Time Element to \$3m Building / \$3m Contents / \$3m Time Element
    - Medium Hazard: \$2m to \$3m
    - E&O, Miscellaneous, Newly Acquired and Transit: \$2m to \$3m
  - Breakdown of Equipment: \$50k to \$100k
  - Named Storm: 1% East of the GSP to 5% across all of NJ, subject to minimum of \$3m per occurrence

### **Insurance Commission Changes**

- Historic Property coverage is removed (as advised at last renewal). Should members require such coverage, they must update the SOV noting
  which historic register it is on, obtain a certified historic appraisal and provide a copy to us, and update the SOV with appraised value.
- Equipment Breakdown deductible increased from \$50k to \$100k
- TRIA coverage was removed from standard program, and a standalone Terrorism program has been purchased.
  - This will save cost, and coverage will be expanded to include non-Certified Terrorism acts.

### Property

### Structure

|               | Excess Flood / Quake |             |             |             |             |             |             |             |             |  |  |  |  |  |
|---------------|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|--|--|
| \$75,000,000  |                      |             |             |             |             |             |             |             |             |  |  |  |  |  |
| Carrier Name  | VELOCITY             | AXIS        | RSUI        | ASPEN       | ENDURANCE   | STARSTONE   | HALLMARK    | FIDELIS     | WESTFIELD   |  |  |  |  |  |
| Participation | \$7,500,000          | \$7,000,000 | \$7,500,000 | \$2,500,000 | \$5,000,000 | \$5,000,000 | \$2,500,000 | \$9,500,000 | \$3,500,000 |  |  |  |  |  |
| Part. Pct.    | 15.00%               | 14.00%      | 15.00%      | 5.00%       | 10.00%      | 10.00%      | 5.00%       | 19.00%      | 7.00%       |  |  |  |  |  |
| Layer Premium | \$646,600            | \$1,100,000 | \$1,253,414 | \$721,020   | \$825,000   | \$800,000   | \$1,000,000 | \$1,900,000 | \$1,500,000 |  |  |  |  |  |
| Part. Premium | \$96,990             | \$154,000   | \$188,012   | \$36,051    | \$82,500    | \$80,000    | \$50,000    | \$361,000   | \$105,000   |  |  |  |  |  |
|               |                      |             |             |             |             |             |             |             |             |  |  |  |  |  |
|               |                      |             |             |             |             |             |             |             |             |  |  |  |  |  |

| \$260,000,000  Carrier Name Participation Part. Pct. Layer Premium Part. Premium | MITSUI (A)<br>\$50,000,000<br>33.33%<br>\$900,000<br>\$300,000 | STARR SLIC (N/A<br>\$50,000,000<br>23.33%<br>\$950,000<br>\$221,667 | \$20,00  | •   |  |  | FIDELIS (N/A)<br>\$45,000,000<br>30.00%<br>\$1,200,000<br>\$360,000 |   |                                       |  |  |
|--|--|---|--|---|--|--|---|---|---------------------------------------|--|--|
| \$110,000,000  Carrier Name Participation Layer Premium Part. Premium            |  |   |  |   |  |  | AUW FIDELIS (N/A) LLOYDS ( 19.50% 6.50% \$2,350,000 \$2,100,0       |   |                                       | Ark/New Ark AUW LLOYDS (N/A) 6.50% \$2,100,000 \$136,500 |  |
| \$50,000,000  Carrier Name Participation Layer Premium Part. Premium             |  | RICH<br>00%   | HCC<br>LLOYDS (N/A)<br>4.00%<br>\$8,800,000<br>\$352,000 | MUNICH (N/A)<br>5.00%<br>\$8,803,030<br>\$440,152 | BEAZLEY (N/A)<br>5.00%<br>\$9,100,000<br>\$455,000 | BERKSHIRE<br>HATHAWAY (N/A)<br>10.00%<br>\$10,000,000<br>\$1,000,000 | AWAC (N/A)<br>6.50%<br>\$8,000,000<br>\$520,000                     | Kiln/Rokstone<br>LLOYDS (N/A)<br>15.50%<br>\$6,767,516<br>\$1,048,965 | WI<br>LLOYD<br>4.0<br>\$2,15<br>\$86, | S (N/A)<br>0%<br>0,000                                   |  |
| \$25,000,000  Carrier Name Participation Layer Premium Part. Premium             |  |   |  |   |  |  | \$  |   |                                       | S (N/A)<br>0%<br>0,000                                   |  |

### Liability

### **Coverage Changes**

- Moving to reinsurance with manuscript form.
- No substantial changes; mainly clarifications.

### **Hot Claims**

- (2020), \$1.3m, LEL strip search class action
- (2017), \$1.2m, AL collision, just settled
- (2018), \$742k, LEL jail suicide
- (2018), \$745k, LEL jail suicide
- (2018), \$527k, LEL jail suicide
- (2018), \$675k, GL
- (2015), \$574k, LEL excessive force, still open

### **Claims Trends**

- Jail suicides (including falsifying records), very long tail
- Auto losses, especially those from sheriffs for non-emergency situations
- Long tail with large development due to some reporting deficiencies

### Workers' Compensation

### **Coverage Changes**

- Adding \$1.75m SIR for Presumption Claims, but at a flat rate (down from original offer of \$2m presumptive with 5% rate increase)
- Year 2 (2024) will be \$2m Presumptive SIR at a 5% rate increase
- Year 3 (2025) will be a 2% rate increase

### **Hot Claims**

- COVID-19
- Presumption concerns with newer legislation
- Development caused by Pension Offset
- (2021), \$1.7m, COVID
- (2015), \$1.5m
- (2015), \$1.4m
- (2013), \$750k, psychiatric disabilities from stress on job, still open
- (2020), \$1.2m, COVID
- (2021), \$650k, tick bite

### Public Officials & Employment Practices

### **Coverage Changes**

- No notable changes
- Option to move to Reimbursement form rather than duty to defend (declined)
  - All SIRs would move to highest SIR, and premium would remain as quoted

### **Hot Claims**

General upward trend in EPL claims, with large jump in settlement costs

### Cyber

### **Coverage Changes**

- No changes
- Option to increase excess limit from \$2m to \$5m for \$200k additional (\$535k total)

# Coverage Updates

# Pollution

### Marketing

Approached 15 markets

|                       | 2022 Expiring<br>AWAC | 2023 Renewal<br>AWAC   | 2023 Alternative<br>AWAC | 2023 Alternative<br>Ironshore                       |
|-----------------------|-----------------------|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---|
| Option                | Bound                 | Option 1 (As Expiring) | Option 2                 | Option 3                 | Option 4                 | Option 5                 | Option 6                 | Option 7  |
| Term                  | 1 year                | 1 year                 | 2 year                   | 3 year                   | 1 year                   | 2 year                   | 3 year                   | 1 year  |
| Limit (Each Incident) | \$10,000,000          | \$10,000,000           | \$10,000,000             | \$10,000,000             | \$10,000,000             | \$10,000,000             | \$10,000,000             | \$10,000,000  |
| Limit (Aggregate)     | \$10,000,000          | \$10,000,000           | \$10,000,000             | \$10,000,000             | \$25,000,000             | \$25,000,000             | \$25,000,000             | \$25,000,000  |
| Deductible (AOP)      | \$50,000              | \$50,000               | \$50,000                 | \$50,000                 | \$50,000                 | \$50,000                 | \$50,000                 | \$250,000<br>\$500,000 Mold,<br>Legionella & Backup |
| Deductible (BI)       | 72 hrs                | 72 hrs                 | 72 hrs                   | 72 hrs                   | 72 hrs                   | 72 hrs                   | 72 hrs                   | 5 days  |
| Premium (Full Term)   | \$246,566             | \$246,566              | \$377,948                | \$503,930                | \$296,845                | \$459,328                | \$612,438                | \$292,516   |
| TRIA Premium          | \$2,466               | \$2,466                | \$3,779                  | \$5,039                  | \$2,968                  | \$4,593                  | \$6,124                  | not specified                                       |
| Total Policy Premium  | \$249,032             | \$249,032              | \$381,727                | \$508,969                | \$299,813                | \$463,921                | \$618,562                | \$292,516   |
| Premium (Annual Rate) | \$249,032             | \$249,032              | \$190,864                | \$169,656                | \$299,813                | \$231,961                | \$206,187                | \$292,516   |
| Minimum Earned        | 100% at inception     | 0%, short rate         | 0%, short rate           | 100% at inception        | 0%, short rate           | 0%, short rate           | 100% at inception        | not specified                                       |

<sup>\* \$1</sup>m of Sewer Back-Up coverage added in AWAC renewal options

# Coverage Updates

# Other Coverages

- Non-Owned Aircraft: No changes
- Crime: No changes
- Medical Malpractice: No changes; general segment-wide increase in rates due to segment claims activity
- Employed Lawyers: No changes
- Member Ancillary Coverages: No substantial changes; members presented with individual options
- Active Assailant: No changes; general rate increase due to losses in the segment
- Travel Accident (Wage Gap): No changes



# Marketplace



# Property Options

#### Deductibles

- Standard deductibles (current)
  - \$3m Each Occurrence
- Annual aggregate deductibles with maintenance deductibles
  - Such as \$5m or \$10m aggregate with \$100k maintenance deductibles for each occurrence that does not erode the aggregate

### Quota share participation

- Full layer
  - 10% of \$110m
  - 20% of \$150m x \$110m
- Partial layer
  - Small share of primary layer (primary \$50m)
  - Large share of excess layer with no Flood/Quake risk (\$60m x \$50m)
  - Excess Flood/Quake risk only (\$25m x \$50m)

#### Review Structure

- Move to a full layered and quota share program
  - Typically, \$5m \$10m lead, with excess layers above
- Consider less limits or higher deductible in CAT in conjunction with a parametric product



# Conner Strong & Buckelew

Insurance, Risk Management & Employee Benefits Camden, New Jersey 1-877-861-3220 connerstrong.com

# Edward J. Cooney, MBA Partner Senior Account

Partner, Senior Account Executive Underwriting Manager Commercial Lines 973-659-6424 ecooney@connerstrong.com

# Jonathon Tavares

Account Manager Commercial Lines 856-614-4493 jtavares@connerstrong.com

# **Rachel Perry**

Account Analyst Commercial Lines 856-479-2128 rperry@connerstrong.com

### **Timothy J. Gosnear**

Executive Partner
Managing Director
Public Entity Practice Leader
Commercial Lines
856-479-2144
tgosnear@connerstrong.com

### **Terrence J. Tracy**

Executive Partner
Managing Director
Commercial Lines
856-479-2241
ttracy@connerstrong.com

#### Heather A. Steinmiller

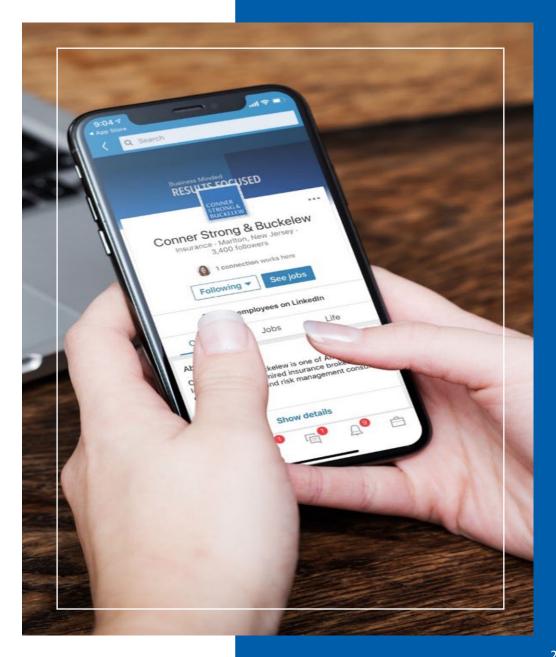
Executive Partner
General Counsel & Claims
Managing Director
856-479-2237
hsteinmiller@connerstrong.com

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- @connerstrong
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# APPENDIX III

2023 PLAN OF RISK MANAGEMENT

#### **RESOLUTION NO. 24-23**

#### **Gloucester County Insurance Commission**

(hereinafter the "Insurance Commission")

# BE IT RESOLVED BY THE INSURANCE COMMISSION'S GOVERNING BODY THAT THE 2023 PLAN OF RISK MANAGEMENT, EFFECTIVE 1/1/2023, SHALL BE:

- 1.) The perils or liability to be insured against.
  - a.) The Insurance Commission insures the following perils or liability:
    - Workers' Compensation including Employer's Liability, USL&H and Harbor Marine/Jones Act.
    - General Liability including Law Enforcement Liability Employee Benefits Liability, Automobile Liability (including PIP and Uninsured/Underinsured Motorists Coverage).
    - Property, Auto Physical Damage and Boiler & Machinery.
  - b.) The following coverage are provided to the Insurance Commission's member entities by their membership in the New Jersey Counties Excess Joint Insurance Fund (NJC).
    - Excess Workers' Compensation including employers liability
    - Excess Liability
    - Excess Property including Boiler and Machinery
    - Public Officials Liability/School Board Legal/EPL
    - Crime
    - Pollution Liability
    - Medical Professional and General Liability
    - Excess Medical Professional and General Liability
    - Employed Lawyers Liability
    - Cyber Liability
    - Non-Owned Aircraft Liability

- Active Assailant
- 2.) The limits of coverage.
  - a.) Workers' Compensation limits.
    - Workers' Compensation Statutory
    - Employer's Liability \$26,150,000
    - USL&H Included
    - Harbor Marine/Jones Act Included
  - b.) Excess Liability (General, Automobile, Law Enforcement, Employee Benefits) limits.
    - \$20,000,000 each / \$30,000,000 aggregate (Automobile Liability is unaggregated).
    - Subsidence \$750,000 per occurrence
    - Owned Watercraft 35' in length or less \$750,000.
    - Garage Liability \$750,000
    - The Insurance Commission covers \$250,000 for Personal Injury Protection (PIP).
    - The Insurance Commission covers \$15,000/\$30,000/\$5,000 for Underinsured/Uninsured Motorists Liability.
  - c.) Public Officials Liability/School Board Legal/Employment Practices Liability
    - Limit: \$15,000,000 each claim and in the annual aggregate
      - Healthcare entities: \$1,000,000 each claim and in the annual aggregate
    - Retentions:
      - Gloucester County \$100,000
      - Rowan College of South Jersey \$25,000 SBL/\$50,000 EPL
        - Sexual Abuse: \$100,000

- Gloucester County UA \$5,000
- Gloucester County LC \$5,000
- Gloucester County IA -\$25,000 SBL/\$100,000 EPL

#### d.) Property/Equipment Breakdown

#### Property Per Occurrence Limits:

- a. All Risk: \$110,000,000 Per Occurrence
- b. Excess All-Risk: \$150,000,000 Per Occurrence (excess \$110m)
- c. Flood: \$50,000,000 Aggregate, except
  - i. Flood, High Hazard: \$25,000,000 Aggregate
- d. Earthquake: \$100,000,000 Aggregate
- e. Vehicles (PD Only): \$10,000,000
  - i. Time Element/Extra Expense: \$500,000 (NJCE/Member)
- f. UAS (Drones) \$100,000
- g. Working Dogs \$100,000

#### **Property Deductibles**

- All Other: \$250,000
- Equipment Breakdown: \$50,000
- Flood, SFHA:
  - Building: Max available NFIP Limit (\$500,000)
  - Contents: Max available NFIP Limit (\$500,000)
  - Time Element: \$500.000
- Named Storm:
  - Property Damage: 1% of the value per Schedule of Values on file with the company for those buildings where the direct physical loss or damage occurred, per occurrence
  - Time Element: 1% of the full 12 months Gross
    Earnings or Gross Profit values that would have been
    earned following the Occurrence by use of the
    facilities at the Location where the direct physical
    loss or damage occurred and all other Locations
    where Time Element loss ensues, per occurrence.
  - o Minimum Deductible: \$500,000 per occurrence

#### e.) Crime

#### Limit per occurrence:

- Gloucester County \$1,000,000
- Gloucester County Library Commission \$1,000,000
- Gloucester County Utilities Authority \$1,000,000
- Rowan College of South Jersey \$1,000,000

• Gloucester County Improvement Authority - \$1,000,000

#### Deductible per occurrence:

- Gloucester County \$15,000
- Gloucester County Library Commission \$10,000
- Gloucester County Utilities Authority \$10,000
- Rowan College of South Jersey \$10,000
- Gloucester County Improvement Authority \$10,000
- f.) Pollution Liability
  - Limit of Liability: \$10,000,000 per claim and \$25,000,000 annual aggregate
  - Member Entity Deductible: \$50,000
- g.) Medical Professional General Liability/Excess Medical Professional
  - Limit per claim/annual aggregate: \$1,000,000/\$3,000,000
  - Excess Limit annual aggregate: \$20,000,000/\$20,000,000
  - Member Entity Retentions GL and PL:
    - Gloucester County \$25,000 Includes, Division of Education & Disability, Division of Senior Services and Department of Health Services.
    - Gloucester County IA (Shady Lane) \$25,000
    - Gloucester County Prosecutors Office (SANE) \$5,000
    - Rowan College of South Jersey: Allied health Programs—\$5,000
    - GC Emergency Response Center \$20,000
    - GCIC Scheduled Physicians \$5,000
      - G. Feigin GC
      - J. Palmer GC
      - J. Briskin GC (Tail)
      - C. Siebert GC (Tail)
      - L. Lawson-Briddell RCSJ
      - W. Leonard RCSJ
      - C. DiAngelo GC (Tail)
- h.) Employed Lawyers Professional Liability
  - Limit per claim and annual aggregate: \$5,000,000/\$10,000,000
  - Member Entity Self Insured Retentions:

- Gloucester County \$25,000
- i.) Cyber Liability Network Privacy & Security Liability

Please consult your Executive Director or Risk Manager

- j.) Non-Owned Aircraft.
  - Limit: \$9,000,000 CSL for Bodily Injury and Property Damage Liability
  - Medical Expense: \$5,000
  - Rotor Wing: \$5,000,000
- k.) Active Assailant.
  - Per Occurrence/Aggregate: \$5,000,000
  - Deductible: \$25,000
  - Waiting Period: 12 Hours
  - Insured Entities: Gloucester County Improvement Authority, Rowan College of South Jersey, Gloucester County Library, Gloucester County Utilities Authority

NOTICE: The above description is a general overview of the coverage and limits provided by the Insurance Commission. The actual terms and conditions are defined in the individual policy documents and this Risk Management Plan. All issues and/or conflicts shall be decided upon by the individual policy documents.

- 3.) The amount of risk to be retained by the Insurance Commission (except as noted in section 2. Limits of coverage).
  - a.) Workers' Compensation (all coverages) \$300,000 CSL
  - b.) Excess Liability (all coverages) \$250,000 CSL
    - Underinsured/Uninsured \$15,000/\$30,000/\$5,000 CSL
    - Personal Injury Protection \$250,000 CSL
  - c.) Public Officials Liability/School Board Legal/Employment Practices Liability
    - a. Gloucester County: \$150,000 x \$100,000
    - b. GCUA: POL \$20,000 x \$5,000 / EPL \$45,000 x \$5,000
    - c. GCLC: POL \$20,000 x \$5,000 / EPL \$45,000 x \$5,000
    - d. RCSJ: EPL \$50,000 x \$50,000
  - d.) Property/APD \$250,000 per occurrence less member entity deductibles.
    - 1. Flood, SFHA: \$500,000
    - 2. Equipment Breakdown: \$50,000 excess of \$50,000

- e.) Crime None
- f.) Pollution Liability None
- g.) Medical Professional General Liability None
- h.) Employed Lawyers Liability None
- i.) Cyber Liability –
- j.) Non Owned Aircraft None
- k.) Active Assailant None
- 4.) The amount of unpaid claims to be established.
  - a.) The general reserving philosophy is to set reserves based upon the probable total cost of the claim at the time of conclusion. Historically, on claims aged eighteen (18) months, the Insurance Commission expects the claims servicing company to set reserves at 85% accuracy. The Insurance Commission also establishes reserves recommended by the Insurance Commission's Actuary for claims that have been incurred but not yet reported so that the Insurance Commission has adequate reserves to pay all claims and allocated loss adjusted expense liability.
  - b.) Claims reserves are subject to regular review by the Insurance Commission's Executive Director/Administrator, Attorney, Board of Commissioners and claims servicing company. Reserves on large or unusual claims are also subject to review by the claims departments of the commercial insurance companies or reinsurance companies providing primary or excess coverages to the Insurance Commission either directly or through the NJC JIF.
- 5.) The method of assessing contributions to be paid by each member of the Insurance Commission.
  - a.) By November 15th of each year, the actuary computes the probable net cost for the upcoming Insurance Commission year by line of coverage and for each prior Insurance Commission year. The Actuary includes all budget items in these computations. The annual assessment of each participating member entity is it's pro rata share of the probable net cost of the upcoming Insurance Commission year for each line of coverage as computed by the Actuary.

- b.) The calculation of pro rata shares is based on each member's experience modified manual premium for that line of coverage. The Insurance Commission's Governing Body also adopts a capping formula which limits the increase of any member's assessment from the preceding year to the Insurance Commission wide average increase plus a percentage selected by the Governing Body. The total amount of each member's annual assessment is certified by majority vote of the Insurance Commission's Governing Body at least one (1) month prior to the beginning of the next fiscal year.
- c.) The Treasurer deposits each member's assessment into the appropriate accounts, including the administrative account, and the claim or loss retention trust Insurance Commission account by Insurance Commission year for each type of coverage in which the member participates.
- d.) If a member entity becomes a member of the Insurance Commission or elects to participate in a line of coverage after the start of the Insurance Commission year, such participant's assessments and supplement assessments are reduced in proportion to that part of the year which had elapsed.
- e.) The Insurance Commission's Governing Body may by majority vote levy upon the participating member entities additional assessments wherever needed or so ordered by the Commissioner of Insurance to supplement the Insurance Commission's claim, loss retention or administrative accounts to assure the payment of the Insurance Commission's obligations. All supplemental assessments are charged to the participating member entities by applicable Insurance Commission year, and shall be apportioned by the year's assessments for that line of coverage.
  - f.) Should any member fail or refuse to pay its assessments or supplemental assessments, or should the Insurance Commission fail to assess funds required to meet its obligations, the Chairman, or in the event by his or her failure to do so, the custodian of the Insurance Commission's assets, shall notify the Commissioner of Banking and Insurance and the Director of Community Affairs. Past due assessments shall bear interest at the rate established annually by the Insurance Commission's Governing Body.

#### 6.) Procedures governing loss adjustment and legal expenses.

a.) The Insurance Commission engages a claims service company to handle all claims. The performance of the claims adjusters is monitored and periodically audited by the Executive Director's

office, the Insurance Commission Attorney, the NJC's attorney's office, as well as the claims department of the NJC's excess insurers. Every three years, the NJC's internal auditors may conduct an audit.

- b.) Annually the Executive Director or their designee will update the claim acknowledgment contact exhibit and distribute it to all applicable parties.
- C.) Each member entity is provided with a claim reporting procedure and appropriate forms.
- d.) In order to control workers' compensation medical costs, the Insurance Commission has engaged a managed care organization (CSG) component *through a contract* whose procedures are integrated into the Insurance Commission's claims process.
- e.) To provide for quality defense and control costs, the Insurance Commission has established an approved defense attorney panel with firms which specialize in Title 59 matters. The performance of the defense attorneys is overseen by the Insurance Commission Attorney, as well as, the various firms which audit the claims adjusters.
- 7.) Coverage to be purchased from a commercial insurer, if any.

The Insurance Commission purchases a commercial crime bond to provide coverage in the event of an employee theft loss caused by the Insurance Commission's TPA, Executive Director, and/or Treasurer. The bond is purchased from Selective Fire and Casualty Insurance Company.

8.) Reinsurance to be purchased.

The Insurance Commission does not purchase reinsurance.

- 9.) Procedures for the closure of Insurance Commission years, including the maintenance of all relevant accounting records.
  - a.) Not applicable at this time.
- 10.) Assumptions and Methodology used for the calculation of appropriate reserves requirements to be established and administered in accordance with sound actuarial principles.
  - a.) The general approach in estimating the loss reserves of the Insurance Commission is to project ultimate losses for each Insurance Commission year using paid and incurred loss data. Two traditional

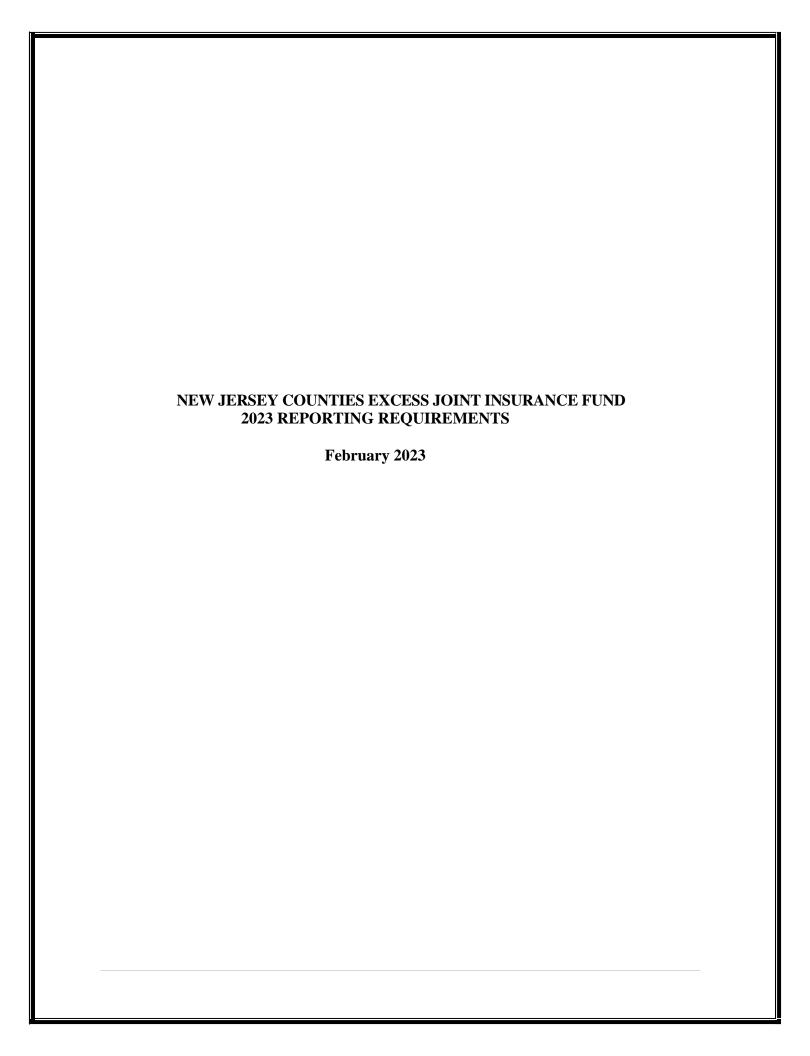
actuarial methodologies are used: the paid loss development method and the incurred loss development method. From the two different indications resulting from these methods the Insurance Commission Actuary chooses a "select" estimate of ultimate losses. Subtraction of the paid losses from the select ultimate losses yields the loss reserve liability or Insurance Commission funding requirement.

- b.) The following is an overview of the two actuarial methods used to project the ultimate losses.
  - Paid Loss Development Method This method uses historical accident year paid loss patterns to project ultimate losses for each accident year. Because this method does not use case reserve data, estimates from it are not affected by changes in case reserving practices. However, the results of this method are sensitive to changes in the rate of which claims are settled and losses are paid, and may underestimate ultimate losses if provisions are not included for very large open claims.
  - <u>Case Incurred Loss Development Method</u> This method is similar to the paid loss development method except it uses historical case incurred loss patterns (paid plus case outstanding reserves) to estimate ultimate losses. Because the data used includes case reserve estimates, the results from this method may be affected by changes in case reserve adequacy.
- 11.) The maximum amount a certifying and approving officer may approve pursuant to N.J.A.C. 11:15-2.22.
  - \$25,000 for workers compensation claims
  - \$15,000 for liability claims
  - With the advance approval of the Insurance Commission Attorney or Executive Director, the certifying and approving officer may also pay hospital bills if waiting until after the next regularly scheduled Insurance Commission meeting would result in the loss of a discount on such bills. When the certifying and approving officer utilizes this authority, a report shall be made to the Commissioners at their next meeting.

| Adopted by the Governing Body this 23 day of February 23, 2023 |
|--|
| Gloucester County Insurance Commission                         |
| By:Chairperson   |
| Attest   |

# APPENDIX IV

2023 NJCE CLAIM REPORTING REQUIREMENTS



#### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND

9 Campus Drive, Suite 216 Parsippany, NJ 07054-4412 Tel: 201-881-7632 F a x : 201-881-7633

#### February 2023

Memo To: Tracy Ware, AmeriHealth Casualty

Kerin Drumheiser, AmeriHealth Casualty David Bushong, AmeriHealth Casualty Staci Ulp, Inservco Insurance Services Amy Zeiders, Inservco Insurance Services Justin Wilkinson, PMA Management Corp. Jennifer Signs, PMA Management Corp.

Kathleen Guze, D&H Alternative Risk Solutions

Mary Ann Maitilasso, D&H Alternative Risk Solutions Susan DeCaro, Claims Resolution Corporation, Inc.

Kathy Kissane, Qual-Lynx Claudia Acosta, Qual-Lynx Christopher Roselli, Qual-Lynx Joseph Lisciandri, Qual-Lynx

From: Robyn Walcoff, PERMA Claims Manager

Subject: New Jersey Counties Excess Joint Insurance Fund ("NJCE") 2023

**Claim Reporting Requirements** 

The Executive Board of the New Jersey Counties Excess Joint Insurance Fund has appointed AmeriHealth Casualty Services to provide claims administrative and managed care services on behalf of the New Jersey Counties Excess Joint Insurance Fund ("NJCE") for General Liability and Workers' Compensation Claims. Qual-Lynx has been appointed to provide claims administrative services for certain Property claims, as detailed below and in the supplementary framework for handling of NJCE Property claims.

As the third-party claims administrator for one of the Counties or County Insurance Commissions that participates in the NJCE, we would like to provide you with the 2023 NJCE claim reporting requirements.

As the claims administrators for the NJCE, AmeriHealth Casualty Services and Qual-Lynx will be responsible for reporting losses, meeting applicable requirements, to the NJCE's Excess Workers' Compensation, Excess Liability and /or Excess Property carriers. It should be noted that the reporting requirements as outlined in this memo apply only to self-insured lines of coverage that receive excess coverage from the NJCE.

All claims must be reported within 30 days (or sooner) of when the loss meets any of the reporting requirements set forth in this memo; catastrophic or traumatic injury claims should be reported as soon as possible.

Updates are to be provided to the NJCE TPA every 90 days.

It is important to note that responsibility for the proper reporting of claims rests with your company. *If an excess carrier or the NJCE denies coverage for failure to report a claim, your company may be held accountable.* It is important that you review the reporting requirements as outlined in this memo with your staff.

#### REMINDER - SPECIAL CLAIM REPORTING REQUIREMENTS

Please note the workers' compensation claim reporting requirement pertaining to **any** occurrence involving serious injury to two or more employees.

It is important that your claims systems properly identify any multiple employee occurrence as well as that your staff is fully aware of the need to not treat these claims as individual losses but rather evaluate them in their totality, as they relate to the full cost of the occurrence, and report these occurrences to AmeriHealth.

Also, as made clear in prior years, any claim where the issue of compensability has been placed under investigation (and the claim could reach the NJCE layer if found compensable) – the determination of compensability must be made in conjunction with the NJCE TPA.

If you receive notification of a new workers' compensation loss with a significant exposure that has just been reported to you i.e., severe motor vehicle accident injuring employee(s), corrections or sheriff officer shooting, air lift to medical facility etc., you should immediately notify the NJCE TPA of the loss.

If you receive notification of such an incident after hours (workers' comp only), please report this loss to AmeriHealth via the following emergency number listed below:

#### RN 24 Hour Emergency Contact: 800-393-7196 Then Use Prompt #2

Managed Care NJCE (Workers' Compensation) — AmeriHealth's contract with the NJCE requires them to provide full managed care services including telephonic case management, network access, pre-certs, bill repricing and access to AmeriHealth Chief Medical Officer, Dr. Reetika Kuma MD, FACP. Therefore, there may be cases where AmeriHealth will take over the claims and medical management of the loss even though you have not made payments in excess of your Commission's retention. Possible takeover of claims by AmeriHealth will be evaluated on a case-by-case basis, particularly in claims involving potentially catastrophic injuries.

**Loss Information** – Effective immediately, you are to provide monthly loss information to the parties that follow on the next page. This should consist of standard loss runs with the following detail fields at the very minimum: Claimant name, D/I, Paid, Reserves and Total Incurred, along with Accident and Injury Description. In addition, you should also continue to send **weekly claims reports** that track new claims and total incurred cost changes for the week for your respective County or Commission to the following parties.

If you have any questions, please contact Robyn D.H. Walcoff, Esq.

PERMA Claims Manager, at 856-479-2247 or via email - rwalcoff@permainc.com.

NOTICE: The information contained in this memo serves as a general discussion of the reporting requirements for the NJCE and its excess carriers. However, the actual reporting requirements are defined in the policy documents and all issues concerning these matters shall be decided on the policy documents.

**NEW EXCESS REPORTS** should be sent via email to the parties listed below; The NJCE TPA will report claims to the Excess Carriers as appropriate:

All reports should copy **Robyn Walcoff** (<a href="mainto:rwalcoff@permainc.com">rwalcoff@permainc.com</a>), **Jennifer Davis** (<a href="mainto:jdavis@permainc.com">jdavis@permainc.com</a>) and CountyClaims@permainc.com

#### WHERE TO REPORT WORKERS' COMPENSATION AND LIABILITY CLAIMS

#### ALL NJCE COMMISSIONS AND COUNTIES

Kerin Drumheiser, Program Manager Email: <u>kerin.drumheiser@ahcasualty.com</u>

#### Workers' Compensation Claims, also copy:

Kerin Drumheiser, AmeriHealth Casualty Services Email: kerin.drumheiser@ahcasualty.com

#### Liability Claims, also copy:

David Bushong, AmeriHealth Casualty Services Email: David.Bushong@ahcasualty.com

# WHERE TO REPORT PROPERTY CLAIMS (Non-APD nor Equipment Breakdown)

#### Joe Lisciandri and Chris Roselli, Qual-Lynx

Email: ilisciandri@qual-lynx.com and croselli@qual-lynx.com

# COPIES OF CLAIM REPORTS SHOULD BE SENT TO THE FOLLOWING PARTICIPATING COMMISSIONS AND COUNTIES

# Gloucester, Mercer, Burlington, Union and Ocean Insurance Commissions and Hudson & Monmouth Counties

Joseph Hrubash, PERMA Email: <u>jhrubash@permainc.com</u>

#### Camden, Salem, Atlantic and Cumberland Insurance Commissions

Bradford C. Stokes, PERMA Email: bstokes@permainc.com

#### Ocean County Insurance Commission & Monmouth County

Mary Anne Sander, Conner Strong & Buckelew Email: msander@connerstrong.com

### **Excess Reporting Thresholds**

#### A. Monetary Threshold, Types of Claims and Trial, Arbitration or Mediation

| All claims with total incurred expenditures in excess of 50% of the self-insured retention (SIR). Total incurred is defined as paid loss and expense plus all outstanding reserves.                         |
|---|
| All claims where there has been a <b>settlement demand</b> above the self-insured retention and there is a trial, binding arbitration or binding mediation scheduled within <b>ninety</b> (90) days.        |
| <b>Discrimination or Violation of Civil Rights</b> claims where the claim is reserved at 50% or more of the self-insured retention or within <b>ninety (90)</b> days of a trial date, whichever is earlier. |
| Claims involving allegations of Sexual or Physical Abuse.   |
| Third Party claims, other than automobile liability, involving <b>Law Enforcement Activities.</b>   |
| Act or series of Acts of Terrorism.   |
| Any Employers' Liability Claim.   |
|   |

#### **B.** Injury Threshold

#### ☐ An injury meeting any of the following criteria:

- **1.** Catastrophic Losses Paraplegia, Quadriplegia, Severe Burns, Fatalities, Significant Brain Injury, Amputation or Major Extremity
- 2. Cancer
- **3.** Any claim involving traumatic brain injury.
- **4.** Any concussion that is in conjunction with a skull fracture, or loss of sight.
- **5.** Complete loss of vision in one or both eyes.
- 6. Spinal Cord injury
- **7.** Any type of paralysis
- 8. Multiple surgeries to either the same or different areas of the body
- **9.** Any claim involving  $2^{nd}$  or  $3^{rd}$  degree burns.
- **10.** Organ transplants
- 11. Serious disfigurements or scarring
- **12.** Multiple fractures involving more than one body site or non-union; Or, fracture of both heel bones, OR, any injury to the Achilles tendon or heel
- **13.** Major Organ injuries
- **14.** Serious injuries that involve two or more employees, where the total file

- incurred for all employees involved in the occurrence is 50% or more of the Commission's retention
- **15.** Any claim, demand or suite where coverage under Part II Employer's Liability coverage is being made
- **16.** Any claim where permanent total disability is probable
- **17.** Any controverted or denied claim, that if deemed compensable will result in a total file incurred of 50% or more of the local Commissions retention
- 18. Death

#### C. Additional Workers' Compensation Reporting Requirements

- 1. Spinal Fusion Surgery Spinal fusions are costly surgeries and MUST be reported to the NJCE *PRIOR TO the surgical procedure being Pre- Certified*. Also, please alert your staff to pay close attention to any of the following diagnoses since they often lead to spinal fusions, and you should give full consideration to reporting these cases to the NJCE as a precautionary matter:
  - Spinal stenosis with cord compression
  - Post-laminectomy syndrome
  - Discogenic pain with radiculopathy
  - Spondylitis
  - Spondylolysis
  - Spondylolisthesis
  - Spinal fractures and dislocations

#### **In Addition**

- 2. The NJCE requires the coordination of claims in the following situations between the local Commission Member and the NJCE *prior to* making a decision on compensability:
  - Any claim involving a **shift in the presumption of compensability** *examples include but are not limited to:* emergency service workers who suffer cardiovascular or pulmonary injuries in the line of duty, firefighter diagnosed with cancer, public safety workers diagnosed with Covid-19, etc.;
  - Any claim where there is an allegation of a significant disease due to occupational exposure to a deleterious substance;
  - Any claim where the employee may have been representing more than one employer when injured in a work related accident (coemployment).
  - Any claim where the issue of compensability has been placed under investigation and the potential exists that the claim could penetrate into the NJCE or excess carriers layer if the incident was found to be compensable.
- 3. Any claim where Reflex Sympathetic Dystrophy Syndrome (RSD) (also

|  | ain Syndrome – (CRPS)) is alleged or diagno |
|--|---|
| <ol> <li>Any claim where total joint recommended.</li> </ol> | replacement has been considered and/or      |
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#### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND

9 Campus Drive, Suite 216 Parsippany, NJ 07054-4412 Tel: 201-881-7632 Fax: 201-881-7633

February 2023

Subject: Safety National Casualty – Quarterly Loss Run Requirement Policy Years 07/01/13 to 01/01/2024

Safety National Casualty, the NJCE's excess workers' compensation carrier, has asked to receive quarterly loss runs from all Commissions, Counties, and Joint Insurance Fund's third party claims administrators that participate in their program. This includes the following entities:

- Camden County Insurance Commission
- Gloucester County Insurance Commission
- Union County and Union County Insurance Commission
- Burlington County Insurance Commission
- Cumberland County Insurance Commission
- Salem County Insurance Commission
- Mercer County Insurance Commission
- Hudson County
- Ocean County / Ocean County Insurance Commission
- Atlantic County Insurance Commission
- Monmouth County
- New Jersey Counties Excess Joint Insurance Fund

It is important that the reports be sent to Safety National in an excel format using the fields that you find on the following pages. In addition, a copy of your quarterly report should also be simultaneously sent to PERMA via your assigned FTP server.

Information as to where to send your reports, your contacts, and loss run field requirements can be found on the next page. The information included in the reports should begin with inception of the Safety National Policy on July 1, 2013 (or whenever your Commission or County began participating in the Safety National Program).

In closing, if you have any questions, please do not hesitate to contact Robyn Walcoff at PERMA. Her direct dial phone number is (856) 479-2247, and email address is <a href="mailto:rwalcoff@permainc.com">rwalcoff@permainc.com</a>.

# Instructions on Quarterly Loss Run Report Requirement for Safety National & PERMA Workers' Compensation Coverage Only

| Policy Years 7/01/2013 to 01/01/2024 | Policy | Years | 7/01/2013 | 3 to 01 | /01/2024 |
|--------------------------------------|--------|-------|-----------|---------|----------|
|--------------------------------------|--------|-------|-----------|---------|----------|

| Reports should be in excel format;<br>Sent within 5 business days of the close of each quarter;<br>Forwarded to:  |
|---|
| Angie Love, Senior Technical Support Specialist  Angela.Love@safetynational.com   |
| Ms. Love's contact information is:  |
| Angie Love, Senior Technical Support Specialist Safety National Direct: (314) 692-9528   Main: (888) 995-5300  Angela.Love@safetynational.com   www.safetynational.com                                    |
| Copies of your report should be simultaneously sent to PERMA via your assigned FTP server. If you need this to be set up, please contact Emalee Cronwell at PERMA. Her contact information is as follows: |
| Emalee Cronwell   Systems Analyst Perma Risk Management Services  |

Perma Risk Management Services
9 Campus Drive | Suite 216 | Parsippany, NJ 07054
P: 201-518-7026 | F: 201 587-8662
emaleec@permainc.com

### APPENDIX V

### EMPLOYEE BENEFIT CLIENT ACTIVITY REPORT



### **JANUARY 2023**

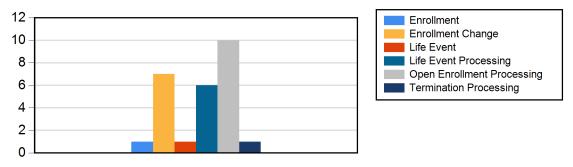
# **GCHIC - Gloucester County Health Insurance Commiss**

This is your monthly Member Advocacy Activity Report providing de-identified details regarding calls, emails or other inquiries received and acted upon by Conner Strong & Buckelew. Note that the data is de-identified to protect the confidentiality of the individual participant pursuant to HIPAA. Furthermore, this reflects cases and inquiries under activity. Some cases are closed immediately while other, depending on their complexity, may take additional time to bring to closure. Conner Strong & Buckelew manages all activity and ensures all cases are acted upon, followed up and brought to closure in as timely a basis as possible.

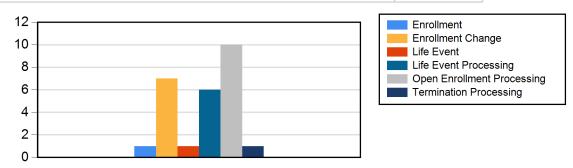


From: 1/1/2023 To: 1/31/2023

| SUBJECT (JANUARY)          | # of Issues |
|----------------------------|-------------|
| Enrollment                 | 1           |
| Enrollment Change          | 7           |
| Life Event                 | 1           |
| Life Event Processing      | 6           |
| Open Enrollment Processing | 10          |
| Termination Processing     | 1           |
| Total for Subject          | 26          |



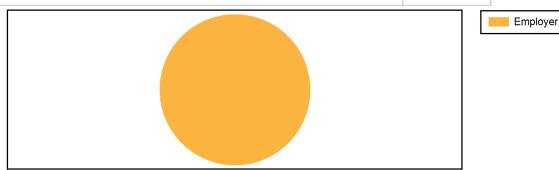
| SUBJECT (YTD)              | # of Issues |
|----------------------------|-------------|
| Enrollment                 | 1           |
| Enrollment Change          | 7           |
| Life Event                 | 1           |
| Life Event Processing      | 6           |
| Open Enrollment Processing | 10          |
| Termination Processing     | 1           |
| Total for Subject          | 26          |



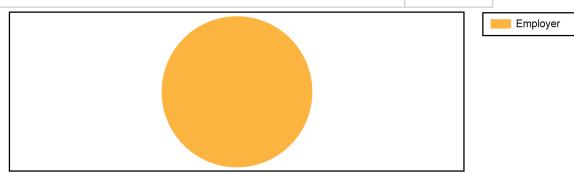


From: 1/1/2023 To: 1/31/2023

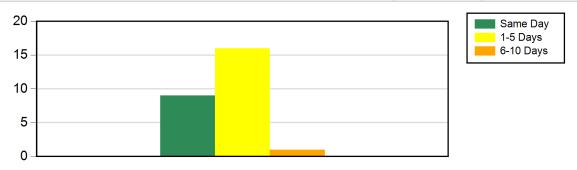
| CALL SOURCE (JANUARY) | # of Issues |
|-----------------------|-------------|
| Employer              | 26          |
| Total for Call Source | 26          |



| # of Issues |
|-------------|
| 26          |
| 26          |
|             |



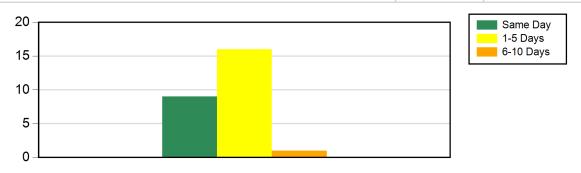
| CLOSED TIME (JANUARY) | # of Days | <u>%</u> |
|-----------------------|-----------|----------|
| Same Day              | 9         | 35%      |
| 1-5 Days              | 16        | 62%      |
| 6-10 Days             | 1         | 4%       |
| Total for Time Range  | 26        | 100%     |





From: 1/1/2023 To: 1/31/2023

| CLOSED TIME (YTD)    | # of Days | <u>%</u> |
|----------------------|-----------|----------|
| Same Day             | 9         | 35%      |
| 1-5 Days             | 16        | 62%      |
| 6-10 Days            | 1         | 4%       |
| Total for Time Range | 26        | 100%     |





From: 1/1/2023 To: 1/31/2023

| DETAIL (YTD) |             | From: 1/1/2023 To: 1/31/2023 |               |             |
|--------------|-------------|------------------------------|---------------|-------------|
| Received     | Call Source | Subject                      | <u>Status</u> | Closed Time |
| 1/4/2023     | Employer    | Life Event                   | Closed        | Same Day    |
| 1/5/2023     | Employer    | Termination Processing       | Closed        | Same Day    |
| 1/9/2023     | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |
| 1/10/2023    | Employer    | Enrollment Change            | Closed        | 1-5 Days    |
| 1/11/2023    | Employer    | Life Event Processing        | Closed        | Same Day    |
| 1/11/2023    | Employer    | Life Event Processing        | Closed        | 1-5 Days    |
| 1/12/2023    | Employer    | Enrollment Change            | Closed        | 6-10 Days   |
| 1/13/2023    | Employer    | Enrollment                   | Closed        | 1-5 Days    |
| 1/18/2023    | Employer    | Enrollment Change            | Closed        | Same Day    |
| 1/19/2023    | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |
| 1/19/2023    | Employer    | Enrollment Change            | Closed        | 1-5 Days    |
| 1/20/2023    | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |
| 1/24/2023    | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |
| 1/24/2023    | Employer    | Life Event Processing        | Closed        | Same Day    |
| 1/24/2023    | Employer    | Open Enrollment Processing   | Closed        | Same Day    |
| 1/24/2023    | Employer    | Enrollment Change            | Closed        | 1-5 Days    |
| 1/24/2023    | Employer    | Life Event Processing        | Closed        | 1-5 Days    |
| 1/24/2023    | Employer    | Enrollment Change            | Closed        | Same Day    |
| 1/25/2023    | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |
| 1/25/2023    | Employer    | Enrollment Change            | Closed        | 1-5 Days    |
| 1/25/2023    | Employer    | Open Enrollment Processing   | Closed        | Same Day    |
| 1/25/2023    | Employer    | Open Enrollment Processing   | Closed        | Same Day    |
| 1/25/2023    | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |
| 1/25/2023    | Employer    | Life Event Processing        | Closed        | 1-5 Days    |
| 1/25/2023    | Employer    | Life Event Processing        | Closed        | 1-5 Days    |
| 1/27/2023    | Employer    | Open Enrollment Processing   | Closed        | 1-5 Days    |