GLOUCESTER COUNTY INSURANCE COMMISSION REPORT ON AUDIT OF FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013



GLOUCESTER COUNTY INSURANCE COMMISSION

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INDEPENDENT AUDITORS' REPORT

Board of Commissioners Gloucester County Insurance Commission 9 Campus Drive Suite 216 Parsippany, NJ 07054

Report on the Financial Statements

We have audited the accompanying financial statements of the Gloucester County Insurance Commission (the "Commission") as of and for the years ended December 31, 2014 and 2013, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Gloucester County Insurance Commission as of December 31, 2014 and 2013 and the changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Gloucester County Insurance Commission's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 1, 2015 on our consideration of the Commission's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Commission's internal control over financial reporting and compliance.

Respectfully Submitted,

Bowman & Company LLP
Certified Public Accountants

& Consultants

Woodbury, New Jersey October 1, 2015



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITORS' REPORT

Board of Commissioners Gloucester County Insurance Commission 9 Campus Drive Suite 216 Parsippany, NJ 07054

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the Gloucester County Insurance Commission (the "Commission") as of and for the year ended December 31, 2014, and the related notes to the financial statements, which collective comprise the Commission's basic financial statements, and have issued our report thereon dated October 1, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Commission's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Commissioners
Gloucester County Insurance Commission

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards, and audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and the audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose

Respectfully Submitted,

Bowman & Company LLP Certified Public Accountants

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& Consultants

Woodbury, New Jersey October 1, 2015

GLOUCESTER COUNTY INSURANCE COMMISSION

Management's Discussion and Analysis

This section of the annual financial report of the Commission presents a discussion and analysis of the financial performance of the Commission for the years ended December 31, 2014, 2013 and 2012. Please read it in conjunction with the basic financial statements that follow this section.

Overview of Basic Financial Statements

The Commission's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Commission is to provide property and casualty insurance coverage and dental health insurance coverage for Gloucester County Proper and its' inter-agencies that are members of the Commission. The Commission maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Commission's assets, liabilities, and net position. Net position represents the amount of total assets less total liabilities.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Commission's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The statement of cash flows is presented on the direct method of reporting, which reflects cash flows from operating, investing and noncapital financing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the year

Financial Highlights

The following tables summarize the Net Position and results of operations for the Commission as of and for the years ended December 31, 2014, 2013 and 2012.

12/31/2014	12/31/2013	12/31/2012	Change \$	Change %
\$5,518,168 1,157,670 150	\$4,701,675 977,428	\$ 4,321,404 620,917	\$ 816,493 180,242 150	17.4% 18.4% 100.0% -52.1%
				11.4%
Ψ0,737,102	Ψ0,221,710	Ψ 3,233,100	Ψ 712,332	11.170
\$3,558,727	\$3,654,037	\$ 3,208,407	\$ (95,310)	-2.6%
33,237	33,883	318,347	(2,628)	-4.7%
3,611,984	3,709,922	3,526,754	(97,938)	-2.6%
\$3,325,478	\$2,514,988	\$ 1,726,652	\$ 810,490	32.2%
penditures, and	Changes in Net	Position		
<u>12/31/2014</u>	12/31/2013	12/31/2012	Change \$	Change %
\$6,120,229	\$6,561,329	\$22,047,976	\$ (441,100)	-6.7%
1,973,950 2,707,764	2,876,980 2,559,344	16,595,852 2,425,887 649,451	(903,030) 148,420	-31.4% 5.8%
659,507	693,188	1,750,050	(33,681)	-4.9%
5,341,221	6,129,512	21,421,240	(788,291)	-12.9%
779,008	431,817	626,736	347,191	80.4%
	8	3,830	(8)	-100.0%
180,242	356,511	277,524	(176,269)	-49.4%
(148,760)	-	-	(148,760)	100.0%
\$ 810,490	\$ 788,336	\$ 908,090	\$ 22,154	2.8%
	\$5,518,168 1,157,670 150 261,474 \$6,937,462 \$3,558,727 53,257 3,611,984 \$3,325,478 spenditures, and 12/31/2014 \$6,120,229 1,973,950 2,707,764 659,507 5,341,221 779,008	\$5,518,168 1,157,670 150 261,474 545,807 \$6,937,462 \$6,937,462 \$3,558,727 53,257 \$3,654,037 53,257 55,885 3,611,984 3,709,922 \$3,325,478 \$2,514,988 spenditures, and Changes in Net 12/31/2014 12/31/2013 \$6,120,229 \$6,561,329 1,973,950 2,876,980 2,707,764 2,559,344 659,507 693,188 5,341,221 6,129,512 779,008 431,817 8 180,242 356,511 (148,760) -	\$5,518,168 \$4,701,675 \$4,321,404 1,157,670 977,428 620,917 150 261,474 545,807 311,085 \$6,937,462 \$6,224,910 \$5,253,406 \$3,558,727 \$3,654,037 \$3,208,407 53,257 55,885 318,347 3,611,984 3,709,922 3,526,754 \$3,325,478 \$2,514,988 \$1,726,652 Expenditures, and Changes in Net Position 12/31/2014 12/31/2013 12/31/2012 \$6,120,229 \$6,561,329 \$22,047,976 1,973,950 2,876,980 16,595,852 2,707,764 2,559,344 2,425,887 649,451 659,507 693,188 1,750,050 5,341,221 6,129,512 21,421,240 779,008 431,817 626,736 8 3,830 180,242 356,511 277,524 (148,760)	\$5,518,168 \$4,701,675 \$ 4,321,404 \$ 816,493 1,157,670 977,428 620,917 180,242 150 150 261,474 545,807 311,085 (284,333) \$6,937,462 \$6,224,910 \$ 5,253,406 \$ 712,552 \$3,558,727 \$3,654,037 \$ 3,208,407 \$ (95,310) 53,257 55,885 318,347 (2,628) 3,611,984 3,709,922 3,526,754 (97,938) \$3,325,478 \$2,514,988 \$ 1,726,652 \$ 810,490 Expenditures, and Changes in Net Position 12/31/2014 12/31/2013 12/31/2012 Change \$ \$6,120,229 \$6,561,329 \$22,047,976 \$ (441,100) 1,973,950 2,876,980 16,595,852 (903,030) 2,707,764 2,559,344 2,425,887 649,451 659,507 693,188 1,750,050 (33,681) 5,341,221 6,129,512 21,421,240 (788,291) 779,008 431,817 626,736 347,191 8 3,830 (8) 180,242 356,511 277,524 (176,269) (148,760) (148,760)

Financial Highlights Continued

On March 1, 2010, the Gloucester County Board of Chosen Freeholders adopted a resolution which authorized the establishment of the Gloucester County Insurance Commission. The Commission was established under N.J.S.A. 40A:10-6 which authorizes a governing body of any local unit to establish an Insurance Commission for the purposes provided by law. This was based on the County's determination that cost savings and efficiencies can be achieved if the County Proper and its inter-agencies share the cost of insurance, claim management and services, a safety and loss control program and consolidation of insurance policies.

The Gloucester County Insurance Commission's total assets at the end of the fifth year of operations were \$6,937,462, and total liabilities were \$3,611,984 resulting in unrestricted net position of \$3,325,478. The Investment in Joint Ventures represents the Commission's share of net position in the New Jersey Counties Excess Joint Insurance Fund.

Insurance premiums, representing the assessment paid to the New Jersey Counties Excess Joint Insurance Fund (the "CEL"), were \$2,707,764. The CEL is a cost sharing excess fund that assumes risk on behalf of the Commission and the other members of that Fund, the Burlington County Insurance Commission, Camden County Insurance Fund Commission, Cumberland County Insurance Commission, Hudson County, Mercer County Insurance Commission, Ocean County, Salem County Insurance Fund Commission and Union County.

Economic Conditions

The future financial position of the Commission will be impacted by trends in medical costs which affect workers compensation costs. The Commission will attempt to offset these trends by reducing accident frequency and severity, and by streamlining claims processing and management.

Contacting the Fund's Management

This financial report is designed to provide the Gloucester County Insurance Commission members and the Division of Local Government Services, Department of Community Affairs, State of New Jersey with a general overview of the Commission's finances and to demonstrate the Commission's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the Gloucester County Insurance Commission office located at 9 Campus Drive, Suite 216, Parsippany, New Jersey 07054 or by phone at (201) 881-7632.

GLOUCESTER COUNTY INSURANCE COMMISSION
COMPARATIVE STATEMENTS OF NET POSITION
AS OF DECEMBER 31, 2014 and 2013

			2014				2013	
		<u>Total</u>	<u>Health</u>	Property & Casualty		<u>Total</u>	Health	Property & Casualty
ASSETS								
Cash and Cash Equivalents Contributions Receivable	↔	5,518,168 \$ 8,478	139,721	\$ 5,378,447 8,478	↔	4,701,675 \$ 1,365	216,026	\$ 4,485,649 1,365
Surplus Return Receivable Reimbursements Receivable		252,996		252,996		148,760 395,682		148,760 395,682
Prepaid Expenses Investment in Joint Venture		150 1,157,670		150 1,157,670		977,428		977,428
		6,937,462	139,721	6,797,741		6,224,910	216,026	6,008,884
LIABILITIES AND RESERVES								
Liabilities:								
Accrued Administrative Expenses Accrued Property and Casualty Excess Insurance		22,607 30,650		22,607 30,650		16,597 5,473	2,640	13,957 5,473
Claims Payable		-				33,815	33,815	
Total Liabilities		53,257	1	53,257		55,885	36,455	19,430
Claims Reserves: Case Reserves		2,213,115		2,213,115		2,547,170		2,547,170
IBNR Reserves Less Reserve Discount		1,584,182 (238,570)	39,509	1,544,673 (238,570)		1,346,438 (239,571)	41,893	1,304,545 (239,571 <u>)</u>
Total Reserves		3,558,727	39,509	3,519,218		3,654,037	41,893	3,612,144
Total Liabilities and Reserves		3,611,984	39,509	3,572,475		3,709,922	78,348	3,631,574
NET POSITION								
Unrestricted	↔	3,325,478 \$	100,212	\$ 3,225,266	↔	2,514,988 \$	137,678	\$ 2,377,310

The accompanying Notes to Financial Statements are an integral part of this statement.

GLOUCESTER COUNTY INSURANCE COMMISSION
COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE YEARS ENDED DECEMBER 31, 2014 and 2013

		2014			2013	
	Total	Health	Property & Casualty	<u>Total</u>	Health	Property & Casualty
Operating Revenue: Regular Contributions CEL Dividend	\$ 6,120,229	\$ 601,789 \$	5,518,440	\$ 6,412,569 \$ 148,760	666,004	\$ 5,746,565 148,760
Total Operating Revenue	6,120,229	601,789	5,518,440	6,561,329	666,004	5,895,325
Operating Expenses: Provision for Claims and Claims Adjustment Expenses Premium for Property and Casualty Excess Insurance	1,973,950 2,707,764	568,026	1,405,924 2,707,764	2,876,980 2,559,344	553,539	2,323,441 2,559,344
Actuary	7,650		7,650	7,500		7,500
Attomey	31,215		31,215	33,847		33,847
Auditor Claims Administrators	18,300 109.482	31.982	18,300 77,500	12,000 172.119	94.619	12,000 77,500
Fund Administrator	139,351	5,407	133,944	163,000	31,784	131,216
Miscellaneous Expenses	7,658		7,658	4,829		4,829
Postage	7		7	17.00		17
Risk Management Consultants State Retiree Surcharge	289,680	33,840	255,840	252,628 (8.912)	(5,212)	257,840
Underwriting Manager	56,160		56,160	56,160	(56,160
Total Operating Expenses	5,341,221	639,255	4,701,966	6,129,512	665,818	5,463,694
Operating Income (Loss)	779,008	(37,466)	816,474	431,817	186	431,631
Non-Operating Revenue: Change in Investment in Joint Venture Investment Income	180,242		180,242	356,511 8	ω	356,511
Total Non-Operating Revenue	180,242		180,242	356,519	80	356,511
Change in Net Position	959,250	(37,466)	996,716	788,336	194	788,142
Net Position - Beginning of Year	2,514,988	137,678	2,377,310	1,726,652	137,484	1,589,168
Distributions to Members	(148,760)		(148,760)			
Net Position - End of Year	\$ 3,325,478	\$ 100,212 \$	3,225,266	\$ 2,514,988 \$	137,678	\$ 2,377,310

The accompanying Notes to Financial Statements are an integral part of this statement.

GLOUCESTER COUNTY INSURANCE COMMISSION
COMPARATIVE STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2014 and 2013

The accompanying Notes to Financial Statements are an integral part of this statement.

Note 1: ORGANIZATION AND DESCRIPTION OF THE COMMISSION

Effective March 1, 2010, the Gloucester County Insurance Commission (the "Commission") was formed in accordance with P.L. 1992, C.51, entitled "An Act Concerning Insurance Funds for Local Units of Government", and supplementing Chapter 10 of Title 40A:10-6. The Commission is operated in accordance with regulations of the Division of Local Government Services of the Department of Community Affairs, State of New Jersey for the purpose of securing significant savings in insurance cost as well as providing stability in coverage.

The Board of Commissioners of the Commission may approve subsequent membership by a majority vote of the commissioners or may terminate any member by a majority vote, after proper notice has been given. Early terminations require prior approval by the Commissioners.

During 2014, members of the Commission included Gloucester County, Rowan College at Gloucester County, Gloucester County Improvement Authority, Gloucester County Utility Authority and Gloucester County Library were property and casualty coverage members. Gloucester County, Gloucester County Division of Social Services and Gloucester County Library were health insurance members during 2014. All members joined the Commission on March 1, 2010.

All members' property and casualty assessments, including a reserve for contingencies, are based on annual actuarial assumptions determined by the Commission's Actuary and on monthly and quarterly adjustments determined by the Commission's Actuary and Program Manager based on actual loss experience.

All members' health coverage contributions are assessed monthly based on the members' census data, including a pro rata amount of the current estimates of projected losses, administrative expenses and the cost of stop loss insurance. The Commissioner of Insurance may order additional assessments to supplement the Commission's claim, loss retention or administrative accounts to assure the payment of the Commission's obligations.

The Commission offers the following property and casualty coverage's to its members:

Workers' Compensation including Employers' Liability. General Liability other than motor vehicles. Property damage other than motor vehicles. Automobile Liability and damage.

Effective July 1, 2012, the Commission no longer offered medical and prescription coverages to any member. The Commission continues to offer dental coverage to electing members.

Through membership in the New Jersey Counties Excess Joint Insurance Fund, the Commission offers the following ancillary insurance coverage to its members:

Public Officials Liability/Employment Practices Liability Crime Pollution Liability Medical Professional Liability Employed Lawyers Liability Cyber Liability

Note 1: ORGANIZATION AND DESCRIPTION OF THE COMMISSION (CONT'D)

The Commission provides coverage on a self-insured basis and secures excess insurance in a form and an amount from an insurance company acceptable to the Commissioner of Insurance.

PROPERTY AND CASUALTY INSURANCE

The limits of Commission liability per occurrence for property and casualty coverages net of member entity deductibles for 2014 were as follows:

Property	\$100,000
Auto	\$250,000
General Liability	\$250,000
Workers' Compensation	\$250,000

Coverage in excess of the Commission's retention limits is provided through the Commission's membership in the New Jersey Counties Excess Joint Insurance Fund (the "CEL")

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant policies followed by the Gloucester County Insurance Commission in the preparation of the accompanying financial statements:

Component Unit

In evaluating how to define the Commission for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB Statements No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, and GASB Statement No. 61, *The Financial Reporting Entity: Omnibus - an amendment of GASB Statements No. 14 and No. 34*. Blended component units, although legally separate entities, are in-substance part of the government's operations. Each discretely presented component unit would be or is reported in a separate column in the financial statements to emphasize that it is legally separate from the government.

The basic-but not the only-criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity benefits the government and / or its citizens.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Component Unit (Cont'd)

A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the government is able to exercise oversight responsibilities. Finally, the nature and significance of a potential component unit to the primary government could warrant its inclusion within the reporting entity.

Based upon the application of these criteria the Commission has no component units and is not includable in any other reporting entity.

Basis of Presentation

The financial statements of the Commission have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to enterprise funds of State and Local Governments on a going concern basis. The focus of enterprise funds is the measurement of economic resources, that is, the determination of operating income, changes in net position (or cost recovery), financial position and cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Enterprise funds are accounted for using the accrual basis of accounting.

Revenues - Exchange and Non-Exchange Transactions - Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value is recorded on the accrual basis when the exchange takes place. Member Assessments are recognized as revenue at the time of assessment.

Expenses - On the accrual basis of accounting, expenses are recognized at the time they are incurred.

Cash, Cash Equivalents and Investments

Cash and cash equivalents include petty cash, change funds and cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost plus accrued interest. Such is the definition of cash and cash equivalents used in the statement of cash flows. U.S. treasury and agency obligations and certificates of deposit with maturities of one year or less when purchased are stated at cost. All other investments are stated at fair value.

New Jersey governments units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or in the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments which may be purchased by New Jersey municipal units. In addition, other State statutes permit investments in obligations issued by local authorities and other state agencies.

Additionally, the Commission has adopted a cash management plan which requires it to deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. The Act was enacted in 1970 to protect Governmental Units from a loss of funds on deposit with a failed banking institution in New Jersey.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Cash, Cash Equivalents and Investments (Cont'd)

In lieu of designating a depository, the cash management plan may provide that the local unit make deposits with the State of New Jersey Cash Management Fund.

N.J.S.A. 17:9-41 et seq. establishes the requirements for the security of deposits of governmental units. The statute requires that no governmental unit shall deposit public funds in a public depository unless such funds are secured in accordance with the Governmental Unit Deposit Protection Act ("GUDPA"), a multiple financial institutional collateral pool, which was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include State or federally chartered banks, savings banks or associations located in or having a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value at least equal to five percent of the average daily balance of collected public funds, to secure the deposits of governmental units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the amount of their deposits to the governmental units.

Property and Casualty Assessments

Annual contributions are based on loss funds as determined by the Commission's actuary and are received in three installments. Total contributions are recognized as earned revenue evenly over the fiscal contract period or period of risk, if different. All past due contributions bear interest at the rate established annually by the Commissioners.

Health Coverage Assessments

During the period coverages were available, members were assessed monthly contributions based on a pro rata amount of the current estimates of projected losses, administrative expenses and the cost of stop loss insurance.

Supplemental Assessments

The Executive Committee shall by majority vote levy upon the participating county agencies additional assessments wherever needed to supplement the Commission's claim, loss retention or administrative accounts, after consideration of anticipated investment income, to assure the payment of the Commission's obligations. Supplemental contributions to cover a deficit are recognized as revenue upon approval whether or not actually received.

Interest Income Allocation

Interest income was allocated based on the ratio of monthly average invested cash balances by line of coverage to the total amount invested applied to interest income credited for the month.

Unpaid Claims Liabilities – Property and Casualty

The Commission establishes property and casualty claims liabilities based on estimates of the ultimate cost of claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Unpaid Claims Liabilities – Property and Casualty (Cont'd))

Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount, particularly for coverages such as general liability. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are reflected in reserves and cumulative expenses in the periods being reported upon.

A. Reported Claims Case Reserves

Case reserves include estimated unpaid claims cost for both future payments of losses and related allocated claim adjustment expenses as reported by the service agent, Inservco, Inc.

B. Claims Incurred But Not Reported (IBNR) Reserve

In order to recognize claims incurred but not reported, a reserve is calculated by the Commission's actuary, The Actuarial Advantage Inc.

Case and IBNR Reserves represent the estimated liability on expected future development on claims already reported to the Commission plus claims incurred but not yet reported and unknown loss events that are expected to become claims. The liabilities for claims and related adjustment expenses are evaluated using Commission and industry data, case basis evaluations and other statistical analyses, and represent estimates of the ultimate net cost of all losses incurred through December 31, 2014. These liabilities are subject to variability between estimated ultimate losses determined as described and the actual experience as it emerges, including the impact of future changes in claim severity and frequency and other factors.

Excess Coverage - Property and Casualty

Coverage in excess of the Commission's property and casualty self-insured retention limits is provided through the Commission's membership in the New Jersey Counties Excess Joint Insurance Fund as described in Note 7.

Subrogation – Property and Casualty

Subrogation and all other recoverable claim amounts, excluding excess insurance, are recognized upon receipt of cash only.

Refunds

As per Article VIII of the Commission's Rules and Regulations, any monies for a Fund year in excess of the amount necessary to Fund all obligations for that fiscal year as certified by an actuary may be declared to be refundable by the Commission. A refund for any fiscal year shall be paid only in proportion to the member's participation in the Commission for such year. Payment of a refund shall not be contingent on the member's continued membership in the Commission. The Commission may apply a refund to any arrearage owed by the member to the Commission. Otherwise, at the option of the member, the refund may be retained by the Commission and applied towards the member's next annual contribution.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Administrative Expenses

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations submitted and approved by a majority of the Commissioners/Executive Committee. In instances where invoices have not been submitted for specific periods, the maximum allowable contract amount has been accrued.

Income Taxes

The Commission is exempt from income taxes under Section 115 of the Internal Revenue Code.

Net Position

In accordance with the provisions of the Governmental Accounting Standards Board Statement 34, "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments", the Commission has classified its net position as unrestricted. This component of net position consists of net positions that do not meet the definition of "restricted" or "net investment in capital assets" and includes net position that may be allocated for specific purposes by the Board.

Operating and Non-Operating Revenues and Expenses

Operating revenues include all revenues derived from member contributions. Non-operating revenues principally consist of interest income earned on various interest-bearing accounts and on investments in debt securities and positive changes in the Commission's investment in the New Jersey Counties Excess Joint Insurance Fund.

Operating expenses include expenses associated with the Commission's operations, including claims expense, insurance and administrative expenses. Non-operating expenses include changes in the Commission's investment in the New Jersey Counties Excess Joint Insurance Fund.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

Note 3: <u>CASH AND CASH EQUIVALENTS</u>

Custodial Credit Risk Related to Deposits

Custodial credit risk is the risk that, in the event of a bank failure, the Commission's deposits might not be recovered. Although the Commission does not have a formal policy regarding custodial credit risk, N.J.S.A. 17:9-41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). Under the Act, the first \$250,000 of governmental deposits in each insured depository is protected by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the Commission in excess of FDIC insured amounts are protected by GUDPA.

Note 3: CASH AND CASH EQUIVALENTS (CONT'D)

Custodial Credit Risk Related to Deposits (Cont'd)

However, GUDPA does not protect intermingled trust funds such as salary withholdings or funds that may pass to the Commission relative to the happening of a future condition. If the Commission had any such funds, they would be shown as Uninsured and Uncollateralized.

Of the Commission's bank balance of \$5,559,550 as of December 31, 2014, \$250,000 was insured while \$5,309,550 was collateralized under GUDPA.

Of the Commission's bank balance of \$4,904,417 as of December 31, 2013, \$250,000 was insured while \$4,654,417 was collateralized under GUDPA.

Note 4: INVESTMENT IN JOINT VENTURE

As discussed in Note 7, the Commission is a member of the New Jersey Counties Excess Joint Insurance Fund. The CEL is carrying the individual fund year surplus as unrestricted net position on the Statement of Net Position. The allocations of those funds attributed to the CEL's individual members are based on the member's percentage of assessments. The Commission's allocated share of surplus for the years ended December 31, 2014 and 2013 was \$1,157,670 and \$977,428, respectively.

Note 5: CHANGES IN UNPAID CLAIMS LIABILITIES

As discussed in Note 2, the Commission establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and related allocated claim adjustment expenses.

The following represents changes in those aggregate undiscounted reported and unreported liabilities for the Commission during the period ended December 31, 2014 or all open Commission years net of excess insurance recoveries:

	<u>Total</u>	<u>Health</u>	Property and Casualty
Total unpaid claim and claim adjustment expenses all Fund years - Beginning of Year	\$ 3,654,037	\$ 41,893	\$ 3,612,144
Incurred claims and claims adjustment expenses:	2.210.214	525.070	1 (02 125
Provision for insured events of current fund year Changes in provision for insured events of	2,218,214	535,079	1,683,135
prior fund years	(244,264)	32,947	(277,211)
Total incurred claims and claims adjustment			
expenses all Fund years	 5,627,987	609,919	5,018,068
Payments (Net of Recoveries):			
Claims and claim adjustments expenses:			
Attributable to insured events of current fund year	839,645	497,232	342,413
Attributable to insured events of prior fund years	 1,229,615	73,178	1,156,437
			_
Total Payments all Fund years	2,069,260	570,410	1,498,850
Total unpaid claim and claim adjustment			
expenses all Fund years - End of Year	\$ 3,558,727	\$ 39,509	\$ 3,519,218

Note 5: CHANGES IN UNPAID CLAIMS LIABILITIES (CONT'D)

The following represents changes in those aggregate undiscounted reported and unreported liabilities for the Commission during the period ended December 31, 2013 for all open Commission years net of excess insurance recoveries:

		<u>Total</u>		<u>Health</u>	Property and Casualty
Total unpaid claim and claim adjustment expenses all Fund years - Beginning of Year	\$	3,208,407	\$	90,450	\$ 3,117,957
Incurred claims and claims adjustment expenses: Provision for insured events of current fund year Changes in provision for insured events of		2,657,628		556,473	2,101,155
Changes in provision for insured events of prior fund years		219,352		(2,934)	222,286
Total incurred claims and claims adjustment expenses all Fund years		6,085,387		643,989	5,441,398
Payments (Net of Recoveries):					
Claims and claim adjustments expenses:					
Attributable to insured events of current fund year		1,302,927		514,580	788,347
Attributable to insured events of prior fund years		1,128,423		87,516	1,040,907
Total Payments all Fund years		2,431,350		602,096	1,829,254
Total unpaid claim and claim adjustment	¢	2 654 027	¢	41 902	\$ 2.612.144
expenses all Fund years - End of Year	Ф	3,654,037	\$	41,893	\$ 3,612,144

Note 6: STATE HEALTH BENEFITS PROGRAM SURCHARGE

Chapter 8, Public Law 1993, provides for insurers of school districts that do not participate in the State Health Benefits Program (SHBP) to pay an annual surcharge to the program. The surcharge is determined by the State Treasurer and is based on a percentage of the total claims paid for the coverage of employees of the nonparticipating school districts. The surcharge is to compensate the SHBP for the excess cost of the health coverage of the school district's eligible retirees (25 or more years of credited service in a State-administered pension fund, or retired on disability with fewer years of service), who are covered in the SHBP.

As of December 31, 2014 and 2013, the Commission has accrued surcharge liabilities of \$0, respectively.

Note 7: MEMBERSHIP IN JOINT INSURANCE FUNDS

New Jersey Counties Excess Joint Insurance Fund

Effective March 1, 2010, the Commission became a member of the New Jersey Counties Excess Joint Insurance Fund. The CEL is a risk-sharing public entity risk pool that is a self-administered group of county insurance fund commissions established for the purpose of providing excess insurance coverage to participating property and casualty members. Each member appoints an official to represent their respective insurance fund commission for the purpose of creating a governing body from which officers for the CEL are elected.

As a member of the CEL, the Commission could be subject to supplemental assessments in the event of deficiencies. If the assets of the CEL were to be exhausted, members would become jointly and severally liable for the CEL's liabilities.

The CEL can declare and distribute dividends to members upon approval of the State of New Jersey Department of Insurance. These distributions are divided among the members in the same ratio as their individual assessment relates to the total assessment of the membership for that fund year.

Selected Financial Information

Selected, summarized financial information for the New Jersey Counties Excess Joint Insurance Fund as of December 31, 2014 is as follows:

Total Assets	\$ 13,276,890
Total Liabilities	\$ 7,953,316
Net Position	\$ 5,323,574
Total Revenue	\$ 18,750,078
Total Expenses	\$ 17,212,883
Change in Net Position	\$ 1,537,195
Surplus Returned	\$ -

Financial statements for the New Jersey Counties Excess Joint Insurance Fund are available at the office of the Fund's Executive Director:

PERMA 9 Campus Drive, Suite 216 Parsippany, NJ 07054 201-881-7632

GLOUCESTER COUNTY INSURANCE COMMISSION REQUIRED SUPPLEMENTARY INFORMATION

GLOUCESTER COUNTY INSURANCE COMMISSION RECONCILIATION OF PROPERTY AND CASUALTY CLAIMS LIABILITIES BY FUND

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FOR THE YEAR ENDED DECEMBER 31,
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	Property	erty	General <u>Liability</u>	Automobile	Com	Workers' Compensation	<u>Total</u>
Total unpaid claims and claim adjustment expenses - Beginning of Year	↔	8,946 \$	1,082,829	\$ 371,271	€	2,149,098 \$	3,612,144
Incurred claims and claims adjustment expenses: Provision for insured events of current fund year Changes in provision for insured events of prior fund years		87,894 83	413,437 3,563	37,628 4,693		1,144,176 (285,550)	1,683,135
Total incurred claims and claims adjustment expenses all Fund years		96,923	1,499,829	413,592		3,007,724	5,018,068
Payments: Claims and claims adjustment expenses: Attributable to insured events of current fund year Attributable to insured events of prior fund years		78,419 9,029	3,013 289,344	3,950 101,997		257,031 756,067	342,413 1,156,437
Total payments all Fund years		87,448	292,357	105,947		1,013,098	1,498,850
Total unpaid claims and claim adjustment expenses - End of Year	↔	9,475 \$	9,475 \$ 1,207,472 \$	307,645	s	1,994,626 \$	3,519,218

GLOUCESTER COUNTY INSURANCE COMMISSION RECONCILIATION OF HEALTH CLAIMS LIABILITIES BY FUND FOR THE YEAR ENDED DECEMBER 31, 2014

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	<u>Dental</u>	<u>Total</u>
Total unpaid claims and claim adjustment expenses - Beginning of Year	\$ 41,893	\$ 41,893
Incurred claims and claims adjustment expenses:		
Provision for insured events of current fund year	535,079	535,079
Changes in provision for insured events of prior fund years	 32,947	32,947
Total incurred claims and claims		
adjustment expenses all Fund years	 609,919	609,919
Payments: Claims and claims adjustment expenses (Net of Recoveries):		
Attributable to insured events of current fund year	497,232	497,232
Attributable to insured events of prior fund years	 73,178	73,178
Total payments all Fund years	 570,410	570,410
Total unpaid claims and claim		
adjustment expenses - End of Year	\$ 39,509	\$ 39,509

GLOUCESTER COUNTY INSURANCE COMMISSION FIVE-YEAR PROPERTY AND CASUALTY CLAIMS DEVELOPMENT INFORMATION AS OF DECEMBER 31, 2014

		FUND YEAI	R ENDED DECE	MBER 31	
	2010	<u>2011</u>	<u>2012</u>	2013	2014
Net Earned Required Contribution					
and Investment Revenue:					
Earned	\$ 4,248,250 \$	5,533,255	\$ 5,659,948	\$ 5,746,565	\$ 5,518,440
Ceded	1,583,834	2,307,853	2,425,887	2,559,344	2,707,764
	0.004.440	0.005.400	0.004.004	0.407.004	0.040.070
	2,664,416	3,225,402	3,234,061	3,187,221	2,810,676
Unallocated Expenses	478,405	549,614	585,191	583,908	585,279
Estimated Claims and					
Expenses, End of Policy Year:					
Incurred	2,120,491	2,667,010	2,065,235	2,101,155	1,683,135
Ceded					
Net Incurred	2,120,491	2,667,010	2,065,235	2,101,155	1,683,135
	, ,		, ,	, ,	, ,
Paid (Cumulative) as of:					
End of Policy Year	508,994	938,354	487,925	788,347	342,413
One Year Later	1,067,746	1,330,572	769,532	998,113	
Two Years Later	1,457,205	1,846,634	1,034,270		
Three Years Later	1,700,443	2,370,813			
Four Years Later	1,858,197				
Reestimated Ceded Claims					
and Expenses					
Reestimated Incurred Claims					
and Expenses:					
End of Policy Year	2,120,491	2,667,010	2,065,235	2,101,155	1,683,135
One Year Later	1,850,771	2,426,430	1,672,321	1,931,487	
Two Years Later	1,901,994	2,921,378	1,819,083		
Three Years Later	2,022,246	2,750,161			
Four Years Later	1,939,158				
Change in Estimated					
Incurred Claims and Expenses					
from End of Policy Year	\$ (181,333) \$	83,151	\$ (246,152)	\$ (169,668)	\$ -

GLOUCESTER COUNTY INSURANCE COMMISSION SUPPLEMENTARY INFORMATION

GLOUCESTER COUNTY INSURANCE COMMISSION
STATEMENT OF FUND YEAR 2014 PROPERTY AND CASUALTY ACCOUNTS OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2014

	ш,	Property	General <u>Liability</u>	Automobile	Workers' Compensation	CEL	Expense & Contingency	& ∑	<u>Total</u>
Underwriting Income: Regular Contributions	↔	243,372 \$	774,800	\$ 68,650	\$ 1,107,261	\$ 2,707,764	\$ 616,593	93 \$	5,518,440
Incurred Liabilities: Claims Expenses		87,894	413,437	37,628	1,144,176	2,707,764	585,279	62	1,683,135 3,293,043
Total Liabilities		87,894	413,437	37,628	1,144,176	2,707,764	585,279	62	4,976,178
Underwriting Surplus (Deficit)		155,478	361,363	31,022	(36,915)	1	31,314	4	542,262
Adjustments: Investment Income Permanent Transfers									1 1
Total Adjustments		ı	1		1	1	1		ı
Gross Surplus (Deficit) Return of Surplus		155,478	361,363	31,022	(36,915)		31,314	4	542,262
Net Surplus (Deficit) Before Unallocated Investment	↔	155,478 \$	361,363	\$ 31,022	\$ (36,915) \$. ↔	\$ 31,314	4	542,262
Investment in Joint Venture									231,339
Net Surplus								↔	773,601

GLOUCESTER COUNTY INSURANCE COMMISSION
STATEMENT OF FUND YEAR 2013 PROPERTY AND CASUALTY ACCOUNTS OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2014

	집	Property	ტ <u> </u>	General <u>Liability</u>	Automobile	Con	Workers' Compensation	CEL	<u>я</u> 9	Expense & Contingency	Total
Underwriting Income: Regular Contributions	↔	243,372	↔	969,800	\$ 68,650	s	1,292,157 \$	2,559,664	↔	612,922	\$ 5,746,565
Incurred Liabilities: Claims Expenses		149,379		380,013	38,595		1,363,500	2,559,344		583,908	1,931,487 3,143,252
Total Liabilities		149,379		380,013	38,595		1,363,500	2,559,344		583,908	5,074,739
Underwriting Surplus (Deficit)		93,993		589,787	30,055		(71,343)	320		29,014	671,826
Adjustments: Investment Income Permanent Transfers											1 1
Total Adjustments		-			1		ı	1		ı	1
Gross Surplus (Deficit) Return of Surplus		93,993		589,787	30,055		(71,343)	320		29,014	671,826
Net Surplus (Deficit) Before Unallocated Investment	↔	93,993	S	589,787	\$ 30,055	∨	(71,343) \$	320	↔	29,014	671,826
Investment in Joint Venture										I	255,411
Net Surplus										97	\$ 927,237

STATEMENT OF FUND YEAR 2012 PROPERTY AND CASUALTY ACCOUNTS OPERATING RESULTS ANALYSIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2014 GLOUCESTER COUNTY INSURANCE COMMISSION

	Ξ,	Property	<u> </u>	General <u>Liability</u>	Automobile		Workers' Compensation	CEL	щ 8	Expense & Contingency	Total	
Underwriting Income: Regular Contributions CEL Dividend	↔	239,354	↔	008'696	\$ 68,650	\$	1,292,157	\$ 2,425,887 41,957	↔	621,214	\$ 5,617,062 41,957	62 57
Total Income		239,354		969,800	68,650	0	1,292,157	2,467,844		621,214	5,659,019	19
Incurred Liabilities: Claims Expenses		57,908		309,148	273,245	rċ	1,178,782	2,425,887		585,191	1,819,083 3,011,078	83
Total Liabilities		57,908		309,148	273,245	ίĊ	1,178,782	2,425,887		585,191	4,830,161	61
Underwriting Surplus (Deficit)		181,446		660,652	(204,595)	(2)	113,375	41,957		36,023	828,858	28
Adjustments: Investment Income Permanent Transfers		84		368	8	23	422			32	² 6 -	929
Total Adjustments		84		368	8	23	422	1		32	36	929
Gross Surplus (Deficit) Return of Surplus		181,530		661,020	(204,572)	.5)	113,797	41,957 41,957		36,055	829,787 41,957	87
Net Surplus (Deficit) Before Unallocated Investment	ઝ	181,530	↔	661,020	\$ (204,572) \$	(2)	113,797	· \$	↔	36,055	787,830	30
Investment in Joint Venture										I	166,969	69

Net Surplus

954,799

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STATEMENT OF FUND YEAR 2011 PROPERTY AND CASUALTY ACCOUNTS OPERATING RESULTS ANALYSIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2014 GLOUCESTER COUNTY INSURANCE COMMISSION

	Щ	Property	0 -1	General <u>Liability</u>	Autor	Automobile	Wol	Workers' Compensation	CEL	A S	Expense & Contingency	Total
Underwriting Income: Regular Contributions CEL Dividend	↔	234,258	⇔	969,800	₩	68,650	&	1,260,640	\$ 2,307,853 73,557	↔	616,141	\$ 5,457,342
Total Income		234,258		969,800		68,650	_	1,260,640	2,381,410		616,141	5,530,899
Incurred Liabilities: Claims Expenses		211,641		647,323	_	127,007	~	1,764,190	2,307,853		549,614	2,750,161 2,857,467
Total Liabilities		211,641		647,323		127,007		1,764,190	2,307,853		549,614	5,607,628
Underwriting Surplus (Deficit)		22,617		322,477		(58,357)		(503,550)	73,557		66,527	(76,729)
Adjustments: Investment Income Permanent Transfers		09		1,293		79		622	1-		134	2,356
Total Adjustments		09		1,293		79		779	1		134	2,356
Gross Surplus (Deficit) Return of Surplus		22,677		323,770		(58,278)		(502,771)	73,568 73,557		66,661	(74,373) 73,557
Net Surplus (Deficit) Before Unallocated Investment	↔	22,677	⇔	323,770	\$	(58,278) \$		(502,771) \$	17	↔	66,661	(147,930)
Investment in Joint Venture											ı	255,985

Net Surplus

108,055

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STATEMENT OF FUND YEAR 2010 PROPERTY AND CASUALTY ACCOUNTS OPERATING RESULTS ANALYSIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2014 GLOUCESTER COUNTY INSURANCE COMMISSION

	ш.	Property	& <u>⊐</u>	General Liability	Autor	Automobile	Corr	Workers' Compensation		EL CEL	Con	Expense & Contingency	•	Total
Underwriting Income: Regular Contributions CEL Dividend	↔	40	6	813,038	↔	~	↔	(0	↔	1,596,572	\$		& 4	\$ 4,211,054 33,246
Total Income		183,654		813,038		57,553		1,044,196	_	1,629,818		516,041	4	4,244,300
Incurred Liabilities: Claims Expenses		83,686		357,744		9,579		1,488,149	~	1,583,834		478,405	7 2	1,939,158 2,062,239
Total Liabilities		83,686		357,744		9,579		1,488,149	_	1,583,834		478,405	4	4,001,397
Underwriting Surplus (Deficit)		896'66		455,294		47,974		(443,953)		45,984		37,636		242,903
Adjustments: Investment Income Permanent Transfers		417		2,051		104		982		135		261		3,950
Total Adjustments		417		2,051		104		982		135		261		3,950
Gross Surplus (Deficit) Return of Surplus		100,385		457,345		48,078		(442,971)		46,119 33,246		37,897		246,853 33,246
Net Surplus (Deficit) Before Unallocated Investment	↔	100,385	↔	457,345	€	48,078	↔	(442,971)	↔	12,873	↔	37,897		213,607

Investment in Joint Venture

247,966

461,573

s

Net Surplus

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2014 PROPERTY AND CASUALTY CLAIMS ACCOUNTS ANALYSIS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2014

Coverages

	<u>Property</u>	General <u>Liability</u>	<u> </u>	<u>Automobile</u>	<u>Cc</u>	Workers' ompensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves Reserve Discount	\$ 78,419 12,000 (2,419) (106)	\$ 3,013 41,066 405,921 (36,563)	\$	3,950 36,050 (2,372)	\$	257,031 293,537 649,431 (55,823)	\$ 342,413 346,603 1,088,983 (94,864)
Subtotal	87,894	413,437		37,628		1,144,176	1,683,135
Excess Insurance Received Recoverable							<u>-</u>
Subtotal	-	-		-		-	
Limited Incurred Claims	\$ 87,894	\$ 413,437	\$	37,628	\$	1,144,176	\$ 1,683,135
Number of Claims	26	65		10		105	206
Average Cost Per Claim	\$ 3,381	\$ 6,361	\$	3,763	\$	10,897	\$ 8,171

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2013 PROPERTY AND CASUALTY CLAIMS ACCOUNTS ANALYSIS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2014

Coverages

	<u>Property</u>	General <u>Liability</u>	<u>/</u>	<u>Automobile</u>	<u>Cc</u>	Workers' ompensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves Reserve Discount	\$ 149,379	\$ 7,749 271,196 126,055 (24,987)	\$	9,525 30,475 (1,405)	\$	831,460 439,028 129,512 (36,500)	\$ 998,113 710,224 286,042 (62,892)
Subtotal	149,379	380,013		38,595		1,363,500	1,931,487
Excess Insurance Received Recoverable							- -
Subtotal	-						
Limited Incurred Claims	\$ 149,379	\$ 380,013	\$	38,595	\$	1,363,500	\$ 1,931,487
Number of Claims	12	54		14		128	208
Average Cost Per Claim	\$ 12,448	\$ 7,037	\$	2,757	\$	10,652	\$ 9,286

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2012 PROPERTY AND CASUALTY CLAIMS ACCOUNTS ANALYSIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2014

	<u>Property</u>	General <u>Liability</u>	<u> </u>	<u>Automobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves Reserve Discount	\$ 57,908	\$ 21,322 264,629 39,050 (15,853)	\$	33,482 232,264 14,254 (6,755)	\$ 921,558 247,907 30,534 (21,217)	\$ 1,034,270 744,800 83,838 (43,825)
Subtotal	57,908	309,148		273,245	1,178,782	1,819,083
Excess Insurance Received Recoverable						- -
Subtotal	-	-		-	-	-
Limited Incurred Claims	\$ 57,908	\$ 309,148	\$	273,245	\$ 1,178,782	\$ 1,819,083
Number of Claims	18	965		14	145	1,142
Average Cost Per Claim	\$ 3,217	\$ 320	\$	19,518	\$ 8,130	\$ 1,593

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2011 PROPERTY AND CASUALTY CLAIMS ACCOUNTS ANALYSIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2014

	<u>Property</u>	General <u>Liability</u>	<u> </u>	<u>Automobile</u>	<u>Cc</u>	Workers' ompensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves Reserve Discount	\$ 211,641	\$ 540,595 87,948 24,241 (5,461)	\$	121,873 1,176 3,568 390	\$	1,496,704 260,112 33,184 (25,810)	\$ 2,370,813 349,236 60,993 (30,881)
Subtotal	211,641	647,323		127,007		1,764,190	2,750,161
Excess Insurance Received Recoverable							- -
Subtotal		_				_	
Limited Incurred Claims	\$ 211,641	\$ 647,323	\$	127,007	\$	1,764,190	\$ 2,750,161
Number of Claims	32	83		14		146	275
Average Cost Per Claim	\$ 6,614	\$ 7,799	\$	9,072	\$	12,083	\$ 10,001

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2010 PROPERTY AND CASUALTY CLAIMS ACCOUNTS ANALYSIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2014

	<u>Property</u>	General <u>Liability</u>	<u>/</u>	<u>Automobile</u>	<u>Cc</u>	Workers' ompensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves Reserve Discount	\$ 83,686	\$ 327,514 26,037 5,449 (1,256)	\$	9,579	\$	1,437,418 36,215 19,368 (4,852)	\$ 1,858,197 62,252 24,817 (6,108)
Subtotal	83,686	357,744		9,579		1,488,149	1,939,158
Excess Insurance Received Recoverable							- -
Subtotal							
Limited Incurred Claims	\$ 83,686	\$ 357,744	\$	9,579	\$	1,488,149	\$ 1,939,158
Number of Claims	33	77		14		136	260
Average Cost Per Claim	\$ 2,536	\$ 4,646	\$	684	\$	10,942	\$ 7,458

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF 2014 HEALTH ACCOUNTS OPERATING RESULTS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2014

	<u>Dental</u>	<u>Admi</u>	<u>nistrative</u>	<u>Total</u>
Income: Regular Contributions Other Income Investment Income	\$ 529,626	\$	72,164	\$ 601,790 - -
Total Income	 529,626		72,164	601,790
Incurred Liabilities: Claims Paid (Net of Refunds) Actuarial Liability Administrative Expenses	497,232 37,847		71,228	497,232 37,847 71,228
Total Liabilities	535,079		71,228	606,307
Net Position (Deficit)	\$ (5,453)	\$	936	\$ (4,517)

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF 2013 HEALTH ACCOUNTS OPERATING RESULTS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2013

	<u>Dental</u>	<u>Adn</u>	<u>ninistrative</u>	<u>Total</u>
Income: Regular Contributions Other Income Investment Income	\$ 544,814	\$	121,191	\$ 666,005 - -
Total Income	 544,814		121,191	666,005
Incurred Liabilities: Claims Paid (Net of Refunds) Actuarial Liability Administrative Expenses	540,221 1,661		121,191	540,221 1,661 121,191
Total Liabilities	541,882		121,191	663,073
Net Position (Deficit)	\$ 2,932	\$	-	\$ 2,932

GLOUCESTER COUNTY INSURANCE COMMISSION
STATEMENT OF 2012 HEALTH ACCOUNTS OPERATING RESULTS
FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2012

STA Income: Regular Contributions

Investment Income Total Income

Incurred Liabilities:
Claims Paid (Net of Refunds)
Stop Loss Fees
State Surcharge
Administrative Expenses

Total Liabilities

Net Position (Deficit)

<u>Ve</u> <u>Total</u>	913,721 \$ 16,430,913 373	16,431,286	14,793,882 849,451 16 74,196 3 877,313	16,594,842	\$ (37,788) \$ (163,556)
<u>Administrative</u>		913,721	74,196 877,313	951,509	\$ (37,78
Reinsurance	\$ 849,451 \$ 1	849,452	849,451	849,451	_
<u>Dental</u>	624,391	624,393	538,361	538,361	86,032 \$
Prescription	9,519,776 \$ 4,523,574 \$ 291 79	4,523,653	4,486,746	4,486,746	\$ 36,907 \$
Medical	\$ 9,519,776 291	9,520,067	9,768,775	9,768,775	\$ (248,708) \$

GLOUCESTER COUNTY INSURANCE COMMISSION
STATEMENT OF 2011 HEALTH ACCOUNTS OPERATING RESULTS
FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2011

STATEMENT OF 2011

SOME:

SOME:

Regular Contributions \$

Regular Contributions Other Income Investment Income

Total Income

Incurred Liabilities:
Claims Paid (Net of Refunds)
Stop Loss Fees
State Surcharge
Administrative Expenses

Total Liabilities

Net Position (Deficit)

Medical	Prescription	<u>Dental</u>	Reinsurance	Administrative	<u>Total</u>
\$ 21,501,235	\$ 10,826,965	\$ 627,977	\$ 1,848,318	\$ 1,848,318 \$ 2,324,618 \$ 37,129,113 461 461 2 782	\$ 37,129,113 461 782
21,501,890	10,827,074	627,993	1,848,318	2,325,081	37,130,356
24,414,370	9,418,611	579,562	1,848,318	161,622 2,324,618	34,412,543 1,848,318 161,622 2,324,618
24,414,370	9,418,611	579,562	1,848,318	2,486,240	38,747,101
\$ (2,912,480)	\$ (2,912,480) \$ 1,408,463 \$	\$ 48,431 \$	- ↔	\$ (161,159) \$ (1,616,745)	\$ (1,616,745)

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF 2010 HEALTH ACCOUNTS OPERATING RESULTS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2010

	Medical	<u>Prescription</u>	Dental	Administrative	<u>Total</u>
Income: Regular Contributions Investment Income	\$ 18,146,279 5,180	\$ 6,581,740 \$ 474	612,067	612,067 \$ 1,789,771 \$ 27,129,857 307 21 5,982	\$ 27,129,857 5,982
Total Income	18,151,459	6,582,214	612,374	1,789,792	27,135,839
Incurred Liabilities: Claims Paid (Net of Refunds) Less Excess Insurance Recoveries \$\frac{1}{2}\$ Stop Loss Fees State Surcharge Administrative Expenses	14,507,912 (136,689) 887,697	7,720,713	459,106	24,492 1,790,509	22,687,731 (136,689) 887,697 24,492 1,790,509
Total Liabilities	15,258,920	7,720,713	459,106	1,815,001	25,253,740
Net Position (Deficit)	\$ 2,892,539	2,892,539 \$ (1,138,499) \$	153,268	\$ (25,209)	(25,209) \$ 1,882,099

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2014 PROGRAM SUMMARY FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2014

	<u>Property</u>	General <u>Liability</u>	<u>Auto</u>	Workers' Compensation
Limits	\$260,000,000	\$20,500,000	\$20,500,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers	Zurich RSUI Scottsdale	CEL Underwriters at Lloyds National Casualty	CEL Underwriters at Lloyds National Casualty	CEL Wesco Safety National
Number of Participants	5	5	5	5
Incurred Liabilities: Claims (Schedule B-1a) Administrative Expenses (1)	\$87,894 65,253 \$153,147	· · ·	\$37,628 18,406 \$56,034	\$1,144,176 296,879 \$1,441,055

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage.

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2013 PROGRAM SUMMARY FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2014

	<u>Property</u>	General <u>Liability</u>	<u>Auto</u>	Workers' Compensation
Limits	\$260,000,000	\$20,500,000	\$20,500,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers	Zurich RSUI	CEL Underwriters at Lloyds Starr Indemnity	CEL Underwriters at Lloyds Starr Indemnity	CEL Wesco Safety National
Number of Participants	5	5	5	5
Incurred Liabilities: Claims (Schedule B-1b) Administrative Expenses (1)	\$149,296 54,925 \$204,221	· · ·	\$37,858 15,493 \$53,351	\$1,544,423 291,620 \$1,836,043

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage.

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2012 PROGRAM SUMMARY FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2014

		<u>Coverages</u>		
	<u>Property</u>	General <u>Liability</u>	<u>Auto</u>	Workers' Compensation
Limits	\$260,000,000	\$20,500,000	\$20,500,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers	Lexington RSUI	CEL Star	CEL Star	CEL Star
Number of Participants	5	5	5	5
Incurred Liabilities: Claims (Schedule B-1c) Administrative Expenses (1)	\$57,908 54,502	\$137,152 220,828	\$266,126 15,632	\$1,211,135 294,230
Administrative Expenses (1)	\$112,410	\$357,980	\$281,758	\$1,505,365

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage.

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2011 PROGRAM SUMMARY FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2014

	<u>Property</u>	General <u>Liability</u>	<u>Auto</u>	Workers' Compensation
Limits	\$260,000,000	\$20,500,000	\$20,500,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers	Lexington RSUI	CEL Star	CEL Star	CEL Star
Number of Participants	5	5	5	5
Incurred Liabilities: Claims (Schedule B-1d) Administrative Expenses (1)	\$211,641 50,823	\$789,295 210,400	\$128,931 14,894	\$1,791,511 273,498
	\$262,464	\$999,695	\$143,825	\$2,065,009

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage.

GLOUCESTER COUNTY INSURANCE COMMISSION STATEMENT OF FUND YEAR 2010 PROGRAM SUMMARY FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2014

		<u>Coverages</u>		
	<u>Property</u>	General <u>Liability</u>	<u>Auto</u>	Workers' Compensation
Limits	\$260,000,000	\$20,500,000	\$20,500,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers	Lexington RSUI	CEL Star	CEL Star	CEL Star
Number of Participants	5	5	5	5
Incurred Liabilities: Claims (Schedule B-1e) Administrative Expenses (1)	\$83,686 41,870	\$394,640 185,357	\$10,818 13,121	\$1,533,102 238,057
	\$125,556	\$579,997	\$23,939	\$1,771,159

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage.

SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE YEAR ENDED DECEMBER 31, 2014

SCHEDULE OF FINDINGS AND RECOMMENDATIONS

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u> and in compliance with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

SCHEDULE OF FINANCIAL STATEMENT FINDINGS

None.

SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u>.

There were no findings in the prior year.

APPRECIATION

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted, BOWMAN & COMPANY LLP

James J. Miles, Jr.
Certified Public Accountant